

BEFORE THE CORPORATION COMMISSION OF THE STATE OF OKLAHOMA

IN THE MATTER OF THE APPLICATION)
OF OKLAHOMA GAS AND ELECTRIC)
COMPANY FOR AN ORDER OF THE) CASE NO. PUD 2023-000087
COMMISSION AUTHORIZING APPLICANT)
TO MODIFY ITS RATES, CHARGES, AND)
TARIFFS FOR RETAIL ELECTRIC)
SERVICE IN OKLAHOMA)

Direct Testimony
of
Ann E. Bulkley
On behalf of
Oklahoma Gas and Electric Company

December 29, 2023

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EXHIBITS

<u>Exhibit</u>	<u>Description</u>
Exhibit AEB-1	Resume and Testimony Listing of Ann E. Bulkley
Exhibit AEB-2	Summary of Results
Exhibit AEB-3	Proxy Group Selection
Exhibit AEB-4	Constant Growth DCF Model
Exhibit AEB-5	Capital Asset Pricing Model / Empirical Capital Asset Pricing Model
Exhibit AEB-6	Long-term Average Beta
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Exhibit AEB-10	Capital Expenditures Analysis
Exhibit AEB-11	Regulatory Risk Analysis
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Exhibit AEB-13	S&P Credit Supportiveness Ranking Analysis
Exhibit AEB-14	Flotation Cost
Exhibit AEB-15	Capital Structure Analysis

1 **I. INTRODUCTION**

2 **Q. Please state your name and business address.**

3 A. My name is Ann E. Bulkley. I am a Principal at The Brattle Group (“Brattle”). My
4 business address is One Beacon Street, Suite 2600, Boston, Massachusetts 02108.

5 **Q. On whose behalf are you submitting this direct testimony?**

6 A. I am submitting this direct testimony before the Oklahoma Corporation Commission
7 (“Commission”) on behalf of Oklahoma Gas and Electric Company (“OG&E” or the
8 “Company”), which is a wholly-owned subsidiary of OGE Energy Corp. (“OGE Energy”).

9 **Q. Please describe your education and experience.**

10 A. I hold a Bachelor’s degree in Economics and Finance from Simmons College and a
11 Master’s degree in Economics from Boston University, with over 25 years of experience
12 consulting to the energy industry. I have advised numerous energy and utility clients on a
13 wide range of financial and economic issues with primary concentrations in valuation and
14 utility rate matters. Many of these assignments have included the determination of the cost
15 of capital for valuation and ratemaking purposes. I have included my resume and a listing
16 of testimony that I have filed in other proceedings as Exhibit AEB-1.

17 **Q. Please describe the purpose of your direct testimony.**

18 A. The purpose of my testimony is to present evidence and provide a recommendation
19 regarding the appropriate return on equity (“ROE”) for the Company, as well as assess the
20 reasonableness of the Company’s proposed capital structure.

21 **Q. Are you sponsoring any exhibits or schedules in support of your direct testimony?**

22 A. Yes. My analyses and recommendations are supported by the data presented in Exhibits
23 AEB-2 through AEB-15, which were prepared by me or under my direction.

1 **Q. Please provide a brief overview of the analyses that led to your ROE recommendation.**

2 A. I have estimated the market-based cost of equity by applying traditional estimation
3 methodologies to a proxy group of comparable utilities, including the constant growth form
4 of the Discounted Cash Flow (“CGDCF”) model, the Capital Asset Pricing Model
5 (“CAPM”), the Empirical Capital Asset Pricing Model (“ECAPM”), and a Bond Yield
6 Risk Premium (“BYRP” or “Risk Premium”) analysis. My recommendation also takes
7 into consideration the business and regulatory risk of the Company relative to the proxy
8 group, and the Company’s proposed capital structure as compared with the capital
9 structures of the operating utilities of the proxy group companies. While I do not make
10 specific adjustments to my ROE recommendation for these factors, I do consider them in
11 the aggregate when determining where my recommended ROE falls within the range of the
12 analytical results.

13 **Q. How is the remainder of your testimony organized?**

14 A. The remainder of my direct testimony is organized as follows:

- 15 • Section II provides a summary of my analyses and conclusions.
- 16 • Section III reviews the regulatory guidelines pertinent to the development of the
17 cost of capital.
- 18 • Section IV discusses current and projected capital market conditions and the effect
19 of those conditions on the Company’s cost of equity.
- 20 • Section V explains my selection of the proxy group.
- 21 • Section VI describes my cost of equity analyses and the basis for my recommended
22 ROE in this proceeding.
- 23 • Section VII provides a discussion of specific regulatory, business, and financial
24 risks that have a direct bearing on the ROE to be authorized for the Company in
25 this case.
- 26 • Section VIII provides an assessment of the reasonableness of the Company’s
27 proposed capital structure.
- 28 • Section IX presents my conclusions and recommendations.

1 **II. SUMMARY OF ANALYSES AND CONCLUSIONS**

2 **Q. Please summarize the key factors considered in your analyses and upon which you**
3 **base your recommended ROE.**

4 **A. My analyses and conclusions consider the following:**

- 5 • The United States Supreme Court's *Hope* and *Bluefield* decisions¹ established the
6 standards for determining a fair and reasonable authorized ROE for public utilities,
7 including consistency of the allowed return with the returns of other businesses
8 having similar risk, adequacy of the return to provide access to capital and support
9 credit quality, and the requirement that the result lead to just and reasonable rates.
- 10 • The effect of current and prospective capital market conditions on the cost of equity
11 estimation models and on investors' return requirements.
- 12 • The results of several analytical approaches that provide estimates of the
13 Company's cost of equity. Because the Company's authorized ROE should be a
14 forward-looking estimate over the period during which the rates will be in effect,
15 these analyses rely on forward-looking inputs and assumptions (e.g., projected
16 analyst growth rates in the DCF model, forecasted risk-free rate and market risk
17 premium in the CAPM analysis.)
- 18 • Although the companies in my proxy group are generally comparable to OG&E,
19 each company is unique, and no two companies have the exact same business and
20 financial risk profiles. Accordingly, I considered the Company's regulatory,
21 business, and financial risks relative to a proxy group of comparable companies in
22 determining where the Company's ROE should fall within the reasonable range of
23 analytical results to appropriately account for any residual differences in risk.

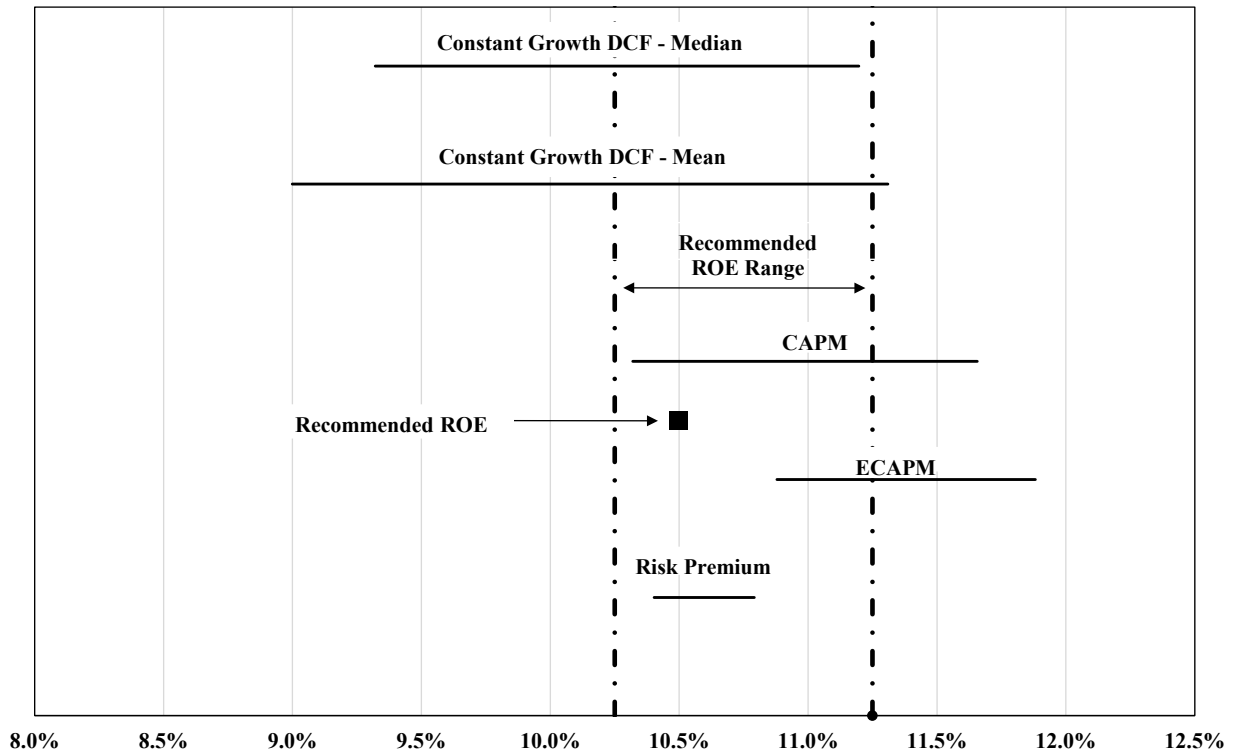
24 **Q. What are the results of the models that you have used to estimate the market-based**
25 **cost of equity for OG&E?**

26 **A. Figure 1 summarizes the range of results produced by the cost of equity analyses.**

¹ Federal Power Commission v. Hope Natural Gas Co., 320 U.S. 591 (1944) ("Hope"); Bluefield Waterworks & Improvement Co., v. Public Service Commission of West Virginia, 262 U.S. 679 (1923) ("Bluefield").

1

Figure 1: Summary of Analytical Results



2

3

As shown, the range of results across all methodologies is wide. While it is common to consider multiple models to estimate the cost of equity, it is particularly important when the range of results varies considerably across methodologies.

4

5

6 **Q. Are prospective capital market conditions expected to affect the results of the cost of equity for the Company during the period in which the rates established in this proceeding will be in effect?**

7

8

9 **A.** Yes. Capital market conditions are expected to affect the results of the cost of equity estimation models. Specifically:

10

11 • Long-term interest rates have increased substantially in the past two years and are expected to remain relatively high at least over the next year in response to inflation.

12

13 • Since (i) utility dividend yields are less attractive than the risk-free rates of government bonds; (ii) interest rates are expected to remain near current levels over the next year, and (iii) utility stock prices are inversely related to changes in interest rates; it is likely that utility share prices will decline.

14

15

- 1 • Rating agencies have responded to the risks of the utility sector, citing factors
2 including elevated capital expenditures, interest rates, and inflation that create
3 pressures for customer affordability and prompt rate recovery, and have noted the
4 importance of regulatory support in their current outlooks.
- 5 • Similarly, equity analysts have noted the increased risk for the utility sector as a
6 result of elevated interest rates and expect the sector to underperform over the near-
7 term.
- 8 • Consequently, it is important to consider that if utility share prices decline, the
9 results of the DCF model, which relies on current utility share prices, would
10 understate the cost of equity during the period that the Company's rates will be in
11 effect.

12 It is appropriate to consider all of these factors when estimating a reasonable range
13 of the investor-required cost of equity and the recommended ROE for the Company.

14 **Q. What is your recommended ROE for OG&E?**

15 A. Considering the analytical results of the market-based cost of equity models and current
16 and prospective capital market conditions, I conclude that an ROE in the range of 10.25
17 percent to 11.25 percent is reasonable. Based on the Company's regulatory, business, and
18 financial risk relative to the proxy group, I conclude that within that range an ROE of 10.50
19 percent is reasonable.

20 **Q. Is OG&E's proposed capital structure reasonable?**

21 A. Yes. The Company's proposed equity ratio of 53.50 percent is well within the range of
22 equity ratios for utility operating subsidiaries of the proxy group companies. Further, the
23 Company's proposed equity ratio is reasonable considering credit rating agencies'
24 continued concern with the negative effect on the cash flows and credit metrics associated
25 with increasing interest rates, inflation and capital expenditures.

1 **III. REGULATORY GUIDELINES**

2 **Q. Please describe the guiding principles to be used in establishing the cost of equity for**
3 **a regulated utility.**

4 A. The United States Supreme Court’s precedent-setting *Hope and Bluefield* cases established
5 the standards for determining the fairness or reasonableness of a utility’s allowed ROE.
6 Among the standards established by the Court in those cases are: (1) consistency with other
7 businesses having similar or comparable risks; (2) adequacy of the return to support credit
8 quality and access to capital; and (3) the principle that the result reached, as opposed to the
9 methodology employed, is the controlling factor in arriving at just and reasonable rates.²

10 **Q. Has the Commission provided similar guidance in establishing the appropriate return**
11 **on common equity?**

12 A. Yes. In its Order in Cause No. PUD 200600285, the Commission cited the Oklahoma
13 Supreme Court,³ which stated, in relevant part:

14 The constitutional safeguard afforded to a utility is summarized in *Alabama*
15 *Public Service Com. v. South Cent. Bell Tel. Co., (Ala., 348 So.2d 443)* as
16 follows: “The just compensation safeguarded to a utility by the 14th Am. to
17 the U.S. Const. is a reasonable return on the value of the property used at
18 the time that is being used for the public service, and rates not sufficient to
19 yield that return are confiscatory. The determination of a fair rate of return
20 is governed by the following legal principles: (1) it cannot be developed by
21 a rule of thumb calculation, but must be determined in the exercise of a fair,
22 enlightened and independent judgment in light of all relevant facts; (2) it
23 must be equal to that generally being earned by others in the same general
24 locality in business undertakings attended by corresponding risks, and
25 uncertainties; (3) it must be sufficient to insure the investor’s confidence in
26 the financial soundness of the utility enterprise and enough to maintain and
27 support its credit so that it will be able to raise the money necessary to
28 improve and expand its service to the discharge of all its public duties; (4)
29 in determining the reasonableness of its rates it is necessary to consider

² *Bluefield*, 262 U.S. at 692-93; *Hope*, 320 U.S. at 603.

³ *Southwestern Public Service Company v. State of Oklahoma*, 637 P2d 92.

1 effect of the rates imposed in the light of the utility's present situation and
2 in light of its requirements and opportunities.”⁴

3 Based on these standards, the authorized ROE should provide the Company with a
4 fair and reasonable return and should provide access to capital on reasonable terms in a
5 variety of market conditions.

6 **Q. Why is it important for a utility to be allowed the opportunity to earn a return that is**
7 **adequate to attract capital at reasonable term?**

8 A. An ROE that is adequate to attract capital at reasonable terms enables the Company to
9 continue to provide safe, reliable electricity service while maintaining its financial
10 integrity. That return should be commensurate with returns expected elsewhere in the
11 market for investments of equivalent risk. If it is not, debt and equity investors will seek
12 alternative investment opportunities for which the expected return reflects the perceived
13 risks, thereby inhibiting the Company's ability to attract capital at reasonable cost, which
14 negatively affects customers.

15 **Q. Is a utility's ability to attract capital also affected by the ROEs that are authorized**
16 **for other utilities?**

17 A. Yes. Utilities compete directly for capital with other investments of similar risk, which
18 include other electric, natural gas, and water utilities nationally. Therefore, the ROE
19 authorized for a utility sends an important signal to investors regarding whether there is
20 regulatory support for financial integrity, dividends, growth, and fair compensation for
21 business and financial risk within that jurisdiction generally, and for that utility
22 particularly. The cost of capital represents an opportunity cost to investors. If higher
23 returns are available elsewhere for other investments of comparable risk over the same

⁴ Oklahoma Corporation Commission, Order No. 545168, Cause No. PUD 200600285, October 9, 2007, at 134.

1 time-period, investors have an incentive to direct their capital to those alternative
2 investments. Thus, an authorized ROE significantly below authorized ROEs for other
3 utilities can inhibit the utility's ability to attract capital for investment. As discussed later
4 herein, I have reviewed and considered the analysis of regulatory commissions that has
5 been developed by Regulatory Research Associates ("RRA") as one point in my overall
6 risk analysis of the Company. RRA evaluates each state's regulatory environment from an
7 investor perspective, considering the relative regulatory risk associated with ownership of
8 securities issued by the companies that are regulated in each jurisdiction. As discussed in
9 more detail later herein, RRA has recently lowered its ranking for Oklahoma regulation.

10 **Q. What is the standard for setting the ROE in any jurisdiction?**

11 A. The stand-alone ratemaking principle is the foundation of jurisdictional ratemaking. This
12 principle requires that the rates that are charged in any operating jurisdiction be for the
13 costs incurred in that jurisdiction. The stand-alone ratemaking principle ensures that
14 customers in each jurisdiction only pay for the costs of the service provided in that
15 jurisdiction, which is not influenced by the business operations in other operating
16 companies. In order to maintain this principle, the cost of equity analysis is performed for
17 an individual operating company as a stand-alone entity. As such, I have evaluated the
18 investor-required return for OG&E's electricity operations in Oklahoma.

19 **Q. Does the fact that the Company is a subsidiary of OGE Energy, a publicly-traded
20 company, affect your analysis?**

21 A. No. In this proceeding, consistent with stand-alone ratemaking principles, it is appropriate
22 to establish the cost of equity for the Company, not its publicly-traded entity, OGE Energy.
23 More importantly, however, it is appropriate to establish a cost of equity and capital

1 structure that provide the Company the ability to attract capital on reasonable terms on a
2 stand-alone basis and within OGE Energy.

3 **Q. Is the regulatory framework and the authorized ROE and equity ratio important to**
4 **the financial community?**

5 A. Yes. The regulatory framework is one of the most important factors in investors'
6 assessments of risk. Specifically, the authorized ROE and equity ratio for regulated utilities
7 is very important for determining the degree of regulatory support for supporting a utility's
8 creditworthiness and financial stability in the jurisdiction. To the extent that authorized
9 returns in a jurisdiction are lower than the returns that have been authorized more broadly,
10 such actions are considered by both debt and equity investors in the overall risk assessment
11 of the regulatory jurisdiction in which the company operates.

12 **Q. Are you aware of any utilities that have experienced a credit rating downgrade and/or**
13 **a negative market response related to the financial effects of a rate decision?**

14 A. Yes. In a recent report on Northern States Power Minnesota ("NSP-M"), Moody's
15 highlighted that the utility's request for reconsideration of certain aspects of the recent rate
16 case decision of the Minnesota Public Utilities Commission ("Minnesota PUC") "provides
17 further evidence of a less supportive Minnesota regulatory environment."⁵ Moody's
18 further noted that the ROE of 9.25 percent that was authorized for NSP-M by the Minnesota
19 PUC was lower than the Administrative Law Judge's recommended ROE of 9.87 percent
20 and "compares unfavorably to other Minnesotan electric and natural gas utility authorized
21 ROEs in both litigated and settled rates cases."⁶ Moody's also noted that the utility's cash

⁵ Moody's Investors Service. Issuer Comment. Northern States Power Company (Minnesota). August 15, 2023, at 1.

⁶ *Id.*

1 flow from operations before changes in working capital-to-debt ratio was approximately
 2 25 percent for the last 12 months, but that on a pro forma basis based on the rate case
 3 decision that this ratio would reduce to approximately 23 percent, “bringing it closer to its
 4 current downgrade threshold of 22%, a credit negative as it limits the utility’s cushion at
 5 the current A2 rating.”⁷

6 Additionally, ALLETE, Inc.,⁸ CenterPoint Energy Houston Electric,⁹ and Pinnacle
 7 West Capital Corporation (“PNW”)¹⁰ each received credit rating downgrades following a
 8 rate case decision for reasons that included a below average authorized ROE. In the case
 9 of PNW, the market had a strong negative response to the rate case decision for its
 10 operating subsidiary, Arizona Public Service Company, which included an 8.70 percent
 11 ROE determination.¹¹

12 **Q. What are your conclusions regarding regulatory guidelines?**

13 A. The ratemaking process is premised on the principle that, in order for investors and
 14 companies to commit the capital needed to provide safe and reliable utility services, a
 15 utility must have a reasonable opportunity to recover the return of, and the market-required
 16 return on, its invested capital. Accordingly, the Commission’s order in this proceeding
 17 should establish rates that provide the Company with a reasonable opportunity to earn an
 18 ROE that is: (1) adequate to attract capital at reasonable terms; (2) sufficient to ensure its

⁷ *Id.*
⁸ Moody’s Investors Service. “Credit Opinion: ALLETE, Inc. Update following downgrade.” April 3, 2019, at 3.
⁹ FitchRatings. “Fitch Downgrades CenterPoint Energy Houston Electric to BBB+; Affirms CNP; Outlooks Negative.” February 19, 2020.
¹⁰ S&P Capital IQ Pro; FitchRatings. “Fitch Downgrades Pinnacle West Capital & Arizona Public Service to 'BBB+'; Outlooks Remain Negative.” October 12, 2021; and Moody’s Investors Service. “Rating Actions: Moody’s downgrades Pinnacle West to Baa1 and Arizona Public Service to A3; outlook negative.” November 17, 2021.
¹¹ S&P Global Market Intelligence. “Pinnacle West shares tumble after regulators slash returns in rate case.” October 7, 2021.

1 financial integrity; and (3) commensurate with returns on investments in enterprises with
2 similar risk. It is important for the ROE authorized in this proceeding to take into
3 consideration current and projected capital market conditions, as well as investors'
4 expectations and requirements for both risks and returns. Because utility operations are
5 capital-intensive, regulatory decisions should enable the utility to attract capital at
6 reasonable terms under a variety of economic and financial market conditions. Providing
7 the opportunity to earn a market-based cost of capital supports the financial integrity of the
8 Company, which is in the interest of both customers and shareholders.

9 **IV. CAPITAL MARKET CONDITIONS**

10 **Q. Why is it important to analyze capital market conditions?**

11 A. The models used to estimate the cost of equity rely on market data and thus the results of
12 those models can be affected by prevailing market conditions at the time the analysis is
13 performed. While the ROE established in a rate proceeding is intended to be forward-
14 looking, the analyst uses current and projected market data, including stock prices,
15 dividends, growth rates, and interest rates, in the cost of equity estimation models to
16 estimate the investor-required return for the subject company.

17 Analysts and regulatory commissions recognize that current market conditions
18 affect the results of the cost of equity estimation models. As a result, it is important to
19 consider the effect of the market conditions on these models when determining an
20 appropriate range for the ROE, and the ROE to be used for ratemaking purposes for a future
21 period. If investors do not expect current market conditions to be sustained in the future,
22 it is possible that the cost of equity estimation models will not provide an accurate estimate

1 of investors' required return during that rate period. Therefore, it is very important to
2 consider projected market data to estimate the return for that forward-looking period.

3 **Q. What factors are affecting the cost of equity for regulated utilities in the current and
4 prospective capital markets?**

5 A. The cost of equity for regulated utility companies is affected by several factors in the
6 current and prospective capital markets, including: (1) changes in monetary policy; (2)
7 relatively high inflation; and (3) increased interest rates that are expected to remain
8 relatively high over the next few years. These factors affect the assumptions used in the
9 cost of equity estimation models.

10 **A. Inflationary Expectations in Current and Projected Capital Market**
11 **Conditions**

12 **Q. What has the level of inflation been over the past few years?**

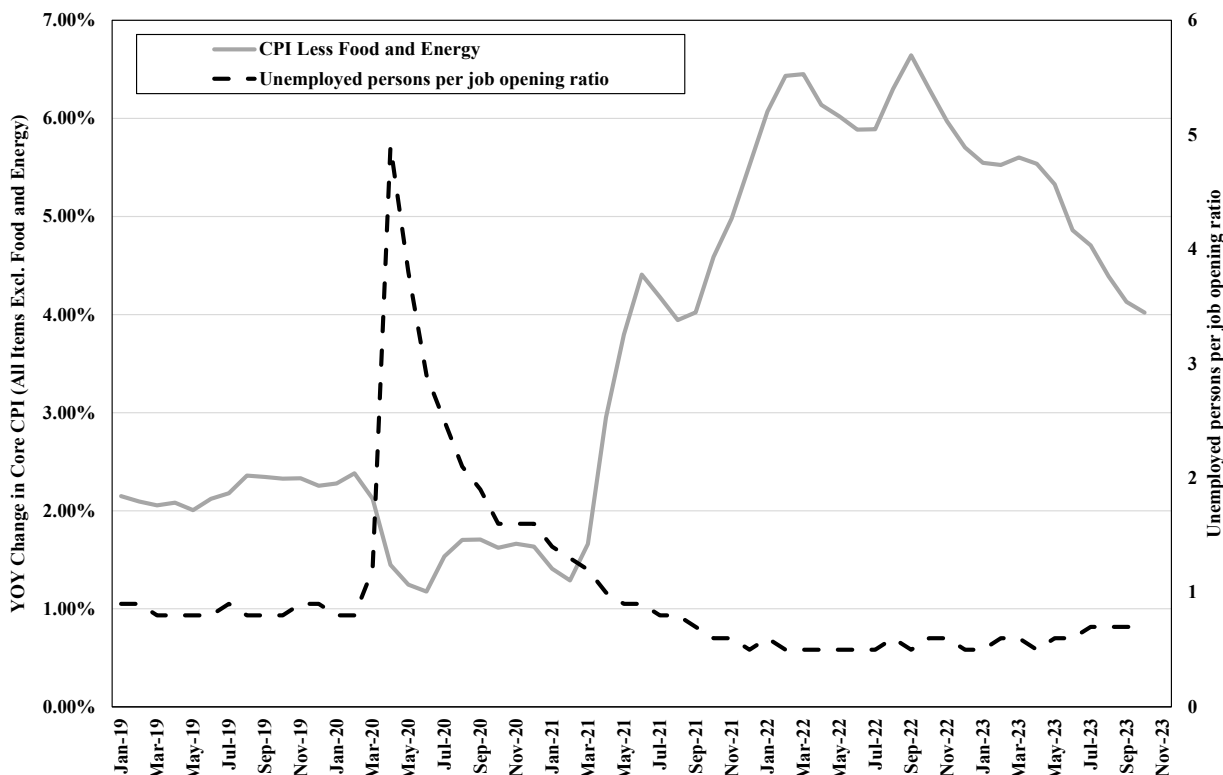
13 A. As shown in Figure 2, core inflation increased steadily beginning in early 2021, rising from
14 1.41 percent in January 2021 to a high of 6.64 percent in September 2022, which was the
15 largest 12-month increase since 1982.¹² Since that time, while core inflation has declined
16 in response to the Federal Reserve's monetary policy, it continues to remain significantly
17 above the Federal Reserve's target level of 2.0 percent.

18 In addition, I also considered the ratio of unemployed persons per job opening,
19 which is currently 0.7 and has been consistently below 1.0 since 2021, despite the Federal
20 Reserve's accelerated policy normalization. This metric indicates sustained strength in the
21 labor market. Given the Federal Reserve's dual mandate of maximum employment and

¹² Figure 2 presents the year-over-year ("YOY") change in core inflation, as measured by the Consumer Price Index ("CPI") excluding food and energy prices as published by the Bureau of Labor Statistics. I considered core inflation because it is the preferred inflation indicator of the Federal Reserve for determining the direction of monetary policy. Core inflation is preferred by the Federal Reserve because it removes the effect of food and energy prices, which can be highly volatile.

1 price stability, the continued increased levels of core inflation coupled with the strength in
 2 the labor market has resulted in the Federal Reserve’s sustained focus on the priority of
 3 reducing inflation.

4 **Figure 2: Core Inflation and Unemployed Persons-to-Job Openings, January 2019 to**
 5 **November 2023¹³**



6
 7 **Q. What are the expectations for inflation over the near-term?**

8 A. The Federal Reserve has indicated that it expects inflation will remain elevated above its
 9 target level until 2026 and that the extent to which it maintains the restrictive monetary
 10 policy will depend on market indicators going forward. For example, Federal Reserve
 11 Chair Powell at the Federal Open Market Committee (“FOMC”) meeting on December 13,

¹³ Bureau of Labor Statistics; note, data available as of November 2023 is through October 2023.

1 2023 observed that while inflation is off of its recent highs, it remains too high and noted
2 that further policy firming is possible based on the data:

3 Today, we decided to leave our policy interest rate unchanged and to
4 continue to reduce our securities holdings. Given how far we have come,
5 along with the uncertainties and risks that we face, the Committee is
6 proceeding carefully. We will make decisions about the extent of any
7 additional policy firming and how long policy will remain restrictive based
8 on the totality of the incoming data, the evolving outlook, and the balance
9 of risks.¹⁴

10 Chair Powell reiterated that the FOMC was committed to bringing inflation down
11 to the 2 percent target level, and that while the easing of inflation has been good news, it
12 is currently projected to take until 2026 to reach the Federal Reserve's target of 2.0 percent:

13 Inflation has eased over the past year but remains above our longer-run goal
14 of 2 percent. Based on the Consumer Price Index and other data, we
15 estimate that total PCE prices rose 2.6 percent over the 12 months ending
16 in November; and that, excluding the volatile food and energy categories,
17 core PCE prices rose 3.1 percent. The lower inflation readings over the past
18 several months are welcome, but we will need to see further evidence to
19 build confidence that inflation is moving down sustainably toward our goal.
20 Longer-term inflation expectations appear to remain well anchored, as
21 reflected in a broad range of surveys of households, businesses, and
22 forecasters, as well as measures from financial markets. As is evident from
23 the SEP [Summary of Economic Projections], we anticipate that the process
24 of getting inflation all the way to 2 percent will take some time. The median
25 projection in the SEP is 2.8 percent this year, falls to 2.4 percent next year,
26 and reaches 2 percent in 2026.¹⁵

27 Chair Powell noted that the FOMC members project a gradual decline in the federal
28 funds rates over time, although remain cautious and leave open the possibility of further
29 monetary policy tightening as required:

30 While we believe that our policy rate is likely at or near its peak for this
31 tightening cycle, the economy has surprised forecasters in many ways since
32 the pandemic, and ongoing progress toward our 2 percent inflation objective
33 is not assured. We are prepared to tighten policy further if appropriate. We
34 are committed to achieving a stance of monetary policy that is sufficiently

¹⁴ Federal Reserve, Transcript of Chair Powell's Press Conference, December 13, 2023, at 1.

¹⁵ *Id.*, at 2-3.

1 restrictive to bring inflation sustainably down to 2 percent over time, and to
 2 keeping policy restrictive until we are confident that inflation is on a path
 3 to that objective.

4 In our SEP [Summary of Economic Projections], FOMC participants wrote
 5 down their individual assessments of an appropriate path for the federal
 6 funds rate based on what each participant judges to be the most likely
 7 scenario going forward. While participants do not view it as likely to be
 8 appropriate to raise interest rates further, neither do they want to take the
 9 possibility off the table. If the economy evolves as projected, the median
 10 participant projects that the appropriate level of the federal funds rate will
 11 be 4.6 percent at the end of 2024, 3.6 percent at the end of 2025, and 2.9
 12 percent at the end of 2026, still above the median longer-term rate. These
 13 projections are not a Committee decision or plan; if the economy does not
 14 evolve as projected, the path for policy will adjust as appropriate to foster
 15 our maximum employment and price stability goals.¹⁶

16
 17 **B. The Use of Monetary Policy to Address Inflation**

18 **Q. What policy actions has the Federal Reserve enacted to respond to increased**
 19 **inflation?**

20 A. The dramatic increase in inflation prompted the Federal Reserve to pursue an aggressive
 21 normalization of monetary policy, removing the accommodative policy programs used to
 22 mitigate the economic effects of COVID-19. Beginning in March 2022 and through May
 23 3, 2023, the Federal Reserve increased the target federal funds rate through a series of
 24 increases from a range of 0.00 – 0.50 percent to a range of 5.25 percent to 5.50 percent.¹⁷
 25 While inflation has declined from its peak, it still is above the Federal Reserve’s target of
 26 2 percent, and therefore, as just noted, the Federal Reserve anticipates maintaining short-
 27 term interest rates higher for longer in order to achieve its goal of 2 percent inflation over
 28 the long-run.

¹⁶ *Id.*, at 3-4; clarification added.

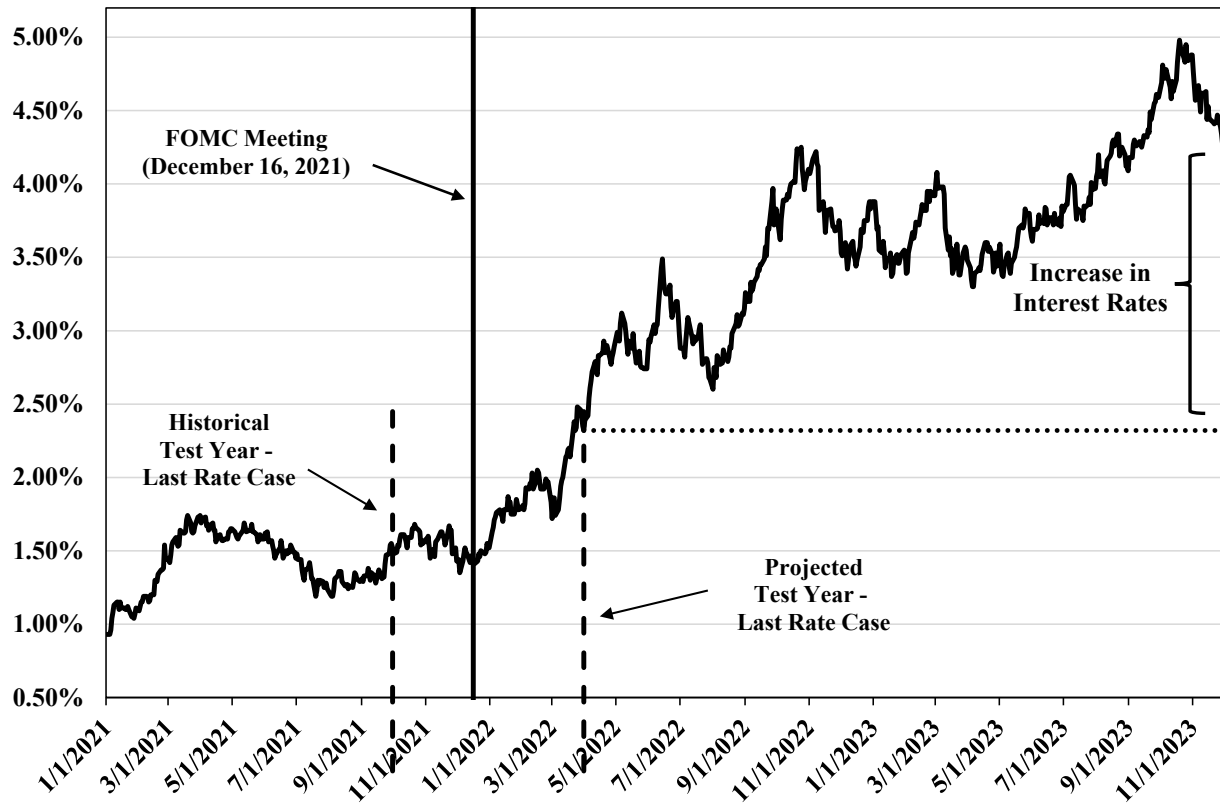
¹⁷ <https://www.federalreserve.gov/monetarypolicy/openmarket.htm>.

1 **C. The Effect of Inflation and Monetary Policy on Interest Rates and the**
2 **Investor-Required Return**

3 **Q. Have the yields on long-term government bonds increased in response to inflation and**
4 **the Federal Reserve's normalization of monetary policy?**

5 A. Yes. As the Federal Reserve has substantially increased the federal funds rate and
6 decreased its holdings of Treasury bonds and mortgage-backed securities in response to
7 increased levels of inflation that have persisted for longer than originally projected, longer-
8 term interest rates have also increased. As shown in Figure 3, since the Federal Reserve's
9 December 2021 meeting, the yield on the 10-year Treasury bond has approximately tripled,
10 increasing from 1.47 percent on December 15, 2021, to 4.37 percent at the end of
11 November 2023. Similarly, the yield on the 10-year Treasury bond has increased over 200
12 basis points since the test year used by the Company in its last rate proceeding for the
13 known and measurable changes through March 31, 2022.

1 **Figure 3: 10-Year Treasury Bond Yield, January 2021 – November 2023¹⁸**



2
3 **Q. How have interest rates and inflation changed since the Company’s last rate case?**

4 A. As shown in Figure 4, both short-term and long-term interest rates have increased
5 substantially since both the Company filed its application and the Commission authorized
6 an ROE of 9.50 percent as part of the settlement in the Company’s 2021 rate proceeding.
7 Specifically, long-term interest rates have increased approximately 290 basis points since
8 the filing of the Company’s last rate proceeding, and nearly 160 basis points since the
9 Commission approved the settlement, which is indicative of a significant increase in the
10 cost of equity relative to the Company’s last rate proceeding. As discussed, as a result of
11 the Federal Reserve’s monetary policy of increasing short-term interest rates, core inflation

¹⁸ S&P Capital IQ Pro.

1 has declined since the last rate proceeding, although inflation remains above the Federal
 2 Reserve's long-term target value of 2.0 percent.

3 **Figure 4: Change in Market Conditions Since Company's Last Rate Case¹⁹**

Period	Date	Federal Funds Rate	30-Day Avg of 30-Year Treasury Bond Yield	Core Inflation Rate	Auth'd ROE
Filing - Case No. 2021-00164	12/30/2021	0.08%	1.87%	5.52%	
Decision - Case No. 2021-00164	9/8/2022	2.33%	3.18%	6.64%	9.50%
Current	11/30/2023	5.33%	4.76%	4.02%	

4
 5 **Q. What have equity analysts said about long-term government bond yields?**

6 A. Leading equity analysts have noted that they expect the yields on long-term government
 7 bonds to remain elevated. For example, in the most recent Big Money poll released by
 8 *Barron's* in October 2023, which surveys money managers regarding the outlook for the
 9 next twelve months, two-thirds of the money managers surveyed expect the yield on the
 10 10-year Treasury bond to be at least 4.50 percent in October 2024.²⁰ Similarly, according
 11 to the most recent *Blue Chip Financial Forecasts* report, the consensus estimate of the
 12 average yields on the 10-year and 30-year Treasury bonds are 4.22 percent and 4.48
 13 percent, respectively, through the first quarter of 2025.²¹ Therefore, investors expect
 14 interest rates to remain elevated for at least the next 18 months. As a result, it is reasonable
 15 to expect that if government bond yields remain elevated, the cost of equity will be
 16 increasing above the levels experienced in the 2020 and 2021 lower interest rate
 17 environment.

¹⁹ St. Louis Federal Reserve Bank; Bureau of Labor Statistics.

²⁰ Jasinski, Nicholas. "Big Money Pros Are Split on the Outlook for Stocks. But They Are Fans of Bonds." October 27, 2023.

²¹ *Blue Chip Financial Forecasts*, Vol. 42, No. 12, December 1, 2023, p. 2.

1 **D. Expected Performance of Utility Stocks and the Investor-Required Return**
2 **on Utility Investments**

3 **Q. Are utility share prices correlated to changes in the yields on long-term government**
4 **bonds?**

5 A. Yes. Interest rates and utility share prices are inversely correlated, which means that
6 increases in interest rates result in declines in the share prices of utilities and vice versa.
7 For example, Goldman Sachs and Deutsche Bank examined the sensitivity of share prices
8 of different industries to changes in interest rates over the past five years. Both Goldman
9 Sachs and Deutsche Bank found that utilities had one of the strongest negative relationships
10 with bond yields (*i.e.*, increases in bond yields resulted in the decline of utility share
11 prices).²²

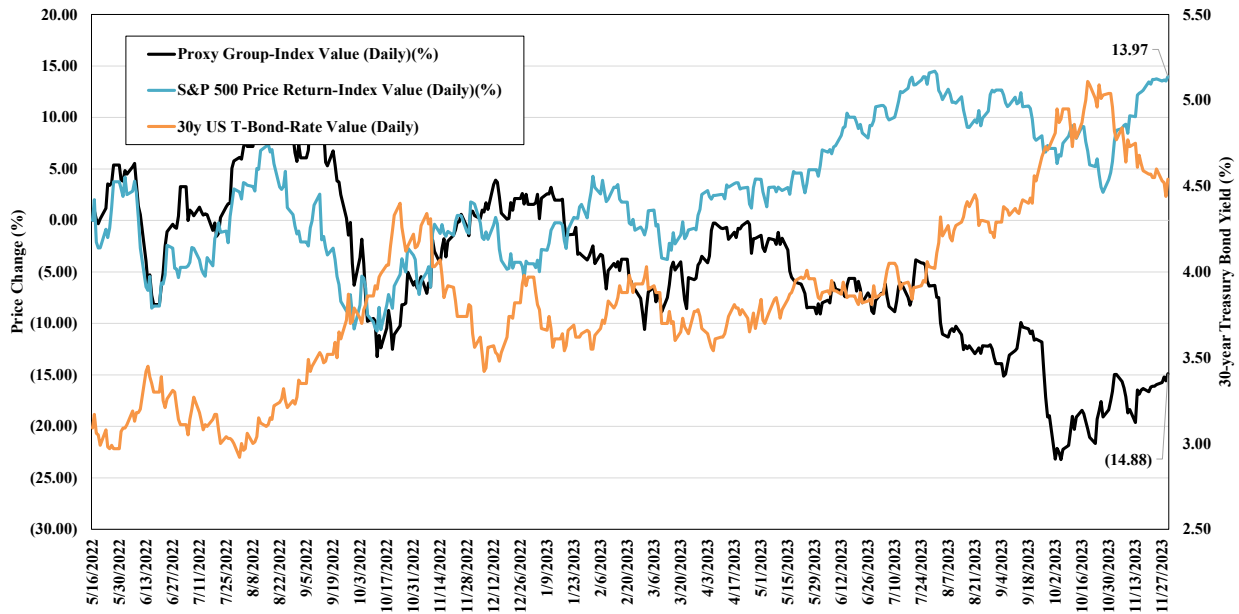
12 **Q. In the Company's last rate proceeding, you discussed equity analysts' expected**
13 **underperformance of the utility sector. Did that occur?**

14 A. Yes. Since the filing of my rebuttal testimony in mid-July 2022 in the Company's last rate
15 proceeding, utility stocks have significantly underperformed the broader market, as
16 Treasury bond yields have increased to levels greater than the dividend yields of utility
17 stocks. For example, as shown in Figure 5, since July 13, 2022, the yield on the 30-year
18 Treasury bond has increased by 145 basis points, while the share prices for the vertically-
19 integrated electric utilities included in my proxy group (discussed in the following section)
20 have *declined* by 14.9 percent and the S&P 500 Index has *increased* 14.0 percent. In fact,
21 on October 2, 2023, the utilities sector dropped by 4.7 percent, its single highest one-day

²² Lee, Justina. "Wall Street Is Rethinking the Treasury Threat to Big Tech Stocks." Bloomberg.com, March 11, 2021.

1 percentage decline since April 2020.²³ The stock price underperformance for the utility
 2 sector indicates that the cost of equity has increased since the Company's last rate
 3 proceeding.

4 **Figure 5: Relative Performance of the Proxy Group and the S&P 500 Index, Mid-May**
 5 **2022 through November 2023²⁴**



6

7 **Q. How do equity analysts expect the utilities sector to perform in 2024?**

8 A. Equity analysts have recently projected the continued underperformance of the utility
 9 sector and have not changed their views on the sector. For example, Fidelity Investments
 10 classifies the utility sector as underweight,²⁵ and Bank of America recently noted that they
 11 are “not so constructive on [u]tilities” given that the dividend yields for utilities are below
 12 both the yields available on long- and short-term treasury bonds.²⁶ Moreover, the

²³ Valetkevich, Caroline. “S&P 500 ends near flat; utilities drop, focus on rate outlook.” Reuters. October 2, 2023.

²⁴ S&P Capital IQ Pro.

²⁵ Fidelity Investments. “Fourth Quarter 2023 Investment Research Update.” October 19, 2023.

²⁶ Dumoulin-Smith, Julien, et al. “US Electric Utilities & IPPs: As the leaves fall, preparing for Autumn utility outlook. Macro still has potholes.” BofA Securities, September 6, 2023.

1 professional investors surveyed by *Barron's* in its most recent Big Money poll selected the
2 utility sector as one of the four equity sectors that they liked the least over the next twelve
3 months, indicating they are projecting that utilities will underperform the broader market
4 in 2024.²⁷

5 **Q. Why do equity analysts expect the utility sector to underperform over the near-term?**

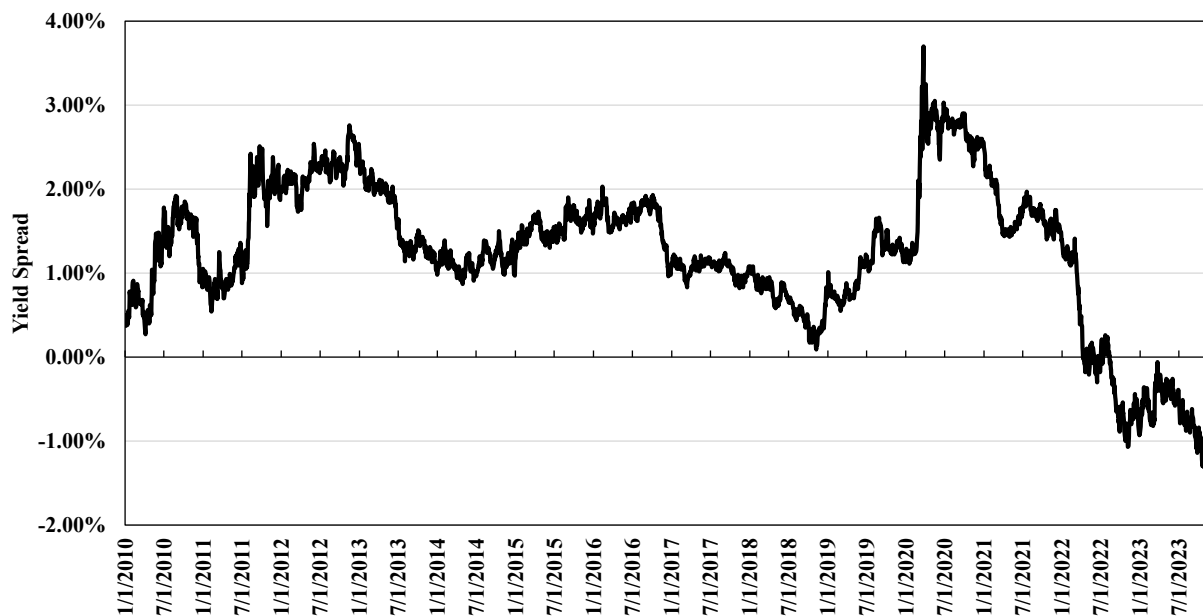
6 A. Equity analysts expect the utility sector to continue to underperform given that, on average,
7 the yields for the utility sector remain lower than the yields on long-term government
8 bonds. To illustrate this point, I examined the difference between the dividend yields of
9 utility stocks and the yields on long-term government bonds from January 2010 through
10 November 2023 (“yield spread”). I selected the dividend yield on the S&P Utilities Index
11 as the measure of the dividend yields for the utility sector and the yield on the 10-year
12 Treasury bond as the estimate of the yield on long-term government bonds.

13 As shown in Figure 6, the recent significant increase in long-term government
14 bonds yields has resulted in the yield on long-term government bonds exceeding the
15 dividend yields of utilities. The yield spread as of November 30, 2023 was negative 0.87
16 percent, meaning that the yield on the 10-year Treasury bond exceeds the dividend yield
17 for the S&P Utilities Index. However, the long-term average yield spread from 2010 to
18 2023 is 1.23 percent. Therefore, the current yield spread is well below the long-term
19 average. Because of the fact that the yield spread is currently well below the long-term
20 average, and the expectation that interest rates will remain relatively high through at least
21 the next year, it is reasonable to conclude that the utility sector is likely to underperform

²⁷ Jasinski, Nicholas. “Big Money Pros Are Split on the Outlook for Stocks. But They Are Fans of Bonds.” *Barron's*. October 27, 2023.

1 over the near-term. This is because investors that purchased utility stocks as an alternative
 2 to the lower yields on long-term government bonds would otherwise be inclined to rotate
 3 into government bonds given the yields on long-term government bonds remain elevated
 4 and higher than utility dividend yields, thus resulting in a decrease in the share prices of
 5 utilities.

6 **Figure 6: Spread between the S&P Utilities Index Dividend Yield and the 10-year**
 7 **Treasury Bond Yield, January 2010 – November 2023²⁸**



8
 9 **Q. Do you have any further context as to how unlikely it is to have a negative yield spread**
 10 **of this magnitude?**

11 A. Yes. For further context as to how unlikely it is to have a yield spread of negative 0.87
 12 percent, I calculated the z-score for the current yield spread, which measures the number
 13 of standard deviations from the mean. The current yield spread has a z-score of -2.44,
 14 indicating that the current yield spread is over 2 standard deviations from the mean of 1.23

²⁸ S&P Capital IQ Pro and Bloomberg Professional.

1 percent.²⁹ In other words, 95 percent of the daily yield spread observations from 2010
2 through November 2023 fall between -0.49 percent and 2.96 percent, with the current yield
3 spread falling outside of that range. Thus, the current yield spread is an outlier, which is
4 why equity analysts do not expect this current level to hold.

5 **Q. What is the significance of the inverse relationship between interest rates and utility**
6 **share prices in the current market?**

7 A. If interest rates remain relatively high as expected, then the share prices of utilities would
8 be expected to decline. If the prices of utility stocks decline, then the DCF model, which
9 relies on historical averages of share prices to calculate the dividend yield, is likely to
10 understate the dividend yield and thus the cost of equity.

11 **E. Conclusion**

12 **Q. What are your conclusions regarding the effect of current market conditions on the**
13 **cost of equity for the Company?**

14 A. Due to their impact on the cost of equity, it is important that current and projected market
15 conditions be considered in setting the forward-looking ROE in this proceeding. The
16 combination of persistently high inflation and the Federal Reserve's changes in monetary
17 policy that have increased interest rates are indicative of an increasing cost of equity since
18 (i) there is a strong historical inverse correlation between interest rates (*i.e.*, yields on long-
19 term government bonds) and the share prices of utility stocks (*i.e.*, as interest rates increase,
20 utility share prices decline, and thus utility dividend yields increase); and (ii) the yields on
21 long-term government bonds currently exceed the dividend yields of utilities, when

²⁹ The z-score is calculated as: (yield spread at November 30, 2023, minus average yield spread 2010 through October 2023)/standard deviation of yield spread from 2010 through November 2023. This equals: (-0.0087 minus 0.0123)/0.0086.

1 historically long-term government bond yields have been lower than the dividend yields of
2 utilities. Because the cost of equity in this proceeding is being estimated for the future
3 period that the Company's rates will be in effect, and because the cost of equity is expected
4 to increase over the near term for utilities, cost of equity estimates based in whole or in part
5 on historical or current market conditions, as opposed to projected market conditions, will
6 likely understate the cost of equity during the future period that the Company's rates will
7 be in effect. Therefore, these current and expected market conditions support consideration
8 of the higher end of the range of cost of equity results produced by the DCF models, and
9 warrant consideration of forward-looking cost of equity estimation models such as the
10 CAPM and ECAPM, which better reflect expected market conditions.

11 **V. PROXY GROUP SELECTION**

12 **Q. Please provide a brief profile of OG&E.**

13 A. OG&E is a vertically-integrated electric utility company that is a wholly-owned subsidiary
14 of OGE Energy. The Company has utility operations in Oklahoma and western Arkansas.
15 In Oklahoma, the Company provides retail electric utility service to approximately 889,000
16 residential, commercial and industrial customers.³⁰ As of December 31, 2022, OG&E's
17 net utility electric plant in service in Oklahoma was approximately \$10,540.7 million.³¹ In
18 addition, OG&E had total electric sales in 2022 of approximately 30 million MWh,
19 consisting of approximately 35 percent residential, 26 percent commercial, 14 percent

³⁰ OG&E SEC Form 10-K, December 31, 2022, at 4.

³¹ *Id.*, at p. 51.

1 industrial, and 25 percent other.³² OG&E currently has an investment grade long-term
2 rating of A- (Outlook: Stable) from S&P and A3 (Outlook: Stable) from Moody's.³³

3 **Q. Why have you used a group of proxy companies to estimate the cost of equity for**
4 **OG&E?**

5 A. In this proceeding, the cost of equity is being estimated for an electric utility company that
6 is not itself publicly traded. Because the cost of equity is a market-based concept and
7 because OG&E's operations do not make up the entirety of a publicly traded entity, it is
8 necessary to establish a group of companies that is both publicly traded and comparable to
9 the Company in certain fundamental business and financial respects to serve as its "proxy"
10 for purposes of estimating the cost of equity.

11 Even if OG&E was a publicly-traded entity, it is possible that transitory events
12 could bias its market value over a given period. A significant benefit of using a proxy
13 group is that it moderates the effects of unusual events that may be associated with any one
14 company. The proxy companies used in my analyses all possess a set of operating and risk
15 characteristics that are substantially comparable to the Company, and thus provide a
16 reasonable basis to estimate the appropriate cost of equity for the Company.

17 **Q. How did you select the companies included in your proxy group?**

18 A. I began with the group of 36 companies that *Value Line* classifies as electric utilities and
19 applied the following screening criteria to select companies that:

- 20 • pay consistent quarterly cash dividends, because companies that do not pay a
21 dividend cannot be analyzed using the CGDCF model;
- 22 • have positive long-term earnings growth forecasts from at least two utility industry
23 equity analysts;

³² *Id.*, at p. 7.

³³ S&P Global Market Intelligence; Moody's Investor Services, March 30, 2023.

- 1 • own regulated generation assets that are included in rate base;
- 2 • derive more than 40 percent of its megawatt-hour sales from its owned generation
- 3 facilities;
- 4 • derive more than 60 percent of their total operating income from regulated electric
- 5 operations; and
- 6 • were not parties to a merger or transformative transaction during the analytical
- 7 periods relied on.

8 **Q. Did you include OGE Energy in your proxy group?**

9 A. No. In order to avoid the circular logic that otherwise would occur, it is my practice to
 10 exclude the subject company, or its parent holding company, from the proxy group.

11 **Q. What is the composition of your proxy group?**

12 A. Applying these screening criteria results in a proxy group consisting of the companies
 13 shown in Figure 7, as well as in Exhibit AEB-3.

14 **Figure 7: Proxy Group**

<u>Company</u>	<u>Ticker</u>
ALLETE, Inc.	ALE
Alliant Energy Corporation	LNT
Ameren Corporation	AEE
American Electric Power Company, Inc.	AEP
Avista Corporation	AVA
CMS Energy Corporation	CMS
Duke Energy Corporation	DUK
Entergy Corporation	ETR
Evergy, Inc.	EVRG
IDACORP, Inc.	IDA
NextEra Energy, Inc.	NEE
NorthWestern Corporation	NWE
Pinnacle West Capital Corporation	PNW
Portland General Electric Company	POR
Southern Company	SO
Xcel Energy Inc.	XEL

15

1 **VI. COST OF EQUITY ESTIMATION**

2 **Q. Please briefly discuss the ROE in the context of the regulated rate of return.**

3 A. The rate of return for a regulated utility is the weighted average cost of capital, in which
4 the costs of the individual sources of capital are weighted by their respective proportion
5 (*i.e.*, book values) in the utility's capital structure. The ROE is the cost rate applied to the
6 equity capital in calculating the rate of return. While the costs of debt and preferred stock
7 can be directly observed, the cost of equity is market-based and, therefore, must be
8 estimated based on observable market data.

9 **Q. How is the required cost of equity determined?**

10 A. The required cost of equity is estimated by using analytical techniques that rely on market-
11 based data to quantify investor expectations regarding equity returns, adjusted for certain
12 incremental costs and risks. Informed judgment is then applied to determine where the
13 company's cost of equity falls within the range of results produced by multiple analytical
14 techniques. The key consideration in determining the cost of equity is to ensure that the
15 methodologies employed reasonably reflect investors' views of the financial markets in
16 general, as well as the subject company (in the context of the proxy group), in particular.

17 **Q. What methods did you use to estimate the cost of equity for OG&E in this proceeding?**

18 A. I consider the results of the constant growth DCF model, the CAPM, the ECAPM, and a
19 BYRP approach. A reasonable cost of equity estimate appropriately considers alternative
20 methodologies and the reasonableness of their individual and collective results.

21 **Q. Why is it important to use more than one analytical approach?**

22 A. Because the cost of equity is not directly observable, it must be estimated based on both
23 quantitative and qualitative information. When faced with the task of estimating the cost

1 of equity, analysts and investors are inclined to gather and evaluate as much relevant data
2 as reasonably can be analyzed. Several models have been developed to estimate the cost
3 of equity, and I use multiple approaches to estimate the cost of equity. As a practical
4 matter, however, all of the models available for estimating the cost of equity are subject to
5 limiting assumptions or other methodological constraints. Consequently, many well-
6 regarded finance texts recommend using multiple approaches when estimating the cost of
7 equity. For example, Copeland, Koller, and Murrin³⁴ suggest using the CAPM and
8 Arbitrage Pricing Theory model, while Brigham and Gapenski³⁵ recommend the CAPM,
9 DCF, and BYRP approaches.

10 **Q. Is it important given the current market conditions to use more than one analytical**
11 **approach?**

12 A. Yes. As discussed previously, interest rates have increased substantially over the past two
13 years and are expected to remain elevated over at least the next year from the lows seen
14 during the COVID-19 pandemic. While the share prices of utilities have declined, the
15 negative yield spread is an indication that utility share prices have not declined sufficiently
16 to account for the recent rise in interest rates. As a result, equity analysts expect the utility
17 sector to continue to underperform, and thus it is reasonable to conclude that the DCF
18 model is likely understating the forward-looking cost of equity that relies on historical
19 share prices to calculate the dividend yield. These recent changes in market conditions
20 highlight the benefit of using multiple models since each model relies on different

³⁴ Copeland, Tom, Tim Koller and Jack Murrin. *Valuation: Measuring and Managing the Value of Companies*. New York, McKinsey & Company, Inc., 3rd Ed., 2000, at 214.

³⁵ Brigham, Eugene and Louis Gapenski. *Financial Management: Theory and Practice*. Orlando, Dryden Press, 1994, at 341.

1 assumptions, certain of which better reflect current and projected market conditions at
 2 different times. As discussed previously, the CAPM, ECAPM, and BYRP analyses offer
 3 some balance through the use of both current and projected market data. Accordingly, it
 4 is important to use multiple analytical approaches to ensure that the cost of equity results
 5 reflect market conditions that are expected during the period that the Company's rates will
 6 be in effect.

7 **A. Constant Growth DCF Model**

8 **Q. Please describe the DCF approach.**

9 A. The DCF approach is based on the theory that a stock's current price represents the present
 10 value of all expected future cash flows. In its most general form, the DCF model is
 11 expressed as follows:

$$12 \quad P_0 = \frac{D_1}{(1+k)} + \frac{D_2}{(1+k)^2} + \dots + \frac{D_\infty}{(1+k)^\infty} \quad [1]$$

13 Where P_0 represents the current stock price, $D_1 \dots D_\infty$ are all expected future
 14 dividends, and k is the discount rate, or required ROE. Equation [1] is a standard present
 15 value calculation that can be simplified and rearranged into the following form:

$$16 \quad k = \frac{D_0(1+g)}{P_0} + g \quad [2]$$

17 Equation [2] is often referred to as the constant growth DCF model in which the
 18 first term is the expected dividend yield and the second term is the expected long-term
 19 growth rate.

20 **Q. What assumptions are required for the CGDCF model?**

21 A. The constant growth DCF model requires the following four assumptions: (1) a constant
 22 growth rate for earnings and dividends; (2) a stable dividend payout ratio; (3) a constant
 23 price-to-earnings ratio; and (4) a discount rate greater than the expected growth rate. To

1 the extent that any of these assumptions are violated, considered judgment and/or specific
2 adjustments should be applied to the results.

3 **Q. What market data did you use to calculate the dividend yield in your constant growth**
4 **DCF model?**

5 A. The dividend yield in my constant growth DCF model is based on the proxy group
6 companies' current annual dividend and average closing stock prices over the 30-, 90-, and
7 180-trading days ended November 30, 2023.

8 **Q. Why do you use 30-, 90-, and 180-day averaging periods?**

9 A. In my constant growth DCF model, I use an average of recent trading days to calculate the
10 term P_0 in the DCF model to ensure that the cost of equity is not skewed by anomalous
11 events that may affect stock prices on any given trading day. The averaging period should
12 also be reasonably representative of expected capital market conditions over the long term.
13 However, the averaging periods that I use rely on historical data that are not consistent with
14 the forward-looking market expectations. Therefore, the results of the constant growth
15 DCF model may underestimate the forward-looking cost of equity, which, as discussed,
16 has been recognized by regulators in the current market conditions. As a result, I place
17 more weight on the mean to mean-high results produced by my constant growth DCF
18 model.

19 **Q. Do you make any adjustments to the dividend yield to account for periodic growth in**
20 **dividends?**

21 A. Yes. Because utility companies tend to increase their quarterly dividends at different times
22 throughout the year, it is reasonable to assume that dividend increases will be evenly
23 distributed over calendar quarters. Given that assumption, it is reasonable to apply one-

1 half of the expected annual dividend growth rate for purposes of calculating the expected
2 dividend yield component of the DCF model. This adjustment ensures that the expected
3 first-year dividend yield is, on average, representative of the coming twelve-month period,
4 and does not overstate the aggregated dividends to be paid during that time.

5 **Q. Why is it important to select appropriate measures of long-term growth in applying**
6 **the DCF model?**

7 A. In its constant growth form, the DCF model (*i.e.*, Equation [2]) assumes a single long-term
8 growth rate in perpetuity. In order to reduce the long-term growth rate to a single measure,
9 one must assume that the dividend payout ratio remains constant and that earnings per share
10 (“EPS”), dividends per share, and book value per share all grow at the same constant rate.
11 However, over the long run, dividend growth can only be sustained by earnings growth,
12 meaning earnings are the fundamental driver of a company’s ability to pay dividends.
13 Therefore, projected EPS growth is the appropriate measure of a company’s long-term
14 growth. In contrast, changes in a company’s dividend payments are based on management
15 decisions related to cash management and other factors. For example, a company may
16 decide to retain earnings rather than pay out a portion of those earnings to shareholders
17 through dividends. Therefore, dividend growth rates are less likely than earnings growth
18 rates to accurately reflect investor perceptions of a company’s growth prospects.
19 Accordingly, I have incorporated a number of sources of long-term EPS growth rates into
20 the constant growth DCF model.

1 **Q. Which sources of long-term earnings growth rates did you use?**

2 A. My constant growth DCF model incorporates three sources of long-term projected EPS
3 growth rates: (1) *Zacks Investment Research* (“Zacks”); (2) Yahoo! Finance; and (3) *Value*
4 *Line*.

5 **Q. Why are EPS growth rates the appropriate growth rates to be relied on in the DCF**
6 **model?**

7 A. Earnings are the fundamental driver of a company’s ability to pay dividends; therefore,
8 projected EPS growth is the appropriate measure of a company’s long-term growth. In
9 contrast, changes in a company’s dividend payments are based on management decisions
10 related to cash management and other factors. For example, a company may decide to
11 retain earnings rather than pay out a portion of those earnings to shareholders through
12 dividends. Therefore, dividend growth rates are less likely than earnings growth rates to
13 reflect accurately investor perceptions of a company’s growth prospects.

14 **Q. How do you calculate the range of results for the constant growth DCF models?**

15 A. I calculate the low-end result for the constant growth DCF model using the minimum
16 growth rate of the three sources (*i.e.*, the lowest of the *Zacks*, Yahoo! Finance, and *Value*
17 *Line* projected EPS growth rates) for each of the proxy group companies. I use a similar
18 approach to calculate a high-end result, using the maximum growth rate of the three sources
19 for each proxy group company. Lastly, I also calculate results using the average EPS
20 growth rate from all three sources for each proxy group company.

21 **Q. What are the results of your DCF analyses?**

22 A. Figure 8 (see also Exhibit AEB-4) summarizes the results of my DCF analyses. While I
23 also summarize the DCF results using the minimum growth rates, given the expected

1 underperformance of utility stocks and thus the likelihood that the DCF model is
 2 understating the cost of equity, which, as noted below, has been recognized by other
 3 regulatory commissions, I do not believe it is appropriate to give these DCF results any
 4 material weight at this time.

5 **Figure 8: Summary of DCF Results**

	Minimum Growth Rate	Average Growth Rate	Maximum Growth Rate
Mean Results:			
30-Day Average	9.11%	10.32%	11.42%
90-Day Average	9.04%	10.26%	11.35%
180-Day Average	8.85%	10.06%	11.15%
Average	9.00%	10.21%	11.31%
Median Results:			
30-Day Average	9.48%	10.10%	11.29%
90-Day Average	9.34%	10.04%	11.26%
180-Day Average	9.15%	9.92%	11.05%
Average	9.32%	10.02%	11.20%

6
 7 **Q. Have regulatory commissions acknowledged that the DCF model might understate**
 8 **the cost of equity given the current capital market conditions of high inflation and**
 9 **increasing interest rates?**

10 A. Yes. For example, in its May 2022 decision in establishing the cost of equity for Aqua
 11 Pennsylvania, Inc., the Pennsylvania Public Utility Commission (“PPUC”) specifically
 12 concluded that the current capital market conditions of high inflation and increasing
 13 interest rates has resulted in the DCF model understating the utility cost of equity, and that
 14 weight should be placed on risk premium models, such as the CAPM, in the determination
 15 of the ROE.

16 To help control rising inflation, the Federal Open Market Committee has
 17 signaled that it is ending its policies designed to maintain low interest rates.
 18 Aqua Exc. at 9. Because the DCF model does not directly account for

1 interest rates, consequently, it is slow to respond to interest rate changes.
 2 However, I&E’s CAPM model uses forecasted yields on ten-year Treasury
 3 bonds, and accordingly, its methodology captures forward looking changes
 4 in interest rates.

5 Therefore, our methodology for determining Aqua’s ROE shall utilize both
 6 I&E’s DCF and CAPM methodologies. As noted above, the Commission
 7 recognizes the importance of informed judgment and information provided
 8 by other ROE models. In the 2012 PPL Order, the Commission considered
 9 PPL’s CAPM and RP methods, tempered by informed judgment, instead of
 10 DCF-only results. We conclude that methodologies other than the DCF can
 11 be used as a check upon the reasonableness of the DCF derived ROE
 12 calculation. Historically, we have relied primarily upon the DCF
 13 methodology in arriving at ROE determinations and have utilized the results
 14 of the CAPM as a check upon the reasonableness of the DCF derived equity
 15 return. As such, where evidence based on other methods suggests that the
 16 DCF-only results may understate the utility’s ROE, we will consider those
 17 other methods, to some degree, in determining the appropriate range of
 18 reasonableness for our equity return determination. In light of the above, we
 19 shall determine an appropriate ROE for Aqua using informed judgement
 20 based on I&E’s DCF and CAPM methodologies.³⁶

21 Similarly, the Massachusetts Department of Public Utilities in a recent rate case for
 22 NSTAR Electric Company concluded that given the recent increase in interest rates there
 23 was “greater certainty” that the results of the DCF model were understating the cost of
 24 equity for the utility.³⁷

25 **Q. What are your conclusions about the results of the DCF models?**

26 A. As discussed previously, given that utility stocks are expected to underperform the broader
 27 market as interest rates remain elevated and yields on long-term government bonds exceed
 28 utility dividend yields, it is likely that current dividend yields in the DCF model that are
 29 based on historical stock prices are understated. As a result, it is likely that the DCF results
 30 are understated in the current market conditions, which has been recognized by other utility

³⁶ Pennsylvania Public Utility Commission, Docket Nos. R-2021-3027385 and R-2021-3027386, Opinion and Order, May 12, 2022, at 154–155.

³⁷ Massachusetts Department of Public Utilities, D.P.U. 22-22, November 30, 2022, at 385-386.

1 regulators. Therefore, it is important to consider the results of multiple analytical models.
 2 While I have given weight to the results of the DCF model, my recommendation also gives
 3 weight to the results of other cost of equity estimation models.

4 **B. CAPM Analysis**

5 **Q. Please briefly describe the CAPM.**

6 A. The CAPM is a risk premium approach that estimates the cost of equity for a given security
 7 as a function of a risk-free return plus a risk premium to compensate investors for the non-
 8 diversifiable or “systematic” risk of that security.³⁸ This second component is the product
 9 of the market risk premium and the beta coefficient, which measures the relative riskiness
 10 of the security being evaluated.

11 The CAPM is defined by four components, each of which must theoretically be a
 12 forward-looking estimate:

$$K_e = r_f + \beta(r_m - r_f) \quad [3]$$

14 Where:

15 K_e = the required market ROE;

16 β = the beta coefficient of an individual security;

17 r_f = the risk-free rate of return; and

18 r_m = the required return on the market as a whole.

19 In this specification, the term $(r_m - r_f)$ represents the market risk premium.
 20 According to the theory underlying the CAPM, because unsystematic risk can be
 21 diversified away, investors should only be concerned with systematic or non-diversifiable

³⁸ Systematic risk is the risk inherent in the entire market or market segment, which cannot be diversified away using a portfolio of assets. Unsystematic risk is the risk of a specific company that can, theoretically, be mitigated through portfolio diversification.

1 risk. Systematic risk is measured by beta, which is a measure of the volatility of a security
2 as compared to the market as a whole. Beta is defined as:

$$\beta = \frac{\text{Covariance}(r_e, r_m)}{\text{Variance}(r_m)} \quad [4]$$

3 *Variance* (r_m) represents the variance of the market return, which is a measure of
4 the uncertainty of the general market. *Covariance* (r_e, r_m) represents the covariance
5 between the return on a specific security and the general market, which reflects the extent
6 to which the return on that security will respond to a given change in the general market
7 return. Thus, beta represents the risk of the security relative to the general market.

8 **Q. What risk-free rate do you use in your CAPM analysis?**

9 A. I rely on three sources for my estimate of the risk-free rate: (1) the current 30-day average
10 yield on 30-year U.S. Treasury bonds, which is 4.77 percent;³⁹ (2) the average projected
11 30-year U.S. Treasury bond yield for the first quarter of 2024 through the first quarter of
12 2025, which is 4.48 percent;⁴⁰ and (3) the average projected 30-year U.S. Treasury bond
13 yield for 2025 through 2029, which is 4.10 percent.⁴¹

14 **Q. What beta coefficients do you use in your CAPM analysis?**

15 A. As shown on Exhibit AEB-5, I use the beta coefficients for the proxy group companies as
16 reported by Bloomberg and *Value Line*. The beta coefficients reported by Bloomberg are
17 calculated using ten years of weekly returns relative to the S&P 500 Index. The *Value Line*
18 beta coefficients are calculated based on five years of weekly returns relative to the New
19 York Stock Exchange Composite Index. Additionally, as shown in shown Exhibit AEB-

³⁹ Bloomberg Professional, as of November 30, 2023.

⁴⁰ *Blue Chip Financial Forecasts*, Vol. 42, No. 12, December 1, 2023, at 2.

⁴¹ *Blue Chip Financial Forecasts*, Vol. 42, No. 12, December 1, 2023, at 14.

1 5, I also consider an additional CAPM analysis that relies on the long-term average utility
2 beta coefficient for the companies in my proxy group from 2013 through 2022.

3 **Q. How do you estimate the market risk premium in the CAPM?**

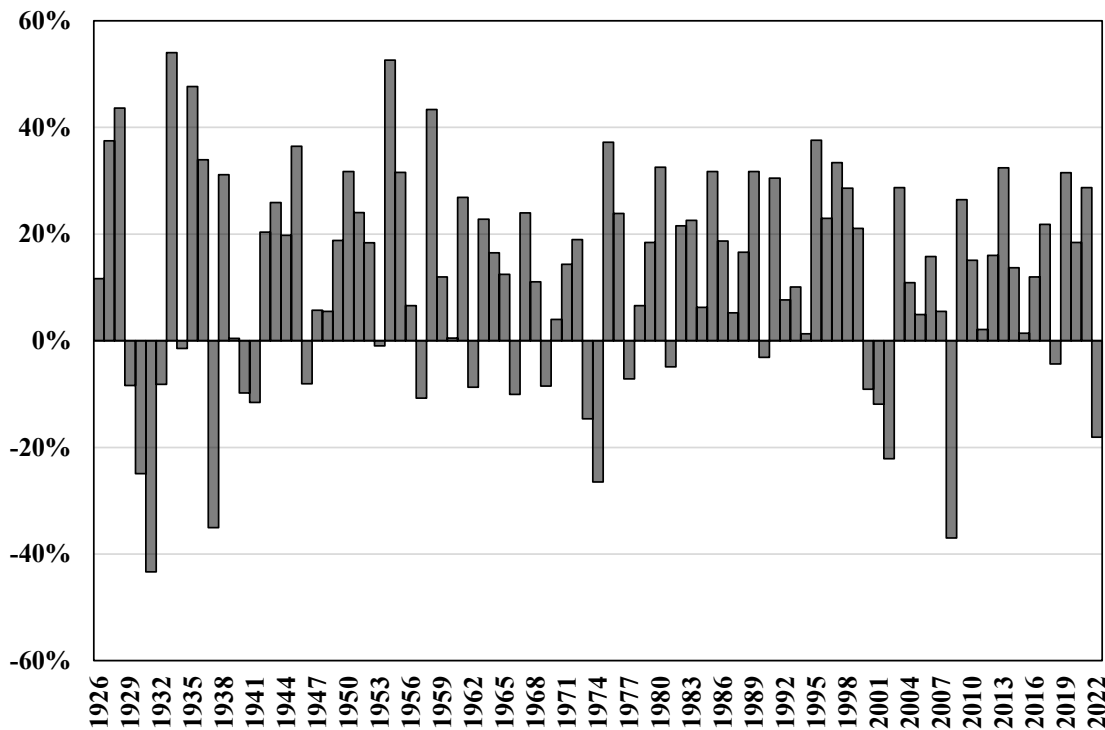
4 A. I estimate the market risk premium as the difference between the implied expected equity
5 market return and the risk-free rate. As shown in Exhibit AEB-7, the expected market
6 return is calculated using the constant growth DCF model discussed previously as applied
7 to the companies in the S&P 500 Index. Based on an estimated market capitalization-
8 weighted dividend yield of 1.88 percent and a weighted long-term growth rate of 10.78
9 percent, the estimated required market return for the S&P 500 Index as of November 30,
10 2023 is 12.56 percent.

11 **Q. How does the expected market return compare to observed historical market**
12 **returns?**

13 A. As shown in Figure 9, given the range of annual equity returns that have been observed
14 over the past century, a current expected market return of 12.56 percent is not unreasonable.
15 In 50 out of the past 97 years (or approximately 52 percent of observations), the realized
16 equity market return was at least 12.56 percent or greater.

1

Figure 9: Realized U.S. equity market returns (1926-2022)⁴²



2

3 **Q. Do you consider another form of the CAPM in your analysis?**

4 A. Yes. I have also considered the results of an ECAPM in estimating the cost of equity for
 5 the Company.⁴³ The ECAPM calculates the product of the adjusted beta coefficient and
 6 the market risk premium and applies a weight of 75.00 percent to that result. The model
 7 then applies a 25.00 percent weight to the market risk premium without any effect from the
 8 beta coefficient. The results of the two calculations are summed, along with the risk-free
 9 rate, to produce the ECAPM result, as noted in Equation [5] below:

$$k_e = r_f + 0.75\beta(r_m - r_f) + 0.25(r_m - r_f) \quad [5]$$

11 Where:

12 k_e = the required market ROE;

⁴² Depicts total annual returns on large company stocks, as reported in the 2023 Kroll S&P 500 Yearbook.

⁴³ See, e.g., Morin, Roger A. *New Regulatory Finance*. Public Utilities Reports, Inc., 2006, at 189.

1 β = the adjusted beta coefficient of an individual security;
2 r_f = the risk-free rate of return; and
3 r_m = the required return on the market as a whole.

4 The ECAPM addresses the tendency of the “traditional” CAPM to underestimate
5 the cost of equity for companies with low beta coefficients such as regulated utilities. In
6 that regard, the ECAPM is not redundant to the use of adjusted betas in the traditional
7 CAPM, but rather it recognizes the results of academic research indicating that the risk-
8 return relationship is different (in essence, flatter) than estimated by the CAPM, meaning
9 that the CAPM underestimates the “alpha,” or the constant return term.⁴⁴

10 Consistent with my CAPM, my application of the ECAPM uses the forward-
11 looking market risk premium estimates, the three yields on 30-year Treasury securities
12 noted earlier as the risk-free rate, and the current *Bloomberg*, current *Value Line*, and long-
13 term *Value Line* beta coefficients.

14 **Q. What are the results of your CAPM and ECAPM analyses?**

15 A. The results of my CAPM and ECAPM analyses are summarized in Figure 10, as well as
16 presented in Exhibit AEB-5.

⁴⁴ *Id.* at 191.

1 **Figure 10: Summary of CAPM and ECAPM Results**

	30-Year Treasury Bond Yield		
	Current 30-Day Avg	Near-Term Projected	Longer-Term Projected
CAPM:			
Current <i>Value Line</i> Beta	11.66%	11.62%	11.58%
Current Bloomberg Beta	10.89%	10.83%	10.75%
Long-term Avg. <i>Value Line</i> Beta	10.50%	10.42%	10.32%
ECAPM:			
Current <i>Value Line</i> Beta	11.88%	11.86%	11.82%
Current Bloomberg Beta	11.31%	11.26%	11.20%
Long-term Avg. <i>Value Line</i> Beta	11.01%	10.95%	10.88%

2
3 **C. BYRP Analysis**

4 **Q. Please describe the BYRP approach.**

5 A. In general terms, this approach is based on the fundamental principle that equity investors
6 bear the residual risk associated with equity ownership and therefore require a premium
7 over the return they would have earned as bondholders. In other words, because returns to
8 equity holders have greater risk than returns to bondholders, equity holders require a higher
9 return for that incremental risk. Thus, risk premium approaches estimate the cost of equity
10 as the sum of the equity risk premium and the yield on a particular class of bonds. In my
11 analysis, I use actual authorized returns for vertically integrated electric utilities as the
12 historical measure of the cost of equity to determine the risk premium.

13 **Q. What is the fundamental relationship between the equity risk premium and interest
14 rates?**

15 A. It is important to recognize both academic literature and market evidence indicating that
16 the equity risk premium (as used in this approach) is inversely related to the level of interest
17 rates (*i.e.*, as interest rates increase, the equity risk premium decreases, and vice versa).

1 Consequently, it is important to develop an analysis that: (1) reflects the inverse
2 relationship between interest rates and the equity risk premium; and (2) relies on recent
3 and expected market conditions. The analysis presented in Exhibit AEB-7 establishes that
4 relationship using a regression of the risk premium as a function of Treasury bond yields.
5 When the authorized ROEs serve as the measure of required equity returns and the long-
6 term Treasury bond yield is defined as the relevant measure of interest rates, the risk
7 premium is the difference between those two points.⁴⁵

8 **Q. Is the BYRP analysis relevant to investors?**

9 A. Yes. Investors are aware of authorized ROEs in other jurisdictions, and they consider those
10 awards as a benchmark for a reasonable level of equity returns for utilities of comparable
11 risk operating in other jurisdictions. As discussed previously, utilities have experienced
12 credit rating downgrades and been subject to a negative market reaction related to the
13 financial effects of a rate case decision that included a below average authorized ROE.
14 Because my BYRP analysis is based on authorized ROEs for utility companies relative to
15 corresponding Treasury yields, it provides relevant information to assess the return
16 expectations of investors in the current interest rate environment.

17 **Q. What did your BYRP analysis reveal?**

18 A. As shown in Figure 11, from 1980 through November 2023, there was a strong negative
19 relationship between risk premia and interest rates. To estimate that relationship, I
20 conducted a regression analysis using the following equation:

⁴⁵ See e.g., Berry, S. Keith. "Interest Rate Risk and Utility Risk Premia during 1982-93." *Managerial and Decision Economics*, Vol. 19, No. 2, March 1998 (the author used a similar methodology, including using authorized ROEs as the relevant data source, and came to similar conclusions regarding the inverse relationship between risk premia and interest rates). See also Harris, Robert S. "Using Analysts' Growth Forecasts to Estimate Shareholder Required Rates of Return." *Financial Management*, Spring 1986, at 66.

1
$$RP = a + b(T) \quad [6]$$

2 Where:

3 RP = Risk Premium (difference between authorized ROEs and the yield on 30-
4 year Treasury bonds)

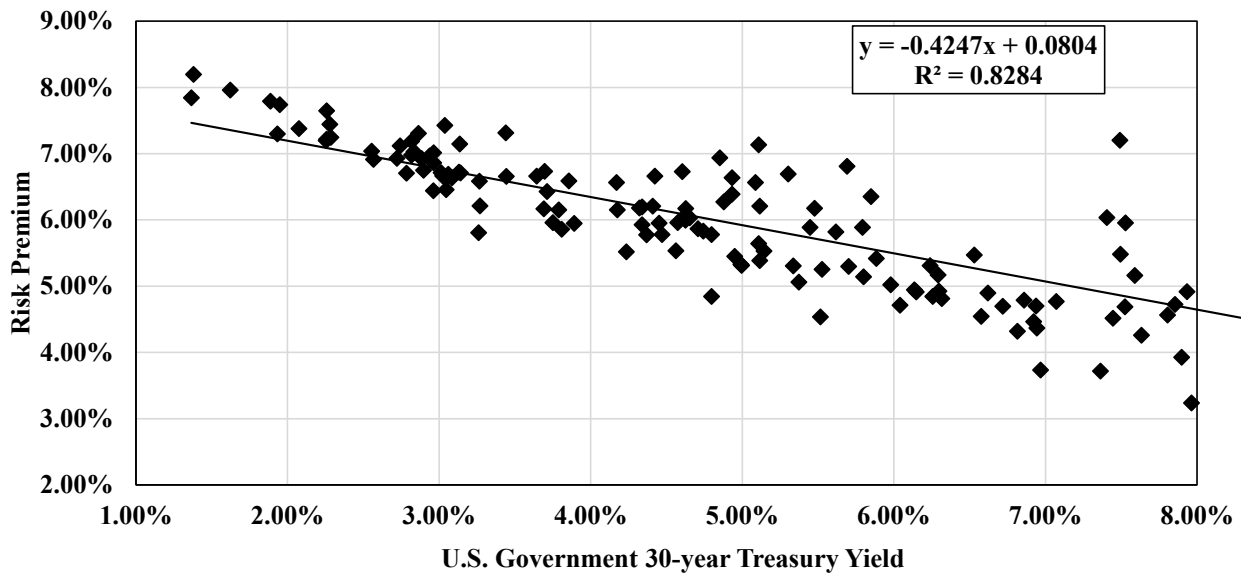
5 a = intercept term

6 b = slope term

7 T = 30-year Treasury bond yield

8 Data regarding authorized ROEs were derived from all of the natural gas utility rate
9 cases over this period as reported by RRA.⁴⁶ The equation's coefficients are statistically
10 significant at the 99.00 percent level.

11 **Figure 11: Risk Premium Results**



12
13 **Q. What are the results of your BYRP analysis?**

14 **A.** Figure 12 presents the results of my BYRP analysis, which is also presented in more detail
15 in Exhibit AEB-8.

⁴⁶ The data was screened to eliminate limited issue rider cases, transmission cases, electric distribution-only (*i.e.*, no generation) cases, and cases that were silent with respect to the authorized ROE.

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Figure 12: BYRP Results

	30-Year Treasury Bond Yield		
	Current 30-Day Avg	Near-Term Projected	Longer-Term Projected

Bond Yield Risk Premium:	10.79%	10.62%	10.40%
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Q. How did the results of the BYRP analysis inform your recommended ROE for OG&E?

A. I have considered the results of the BYRP analysis in my recommended ROE for OG&E. As noted, investors consider the authorized ROE for a utility when assessing the risk of that company as compared to utilities of comparable risk operating in other jurisdictions.

VII. BUSINESS AND REGULATORY RISKS

Q. Do the results of the cost of equity analyses alone provide an appropriate estimate of the cost of equity for the Company?

A. No. These results provide only a range of the appropriate estimate of the Company’s cost of equity. Several additional factors must be considered when determining where the Company’s cost of equity falls within the range of analytical results. These risk factors, discussed below, should be considered with respect to their overall effect on the Company’s risk profile relative to the proxy group.

A. Wildfire Risk

Q. Have equity analysts and credit rating agencies recognized wildfire as a substantial risk to the electric utility sector?

A. Yes. While wildfire risk is not a new threat to utility investors, it has become a much larger focus to both equity investors and credit rating agencies. For example, BofA Securities

1 (“BofA”) has stated that wildfire risk ****has become the top question among all different**
2 **investor types.**⁴⁷** In fact, BofA has stated that it sees ****“the consistent existential risk**
3 **posed by wildfires outflanking any other factor exposure of a given utility equity.”**⁴⁸**
4 For example, BofA highlighted the catastrophic wildfires in California in 2017-2018 that
5 led to the bankruptcy of PG&E Corporation and its subsidiary Pacific Gas and Electric
6 Company (“PG&E”) and caused material liabilities that weakened the earnings growth for
7 Southern California Edison (“SoCalEd”), but noted that the current wildfire risk ****feels**
8 **worse given the increased occurrences of wildfires across multiple states, even outside**
9 **of the traditional wildfire season, and the billions in potential wildfire liabilities**
10 **currently faced by PacifiCorp in Oregon, Xcel Energy in Colorado, and Hawaiian**
11 **Electric .**⁴⁹** A such, a utility’s exposure to wildfire risk is expected to be a defining
12 factor for utility valuations:

13 ****Should there be further events, we perceive a risk that the ‘new’**
14 **premium utility will be defined by its exposure to wildfire factors. The**
15 **first screen is simply geography and FEMA’s assessment of wildfire**
16 **risk, while the second consideration is the legal and regulatory**
17 **construct under which the utility operates. We anticipate having**
18 **explicit and refreshed plans will become a necessity for any utilities**
19 **operating in geographies.**

20 *****

21 **On balance, the added wildfire concerns across the west, with their**
22 **disproportionate manifestation across small- and even mid-caps makes**
23 **us incrementally cautious on the entire sub-group of utilities.**⁵⁰**

⁴⁷ BofA Global Research. US Utilities & IPPs. “Wildfire wakeup: what the Hawaiian fires mean for the sector as prudency shifts.” August 28, 2023.

⁴⁸ BofA Global Research. US Utilities & IPPs. “As the leaves fall, preparing for Autumn utility outlook. Micro still has potholes.” September 6, 2023.

⁴⁹ BofA Global Research. US Utilities & IPPs. “Wildfire wakeup: what the Hawaiian fires mean for the sector as prudency shifts.” August 28, 2023.

⁵⁰ BofA Global Research. US Utilities & IPPs. “As the leaves fall, preparing for Autumn utility outlook. Micro still has potholes.” September 6, 2023.

As further stated by BofA:

PacifiCorp and Xcel Energy (XEL) are each facing billions in potential wildfire-related liabilities. Hawaiian Electric may not have shareholder value if wholly responsible for the ~\$5.4Bn estimated wildfire damage. In the past week, Evergy (EVRG) had a fire caused by its downed poles, and Entergy Corp (ETR) warned of fire hazards. The increased occurrences in multiple states, even outside of the traditional wildfire season has investors of all types on edge. **⁵¹

From the credit rating agency perspective, Moody’s has noted that wildfire risk “can reach catastrophic levels at utilities,” and that it is difficult to determine which utilities are most at risk given that the recent wildfires in Oregon and Hawaii were in moderate risk zones.⁵² S&P has stated that ****“[d]amages and related costs from physical risks are escalating in North America as regions designated as high-fire risk expand,” and that over the past 6 years, utility credit downgrades directly related to physical risks have increased significantly.****⁵³ Similarly, Fitch has noted the higher regulatory risk associated with wildfires, and stated that extreme weather, which includes wildfires, has driven approximately one-quarter of its downgrades in the past 6 years, yet was not a driver of downgrades in the 6 years prior.⁵⁴ The most recent example is Hawaiian Electric Industries Inc. and its subsidiaries after the catastrophic Maui fires in August 2023 when

⁵¹ *Id.*

⁵² Moody’s Investors Service. “Breakfast with the Analysts. 58th Annual EEI Financial Conference.” November 13, 2023, at 30.

⁵³ S&P Global Ratings. “A Storm is Brewing: Extreme Weather Events Pressure North American Utilities’ Credit Quality.” November 9, 2023, at 1.

⁵⁴ FitchRatings. “Climate Related Risks in Focus.” 35th Annual Presentation at EEI Financial Conference. November 13, 2023, at 5, 11.

1 S&P, Moody's, and Fitch all downgraded to "junk" status in response to the potential
2 wildfire liabilities faced by the utility.⁵⁵

3 **Q. Is wildfire risk to utilities limited to a few states?**

4 A. No. The Federal Emergency Management Agency ("FEMA") publishes a National Risk
5 Index that ranks the wildfire risk by county and census tract in five categories: Very High,
6 Relatively High, Relatively Moderate, Relatively Low, and Very low. Based on FEMA's
7 assessment, wildfire risk is much broader than a few states, with the risk identified
8 primarily as west of the Mississippi River, Hawaii, Florida, and the southeastern coast of
9 the U.S.⁵⁶

10 **Q. Have you conducted any analysis to evaluate the wildfire risk in Oklahoma as
11 compared to the jurisdictions in which the companies in the proxy group operate?**

12 A. Yes. Based on FEMA's rankings of the Expected Annual Loss associated with wildfire
13 for each state, I have conducted an analysis to compare the wildfire risk of Oklahoma to
14 the jurisdictions in which the utility operating subsidiaries of the companies in the proxy
15 group operate. Specifically, I have applied a numeric ranking system to the FEMA
16 rankings with "Very Low" assigned the lowest ranking (*i.e.*, a "1") and "Very High"
17 assigned the highest ranking (*i.e.*, a "5"). As shown on Exhibit AEB-11, Oklahoma is
18 ranked "Relatively Moderate" (*i.e.*, a "3"). These rankings for Oklahoma, and the
19 Company's service territory demonstrate a higher risk than the proxy group average
20 ranking of between "Relatively Low" and "Relatively Moderate" (*i.e.*, a "2.12").

⁵⁵ See, e.g., "Fitch downgrades Hawaiian Electric to junk on worries over wildfire exposure." Reuters. August 21, 2023; "S&P downgrades Hawaiian Electric to 'B-' as wildfires raise market-access worries." Reuters. August 24, 2023; "Moody's downgrades Hawaiian Electric's credit to junk amid Maui wildfire scrutiny." Reuters. August 18, 2023.

⁵⁶ FEMA National Risk Index; <https://hazards.fema.gov/nri/map#> (wildfire risk by census tract).

1 **Q. What are your conclusions regarding the effect of wildfire risk on OG&E?**

2 A. Wildfire risk presents one of the most significant business, operational, and financial
3 threats for utilities in states subject to such risks. Oklahoma has relatively greater wildfire
4 risk as compared to the proxy group utilities, and it is clear that equity investors and credit
5 rating agencies are reflecting the incremental risk for companies that have been affected
6 by wildfire exposure and that the electric utility sector overall has increased risk related to
7 this threat. The capital costs associated with wildfire mitigation can be significant and
8 continue over many years, thus making the timeliness of cost recovery important. Absent
9 meaningful regulatory support for the utilities in the states subject to substantial potential
10 losses from wildfires, the investor-required return increases significantly due to the higher
11 risk of wildfire exposure. Addressing this risk in a timely manner should be a top
12 regulatory priority in order to provide the Company with the ability to access capital on
13 reasonable terms and make the capital investments needed going forward.

14 **B. Capital Expenditures**

15 **Q. Please summarize the Company's capital expenditure requirements.**

16 A. The Company's current projection of capital expenditures for 2024 through 2027 totals
17 approximately \$4.087 billion, which represents approximately 39 percent of the
18 Company's approximate \$10.541 in net utility plant as of December 31, 2022.⁵⁷

19 **Q. How do OG&E's capital expenditure requirements compare to those of the proxy
20 group companies?**

21 A. As shown on Exhibit AEB-10, I have calculated the ratio of expected capital expenditures
22 to net utility plant for OG&E and each of the companies in the proxy group by dividing

⁵⁷ Data provided by the Company.

1 each company's projected capital expenditures for the period from 2024 through 2027 by
2 its total net utility plant as of December 31, 2022. As shown, OG&E's ratio of capital
3 expenditures as a percentage of net utility plant is approximately 91 percent of the median
4 for the proxy group companies.

5 **Q. How is the Company's risk profile affected by its substantial capital expenditure**
6 **requirements?**

7 A. As with any utility faced with substantial capital expenditure requirements, the Company's
8 risk profile may be adversely affected in two significant and related ways: (1) the
9 heightened level of investment increases the risk of under-recovery or delayed recovery of
10 the invested capital; and (2) an inadequate return would put downward pressure on key
11 credit metrics.

12 **Q. Do credit rating agencies recognize the risks associated with elevated levels of capital**
13 **expenditures?**

14 A. Yes. From a credit perspective, the additional pressure on cash flows associated with high
15 levels of capital expenditures exerts corresponding pressure on credit metrics and,
16 therefore, credit ratings. To that point, S&P explains the importance of regulatory support
17 for large capital projects:

18 **** When applicable, a jurisdiction's willingness to support large capital**
19 **projects with cash during construction is an important aspect of our**
20 **analysis. This is especially true when the project represents a major**
21 **addition to rate base and entails long lead times and technological**
22 **risks that make it susceptible to construction delays. Broad support for**
23 **all capital spending is the most credit-sustaining. Support for only**
24 **specific types of capital spending, such as specific environmental**
25 **projects or system integrity plans, is less so, but still favorable for**
26 **creditors. Allowance of a cash return on construction work-in-progress**
27 **or similar ratemaking methods historically were extraordinary**
28 **measures for use in unusual circumstances, but when construction costs**
29 **are rising, cash flow support could be crucial to maintain credit quality**

1 through the spending program. Even more favorable are those
 2 jurisdictions that present an opportunity for a higher return on
 3 capital projects as an incentive to investors. **⁵⁸

4 Recently, S&P evaluated the capital expenditure trends in the utility sector, noting
 5 that the balance between operating with negative discretionary cash flow from operations
 6 offset by reliable access to capital markets for financing may be tested through ever-
 7 increasing capital expenditure requirements as a result of the transformation of the energy
 8 sector through the focus on low/no carbon generation, electrification, and the replacement
 9 of aging infrastructure

10 **Some companies have been unable to support financial metrics
 11 consistent with former ratings as their discretionary cash flow
 12 deteriorated. This trend was a significant contributor to the sector
 13 seeing the median rating decline to 'BBB+' from 'A-' for the first time
 14 in 2022. What is less clear is whether or not management teams will
 15 take steps to forestall another step down in credit quality as high capital
 16 outlays persist. So far in 2023, we have not seen evidence that equity
 17 issuance is keeping pace with debt issuance to fill ever-deepening
 18 discretionary cash flow shortfalls, but time will tell.

19

20 Despite the improvement in the economic outlook, we expect inflation,
 21 high interest rates, higher capital spending, and the strategic decision
 22 by many companies to operate with only minimal financial cushion
 23 from their downgrade thresholds to continue to pressure the industry's
 24 credit quality. We are cautious about the durability of the current
 25 stable ratings outlook given persistently high capital spending that now
 26 supports a trend of deterioration in discretionary cash flow. Without a
 27 commensurate focus on balance sheet preservation through equity
 28 support of discretionary cash flow deficits, limited financial cushions
 29 could give rise to another round of negative rating actions. The question
 30 then comes back to management priorities and financial policy
 31 decisions, or utilities may be faced with another step down in the
 32 median ratings.**⁵⁹

⁵⁸ S&P Global Ratings. "Assessing U.S. Investor-Owned Utility Regulatory Environments." August 10, 2016, at 7.

⁵⁹ S&P Global Ratings. "Record CapEx Fuels Growth Along With Credit Risk For North American Investor-Owned Utilities." September 12, 2023, at 5, 7-8.

1 Specifically regarding the Company, S&P recently stated that it expects the
 2 Company ****to have negative discretionary cash flow throughout its forecast, and**
 3 **noted the potential for the Company’s capital expenditure plan to increase above**
 4 **currently projected levels due to plans to retire approximately 845 MW of natural**
 5 **gas-fired units by 2027.****⁶⁰

6 Therefore, to the extent that the Company’s rates do not continue to reasonably
 7 permit the recovery of its prudently-incurred capital investments on a timely basis, OG&E
 8 would face increased recovery risk and thus increased pressure on its credit metrics.

9 **Q. Does OG&E have any capital tracking mechanisms to recover the costs associated**
 10 **with its capital expenditures plan between rate cases?**

11 A. Yes. Currently, OG&E has a Grid Enhancement Mechanism (“GEM”) that allows the
 12 Company to recover a relatively small portion of the costs associated with grid
 13 enhancement capital expenditures.⁶¹ It is important to note that the GEM is currently set
 14 to expire in July 2025. Further, it is important to note that the vast majority of OG&E’s
 15 projected capital expenditures do not qualify for cost recovery through the GEM since it is
 16 limited to recovery of very specific investment types and has a revenue requirement cap of
 17 \$6 million per annual investment plan year. Also, as noted, the Company’s projected
 18 capital expenditures over 2024 through 2027 average more than \$1 billion per year.

19 In addition, OG&E has a Generation Capacity Recovery (“GCR”) Rider, which is
 20 limited to the future cost recovery associated with the addition of the Horseshoe Lake gas-
 21 fired combined-cycle generating units that are expected to commence operation in 2026.

⁶⁰ S&P Global Ratings. Ratings Direct. Oklahoma Gas & Electric Co. July 21, 2023, at 2.

⁶¹ The Company also has a Southwest Power Pool Cost Tracker, however this tracker passes through the costs of third-party owned transmission projects.

1 Cost recovery through the GCR is not permitted until the Horseshoe Lake units are in
2 service. The Horseshoe Lake capital expenditures are incremental to the \$1 billion annual
3 capital needs identified for the 2024-2027 period.

4 Therefore, considering the limitations of the capital cost recovery mechanisms
5 currently authorized for the Company, OG&E will still depend on rate case filings for the
6 majority of its capital cost recovery.

7 **Q. What are your conclusions regarding the effect of the Company's capital spending**
8 **requirements on its risk profile and cost of capital?**

9 A. The Company's capital expenditure requirements as a percentage of net utility plant are
10 significant and are expected to continue over the next few years. While OG&E does have
11 the GEM and GCR to recover qualifying capital costs, these mechanisms are limited and
12 do not provide for timely recovery of a substantial portion of the Company's capital
13 expenditures between rate cases. As a result, the Company has relatively greater risk of
14 timely cost recovery and earnings potential relative to the proxy group companies.

15 **C. Regulatory Risk**

16 **Q. How does the regulatory environment affect investors' risk assessments?**

17 A. The ratemaking process is premised on the principle that, for investors and companies to
18 commit the capital needed to provide safe and reliable utility service, the subject utility
19 must have the opportunity to recover the return of, and the market-required return on,
20 invested capital. Regulatory commissions recognize that because utility operations are
21 capital intensive, regulatory decisions should enable the utility to attract capital at
22 reasonable terms, and that doing so balances the long-term interests of investors and
23 customers. Utilities must finance their operations and thus require the opportunity to earn
24 a reasonable return on their invested capital to maintain their financial profiles. The

1 Company is no exception, and in that respect, the regulatory environment is one of the most
2 important factors considered in both debt and equity investors' risk assessments.

3 From the perspective of debt investors, the authorized return should enable the
4 utility to generate the cash flow needed to meet its near-term financial obligations, make
5 the capital investments needed to maintain and expand its systems, and maintain the
6 necessary levels of liquidity to fund unexpected events. This financial liquidity must be
7 derived not only from internally generated funds, but also efficient access to capital
8 markets. Moreover, because fixed income investors have many investment alternatives,
9 even within a given market sector, a utility's financial profile must be adequate on a relative
10 basis to ensure its ability to attract capital under a variety of economic and financial market
11 conditions.

12 Equity investors require that the authorized return be adequate to provide a risk-
13 comparable return on the equity portion of the utility's capital investments. Because equity
14 investors are the residual claimants on the utility's cash flows (*i.e.*, the equity return is
15 subordinate to interest payments), they are particularly concerned with the strength of
16 regulatory support and its effect on future cash flows.

17 **Q. Do credit rating agencies consider regulatory risk in establishing a company's credit**
18 **rating?**

19 A. Yes. Both S&P and Moody's consider the overall regulatory framework in establishing
20 credit ratings. Moody's establishes credit ratings based on four key factors: (1) regulatory
21 framework; (2) the ability to recover costs and earn returns; (3) diversification; and (4)
22 financial strength, liquidity and key financial metrics. Of these criteria, regulatory
23 framework and the ability to recover costs and earn returns are each given a broad rating

1 factor of 25.00 percent. Therefore, Moody’s assigns regulatory risk a 50.00 percent
 2 weighting in the overall assessment of business and financial risk for regulated utilities.⁶²

3 S&P also identifies the regulatory framework as an important factor in credit ratings
 4 for regulated utilities, stating: “One significant aspect of regulatory risk that influences
 5 credit quality is the regulatory environment in the jurisdictions in which a utility
 6 operates.”⁶³ S&P identifies four specific factors that it uses to assess the credit implications
 7 of the regulatory jurisdictions of investor-owned regulated utilities: (1) regulatory stability;
 8 (2) tariff-setting procedures and design; (3) financial stability; and (4) regulatory
 9 independence and insulation.⁶⁴

10 **Q. How does the regulatory environment in which a utility operates affect its access to**
 11 **and cost of capital?**

12 A. The regulatory environment can significantly affect both the access to and cost of capital
 13 in several ways. First, the proportion and cost of debt capital available to utility companies
 14 are influenced by the rating agencies’ assessment of the regulatory environment. As noted
 15 by Moody’s, “[f]or rate regulated utilities, which typically operate as a monopoly, the
 16 regulatory environment and how the utility adapts to that environment are the most
 17 important credit considerations.”⁶⁵ Moody’s further highlighted the relevance of a stable
 18 and predictable regulatory environment to a utility’s credit quality, noting: “[b]roadly
 19 speaking, the Regulatory Framework is the foundation for how all the decisions that affect

⁶² Moody’s Investors Service. Rating Methodology: Regulated Electric and Gas Utilities. June 23, 2017, at 4.
⁶³ Standard & Poor’s Global Ratings. Ratings Direct, U.S. and Canadian Regulatory Jurisdictions Support Utilities’ Credit Quality—But Some More So Than Others. June 25, 2018, at 2.
⁶⁴ *Id.*, at 1.
⁶⁵ Moody’s Investors Service. Rating Methodology: Regulated Electric and Gas Utilities. June 23, 2017, at 6.

1 utilities are made (including the setting of rates), as well as the predictability and
 2 consistency of decision-making provided by that foundation.”⁶⁶

3 **Q. Have you conducted any analysis of the regulatory framework in Oklahoma relative**
 4 **to the jurisdictions in which the companies in your proxy group operate?**

5 A. Yes. I have evaluated the regulatory framework in Oklahoma based on three factors that
 6 are important in terms of providing a regulated utility with a reasonable opportunity to earn
 7 its authorized ROE: (1) test year convention (*i.e.*, a forecast vs. historical test year); (2)
 8 use of rate design and/or other mechanisms that mitigate volumetric risk and stabilize
 9 revenue; and (3) the prevalence of capital cost recovery between rate cases.

10 Test Year Convention: OG&E is relying on a historical test year in Oklahoma for
 11 12 months ending September 30, 2023, with a subsequent update to March 31,
 12 2024. Similarly, as shown in Exhibit AEB-11, approximately 54 percent of the
 13 operating utility subsidiaries of the proxy group companies provide service in
 14 jurisdictions that use a historical test year. Forecast test years result in more prompt
 15 recovery of incurred costs and thus mitigates the regulatory lag associated with
 16 historical test years. As Lowry, Hovde, Getachew, and Makos (2010) explain:

17 This report provides an in depth discussion of the test year issue. It
 18 includes the results of empirical research which explores why the
 19 unit costs of electric IOUs are rising and shows that utilities
 20 operating under forward test years realize higher returns on capital
 21 and have credit ratings that are materially better than those of
 22 utilities operating under historical test years. The research suggests
 23 that shifting to a future test year is a prime strategy for rebuilding
 24 utility credit ratings as insurance against an uncertain future.⁶⁷

25 Revenue Stabilization/Non-Volumetric Rate Design: OG&E has partial
 26 decoupling with its ability to recover the costs of energy efficiency programs, the
 27 lost revenues associated with those programs, and other certain incentives through
 28 rate riders. As shown in Exhibit AEB-11, approximately 59 percent of the utility
 29 operating subsidiaries of the proxy group companies also have some form of
 30 revenue stabilization through either decoupling, formula-based rates, and/or

⁶⁶ *Id.*

⁶⁷ Lowry, Mark Newton, David Hovde, Lullit Getachew, and Matt Makos. “Forward Test Years for US Electric Utilities.” Prepared for the Edison Electric Institute. August 2010 at 1.

1 straight-fixed variable rate design that allow them to break the link between
2 customer usage and revenues.

3 Capital Cost Recovery: As discussed, the Company has a GEM and GCR
4 mechanism that provide for the recovery specific costs related to eligible capital
5 investments between rate proceedings. As shown in Exhibit AEB-11,
6 approximately 67 percent of the operating utility subsidiaries of the proxy group
7 companies have some form of capital cost recovery allowing for the recovery of
8 capital investments placed into service between rate cases.

9 **Q. Have you conducted any additional analyses to evaluate the regulatory environment**
10 **in Oklahoma as compared to the jurisdictions in which the companies in the proxy**
11 **group operate?**

12 A. Yes, I have conducted two additional analyses to compare the regulatory framework of
13 Oklahoma to the jurisdictions in which the companies in the proxy group operate.
14 Specifically, I considered two different rankings: (1) the RRA ranking of regulatory
15 jurisdictions; and (2) S&P's ranking of the credit supportiveness of regulatory jurisdictions.

16 **Q. How does RRA evaluate the regulatory environment in each jurisdiction?**

17 A. RRA evaluates the regulatory environment from an investor perspective, considering the
18 relative regulatory risk associated with ownership of securities issued by the companies
19 that are regulated in each jurisdiction. RRA considers several factors that affect the
20 regulatory process including gubernatorial, legislative and court activity, rate case
21 decisions and other regulatory decisions, and information obtained through contact with
22 commissioners, staff, utilities, and government outreach.

23 **Q. How do you use the RRA ratings to compare the regulatory jurisdictions of the proxy**
24 **group companies with the Company's regulatory jurisdiction?**

25 A. RRA assigns a ranking for each regulatory jurisdiction as "Above Average", "Average" or
26 "Below Average", and then within each of those categories, a numeric ranking from 1 to
27 3. Thus, there are a total of nine RRA rankings, with the rankings for each jurisdiction

1 ranging from “Above Average/1”, which is considered the most supportive, to “Below
2 Average/3,” which is the least supportive. I have applied a numeric ranking system to the
3 RRA rankings with “Above Average/1” assigned the highest ranking (*i.e.*, a “1”) and
4 “Below Average/3” assigned the lowest ranking (*i.e.*, a “9”).

5 As shown on Exhibit AEB-12, the Oklahoma jurisdictional ranking is “Average /
6 3” (*i.e.*, a “6”), which is below the proxy group average ranking of between “Average/1”
7 and “Average/2” (*i.e.*, a “4.68”). RRA had identified Oklahoma as a jurisdiction to watch
8 in February 2023,⁶⁸ and has recently lowered its ranking of Oklahoma’s regulation due, in
9 part, to the Commission’s decision to depart from historical practice by making significant
10 amendments to the comprehensive settlement in the recent Public Service Company of
11 Oklahoma (“PSO”) rate proceeding,⁶⁹ which included the Commission lowering the
12 stipulated ROE by 20 basis points when it was already below the average ROEs approved
13 for vertically-integrated electric utilities nationwide in 2023.⁷⁰

14 **Q. How do you conduct your analysis of the S&P credit supportiveness ranking?**

15 A. For credit supportiveness, S&P classifies each regulatory jurisdiction into five categories
16 that range from “Most Credit Supportive” down to “Credit Supportive.” My analysis of
17 the credit supportiveness of the regulatory jurisdictions in which the proxy companies
18 operate as compared to the Company’s regulatory jurisdiction is similar to the analysis of
19 the RRA overall regulatory ranking discussed above. Specifically, I have assigned a
20 numerical ranking to each category, from Most Credit Supportive (*i.e.*, a “1”) to Credit
21 Supportive (*i.e.*, a “5”).

⁶⁸ S&P Global. “RRA State Regulatory Evaluations – Energy.” February 24, 2023, at 9.

⁶⁹ Oklahoma Corporation Commission, Final Order, Case No. PUD 2022-000093, November 3, 2023, at 7.

⁷⁰ S&P Global. “RRA State Regulatory Evaluations – Energy.” December 4, 2023, at 6.

1 As shown on Exhibit AEB-13, similar to the RRA regulatory rankings discussed
2 above, S&P ranks Oklahoma as “3”, which is slightly below the proxy group average
3 ranking of “2.53”.

4 **Q. As you noted, the Commission recently authorized an ROE of 9.30 percent in Case**
5 **No. PUD 2022-000093.⁷¹ Are the circumstances in that proceeding the same as in this**
6 **proceeding?**

7 A. No. At a minimum, the capital market conditions upon which the cost of equity analyses
8 were based are quite different. While the Commission authorized an ROE of 9.30 percent
9 for PSO in that proceeding, the applicant’s cost of equity analyses reflected data as of mid-
10 August 2022, while the intervenors’ cost of equity analyses reflected data through mid-
11 February 2023. As shown in Figure 3, market conditions since that time have changed
12 substantially, with long-term interest rates increasing significantly. Further, Figure 5
13 demonstrates that utility stock prices have decreased significantly, which results in
14 significantly higher dividend yields and increased estimates of the cost of equity in the
15 DCF model. Without commenting on the veracity of any of the cost of equity analyses
16 conducted in that proceeding, these changes in market conditions alone have
17 unquestionably resulted in an increase in the market-based cost of equity since the data
18 presented in the record and considered by the Commission in Case No. PUD 2022-000093.

⁷¹ Oklahoma Corporation Commission, Final Order, Case No. PUD 2022-000093, November 3, 2023, at 7.

1 **Q. Can you highlight the magnitude of the changes that have occurred in the market**
 2 **since the cost of equity analyses were conducted by the parties in Case No. PUD 2022-**
 3 **000093?**

4 A. Yes. As shown in Figure 13, long-term interest rates have increased by approximately 170
 5 basis points relative to the date on which PSO based its cost of equity analyses in Case No.
 6 PUD 2022-000093, and by approximately 110 basis points relative to the data on which
 7 the intervenors based their respective cost of equity analyses. Further, the S&P Utilities
 8 Index has declined by 18.5 percent and 9.0 percent, respectively, since those dates as well,
 9 causing an increase in the dividend yields of those utilities.

10 **Figure 13: Changes in Capital Market Conditions Since Cost of Equity Analyses**
 11 **Conducted in Case No. PUD 2022-000093**

Change Since...	Federal Funds Rate	30-Day Avg of 30-Year Treasury Bond Yield	Core Inflation Rate	S&P 500 Utilities Index
Applicant Cost of Equity Analyses	3.0%	1.7%	-2.3%	-18.5%
Intervenor Cost of Equity Analyses	0.8%	1.1%	-1.5%	-9.0%

12
 13 **Q. Directionally, should the ROE authorized in this proceeding be higher than the ROE**
 14 **that was previously authorized for the Company in its last rate proceeding?**

15 A. Yes. One of the fundamental principles in setting a just and reasonable return is that the
 16 return must be comparable to returns available to investors in companies with similar risk.
 17 It is the responsibility of the regulatory commissions to ensure that utility rates are just and
 18 reasonable. Further, the Oklahoma commission has historically relied on comparability
 19 standards that are consistent with those established in *Hope* and *Bluefield*, which suggest
 20 that the return that is established is comparable with the returns on alternative investments
 21 of comparable risk. Further, while these cases do not prescribe a methodology for

1 establishing the ROE, the end result is intended to satisfy these criteria. Therefore, it is
 2 important that the ROE that is determined in this proceeding consider the changes in market
 3 conditions since the Commission approved the Company’s settlement in its last rate
 4 proceeding and since the evidence considered in the PSO rate proceeding. Based on the
 5 increases in the cost of capital discussed herein, it is reasonable to expect that the cost of
 6 equity has increased since the Company’s last rate proceeding.

7 **Q. Is it important that the Commission consider how the ROE to be authorized for the**
 8 **Company in this proceeding compares to other comparable utilities?**

9 A. Yes. As discussed previously, OG&E must compete for discretionary capital within the
 10 OGE Energy corporate structure, which must in turn compete for capital with other utilities
 11 and businesses. Investors consider the business and financial risks for a company like
 12 OG&E relative to other comparable investments. In its most recent credit report on the
 13 Company, S&P notes that the Company has effective management of its regulatory risk
 14 through various cost recovery mechanisms; however, has identified a “[l]ack of regulatory
 15 diversity” as a risk of the Company, which makes it “largely dependent on its regulators to
 16 sustain credit quality.”⁷² Therefore, the Commission should consider how the authorized
 17 ROE for the Company in this proceeding compares to the ROEs authorized for other
 18 vertically-integrated utilities, assess that comparison relative to the changes in capital
 19 market conditions, as well as consider the specific business and regulatory risks of the
 20 Company relative to the proxy group, so that the Company’s future access to capital is not
 21 negatively impacted. To the extent that the returns in a jurisdiction are lower than the
 22 returns that have been authorized more broadly, credit rating agencies will consider this in

⁷² S&P Global Ratings. Ratings Direct. Oklahoma Gas and Electric Co. July 21, 2023, at 1.

1 the overall risk assessment of the regulatory jurisdiction in which the company operates.
2 As noted, there are various examples of utilities that have experienced a credit rating
3 downgrade and/or a negative market response related to the financial effects of a rate
4 decision.

5 **Q. What are your conclusions regarding the perceived risks related to the Oklahoma**
6 **regulatory environment?**

7 A. Both Moody's and S&P have identified the supportiveness of the regulatory environment
8 as an important consideration in developing their overall credit ratings for regulated
9 utilities. Based on my analysis, while the Company's regulatory risk and the ability to
10 timely recover its prudently incurred costs is generally consistent with the operating
11 utilities of the proxy group, it is moderately higher given the limitations on capital cost
12 recovery associated with the GEM and GCR mechanisms. For these reasons, I conclude
13 that OG&E has greater than average regulatory risk when compared to the proxy group.

14 **D. Flotation Cost**

15 **Q. What are flotation costs?**

16 A. Flotation costs are the costs associated with the sale of new issues of common stock. These
17 costs include out-of-pocket expenditures for preparation, filing, underwriting, and other
18 issuance costs.

19 **Q. Why is it important to consider flotation costs in the authorized ROE?**

20 A. A regulated utility must have the opportunity to earn an ROE that is both competitive and
21 compensatory to attract and retain new investors. To the extent that a company is denied
22 the opportunity to recover prudently incurred flotation costs, actual returns will fall short
23 of expected (or required) returns, thereby diluting equity share value.

1 **Q. Are flotation costs part of the utility's invested costs or part of the utility's expenses?**

2 A. Yes. Flotation costs are part of the invested costs of the utility, which are properly reflected
3 on the balance sheet under "paid in capital." They are not current expenses, and, therefore,
4 are not reflected on the income statement. Rather, like investments in rate base or the
5 issuance costs of long-term debt, flotation costs are incurred over time. As a result, the
6 great majority of a utility's flotation cost is incurred prior to the test year but remains part
7 of the cost structure that exists during the test year and beyond, and as such, should be
8 recognized for ratemaking purposes. Therefore, it is irrelevant whether an issuance occurs
9 during the test year or is planned for the test year because failure to allow recovery of past
10 flotation costs may deny the Company the opportunity to earn its required rate of return in
11 the future.

12 **Q. Please provide an example of why a flotation cost adjustment is necessary to**
13 **compensate investors for the capital they have invested.**

14 A. Assume OG&E issues stock with a value of \$100, and an equity investor invests \$100 in
15 the Company in exchange for that stock. Further suppose that, after paying the flotation
16 costs associated with the equity issuance, which include fees paid to underwriters and
17 attorneys, among others, OG&E ends up with only \$97 of issuance proceeds, rather than
18 the \$100 the investor contributed. OG&E invests that \$97 in plant used to serve its
19 customers, which becomes part of rate base. Absent a flotation cost adjustment, the
20 investor will thereafter earn a return on only the \$97 invested in rate base, even though she
21 contributed \$100. Making a small flotation cost adjustment gives the investor a reasonable
22 opportunity to earn the authorized return, rather than the lower return that results when the
23 authorized return is applied to an amount less than what the investor contributed.

1 **Q. Is the date of OG&Es last issued common equity important in the determination of**
2 **flotation costs?**

3 A. No. It is important to recognize flotation costs for all equity issuances since these costs
4 reduce the permanent capital structure of the company. Therefore, the vintage of the
5 issuance is not particularly important because an investor should have a reasonable
6 opportunity to earn a return on the full amount of capital that she has contributed in every
7 year of the investment. As noted in my earlier example, the investor contributed \$100, but
8 due to flotation costs, OG&E only ends up with \$97 to invest in rate base. Without the
9 recognition of flotation costs, the investor will only earn a return on the \$97 invested in
10 rate base in year 1 as well as every subsequent year of the investment. Therefore, adjusting
11 the ROE in year 1 to recognize flotation costs will only provide the opportunity for the
12 investor to earn a return on her full investment in year 1, while in year 2 and thereafter the
13 investor will still only earn a return on the \$97 invested in rate base. As a result, the ROE
14 should be adjusted for flotation costs in every year regardless of the vintage of the issuance,
15 because as long as the \$100 is invested, the investor should have a reasonable opportunity
16 to earn a return on the entire amount.

17 **Q. Is the need to consider flotation costs recognized by the academic and financial**
18 **communities?**

19 A. Yes. The academic and financial communities recognize the need to reimburse investors
20 for equity issuance costs in the same spirit that they recognize that investors should be
21 reimbursed for the costs of issuing debt. This treatment is consistent with the philosophy
22 of a fair rate of return. According to Dr. Shannon Pratt:

23 Flotation costs occur when new issues of stock or debt are sold to the public.
24 The firm usually incurs several kinds of flotation or transaction costs, which

1 reduce the actual proceeds received by the firm. Some of these are direct
2 out-of-pocket outlays, such as fees paid to underwriters, legal expenses, and
3 prospectus preparation costs. Because of this reduction in proceeds, the
4 firm's required returns on these proceeds equate to a higher return to
5 compensate for the additional costs. Flotation costs can be accounted for
6 either by amortizing the cost, thus reducing the cash flow to discount, or by
7 incorporating the cost into the cost of capital. Because flotation costs are
8 not typically applied to operating cash flow, one must incorporate them into
9 the cost of capital.⁷³

10 **Q. Have you estimated what a reasonable flotation cost adjustment would be for the**
11 **Company?**

12 A. Yes. My flotation cost calculation is based on the equity issuance costs that were incurred
13 by OG&E in its last equity issuance. That flotation cost percentage is then applied to the
14 expected dividend yields for the proxy group companies. As shown in Exhibit AEB-14,
15 the impact on the proxy group's cost of equity associated with OG&E's historical flotation
16 cost is 20 basis points (*i.e.*, 0.20 percent).

17 **Q. Do your cost of equity model results include an adjustment for flotation cost**
18 **recovery?**

19 A. No. I do not make an explicit adjustment for flotation costs to any of the quantitative results
20 of my cost of equity models. Rather, I have considered the incremental cost associated
21 with stock issuance as part of my overall recommendation regarding the range of
22 reasonable ROE for the Company, as well as my recommended ROE for the Company
23 within that range.

⁷³ Pratt, Shannon P. *Cost of Capital Estimation and Applications*. Second Edition, at 220-21.

1 **VIII. CAPITAL STRUCTURE**

2 **Q. Is the capital structure of the Company an important consideration in the**
3 **determination of the appropriate ROE?**

4 A. Yes. The equity ratio is the primary indicator of financial risk for a regulated utility. All
5 else equal, a higher debt ratio increases the risk to investors. For debt holders, higher debt
6 ratios result in a greater portion of the available cash flow being required to meet debt
7 service, thereby increasing the risk associated with the payments on debt. The result of
8 increased risk is a higher interest rate. The incremental risk of a higher debt ratio is more
9 significant for common equity shareholders, whose claim on the cash flow of the Company
10 is secondary to debt holders. Therefore, the greater the debt service requirement, the less
11 cash flow is available for common equity holders.

12 **Q. What is the Company's proposed capital structure?**

13 A. The Company proposes to establish a capital structure consisting of 53.50 percent common
14 equity and 46.50 percent long-term debt.

15 **Q. Did you conduct any analysis to determine if the requested equity ratio was**
16 **reasonable?**

17 A. Yes. I compared the Company's proposed capital structure relative to the actual capital
18 structures of the utility operating subsidiaries of the companies in the proxy group. The
19 cost of equity is estimated based on the return that is derived from companies in the proxy
20 group that are deemed to be comparable in risk to the Company; however, those companies
21 must be publicly-traded in order to apply the cost of equity models. The operating utility
22 subsidiaries of the proxy group companies are most risk-comparable to the Company, and
23 thus it is reasonable to look to the average capital structure of the operating utilities of the

1 proxy group to benchmark the equity ratios for the Company. Specifically, I have
2 calculated the average proportion of common equity, long-term debt, preferred equity and
3 short-term debt for the most recent three years for each of the utility operating subsidiaries
4 of the proxy group companies. As shown in Exhibit AEB-15, the equity ratios for the
5 utility operating subsidiaries of the proxy group range from 45.52 percent to 61.29 percent,
6 with an average of 52.82 percent. The Company's proposed equity ratio of 53.50 percent
7 is well within the range of equity ratios of the proxy group, and just slightly above the
8 average.

9 **Q. Are there other factors to be considered in setting the Company's capital structure?**

10 A. Yes, there are other factors that should be considered in setting the Company's capital
11 structure, namely the challenges that the credit rating agencies have highlighted as placing
12 pressure on the credit metrics for utilities.

13 For example, while Moody's recently revised its outlook for the utility sector from
14 "negative" to "stable", Moody's continues to note that high interest rates and increased
15 capital spending will place pressure on credit metrics. Thus, Moody's highlights
16 constructive regulatory outcomes that promote timely cost recovery as a key factor in
17 supporting utility credit quality.⁷⁴

18 Likewise, while S&P also recently revised its outlook for the industry from negative
19 to stable, S&P continues to see significant risks over the near-term for the industry as a
20 result of inflation and increased levels of capital spending. Specifically, S&P noted:

21 Despite the improvement in economic data, we expect inflation, rising
22 interest rates, higher capital spending, and the strategic decision by many
23 companies to operate with only minimal financial cushion from their

⁷⁴ Moody's Investors Service, Outlook. "Outlook turns stable on low prices and credit-supportive regulation." September 7, 2023.

1 downgrade thresholds to continue to pressure the industry's credit quality.
 2 Throughout 2022 and so far in 2023, the Federal Reserve has consistently
 3 raised interest rates to reduce the pace of inflation. While these actions
 4 appear to have had a positive effect on slowing inflation, there's still been a
 5 modest weakening in the industry's financial measures because of inflation
 6 and rising interest rates. An environment of continuously rising costs tends
 7 to weaken the industry's financial measures because of the timing difference
 8 between when the higher costs are incurred and when they are ultimately
 9 recovered from ratepayers.⁷⁵

10 S&P has also recently concluded:

11 The confluence of higher operating costs due to rising inflation, higher
 12 interest rates, storm restoration costs, increasing capital spending, and the
 13 recovery of previously deferred higher commodity costs, has resulted in
 14 growing rate case filings and increased rate rider recovery requests from
 15 state regulators. We expect to closely monitor the industry's ability to not
 16 just recover these rising costs but to do so in such a manner that minimizes
 17 the regulatory lag. However, given the impact of these higher costs to the
 18 customer bill, the industry's ability to effectively manage regulatory risk
 19 could become increasingly challenging, possibly pressuring its credit
 20 quality.⁷⁶

21 Fitch Ratings (“Fitch”) has stated that it is maintaining a “deteriorating outlook” on
 22 the U.S. utility sector in 2024 based on elevated capital spending and continuing higher
 23 interest rates that place pressure on credit metrics. Fitch noted that bill affordability will
 24 remain a major issue for the industry that could affect future regulatory outcomes, and that
 25 while it expects authorized ROEs to start trending up with the increase in interest rates,
 26 albeit with a lag, given the uncertain macroeconomic environment and bill pressure on
 27 customers, the lag could be longer than in previous cycles.⁷⁷

28 The credit ratings agencies’ continued concerns over the negative effects of
 29 inflation and increased capital expenditures underscore the importance of maintaining

⁷⁵ S&P Global Ratings. “The Outlook for North American Regulated Utilities Turns Stable,” May 18, 2023, at 8.

⁷⁶ S&P Global Ratings. “Regulatory Friction Is Constraining Cost Recovery For North American Investor-Owned Utilities.” November 6, 2023, at 8.

⁷⁷ FitchRatings. “North American Utilities, Power & Gas Outlook.” S&P Market Intelligence, November 13, 2023.

1 adequate cash flow metrics for the industry as a whole, and OG&E in particular in the
2 context of this proceeding.

3 **Q. Will the capital structure and ROE authorized in this proceeding affect the**
4 **Company's access to capital at reasonable rates?**

5 A. Yes. The level of earnings authorized by the Commission directly affects the Company's
6 ability to fund its operations with internally-generated funds. Both bond investors and
7 rating agencies expect a significant portion of ongoing capital investments to be financed
8 with internally-generated funds. In addition, it is important to recognize that because a
9 utility's investment horizon is very long, investors require the assurance of a sufficiently
10 high return to satisfy the long-term financing requirements of the assets placed into service.
11 Those assurances, which often are measured by the relationship between internally-
12 generated cash flows and debt (or interest expense), depend quite heavily on the capital
13 structure. As a consequence, both the ROE and capital structure are very important to debt
14 and equity investors, particularly given the capital market conditions discussed previously.

15 **IX. CONCLUSIONS AND RECOMMENDATION**

16 **Q. What is your conclusion regarding a fair ROE for OG&E?**

17 A. Based on the various quantitative analyses summarized in Figure 14 below, a reasonable
18 range for the Company's ROE is from 10.25 percent to 11.25 percent. Considering the
19 qualitative analyses presented in my direct testimony, and the Company's specific risk
20 factors, an ROE of 10.50 percent within that range is reasonable.

1

Figure 14: Summary of Analytical Results

Constant Growth DCF

	Minimum Growth Rate	Average Growth Rate	Maximum Growth Rate
Mean Results:			
30-Day Average	9.11%	10.32%	11.42%
90-Day Average	9.04%	10.26%	11.35%
180-Day Average	8.85%	10.06%	11.15%
Average	9.00%	10.21%	11.31%
Median Results:			
30-Day Average	9.48%	10.10%	11.29%
90-Day Average	9.34%	10.04%	11.26%
180-Day Average	9.15%	9.92%	11.05%
Average	9.32%	10.02%	11.20%

CAPM / ECAPM / Bond Yield Risk Premium

	30-Year Treasury Bond Yield		
	Current 30-Day Avg	Near-Term Projected	Longer-Term Projected
CAPM:			
Current <i>Value Line</i> Beta	11.66%	11.62%	11.58%
Current Bloomberg Beta	10.89%	10.83%	10.75%
Long-term Avg. <i>Value Line</i> Beta	10.50%	10.42%	10.32%
ECAPM:			
Current <i>Value Line</i> Beta	11.88%	11.86%	11.82%
Current Bloomberg Beta	11.31%	11.26%	11.20%
Long-term Avg. <i>Value Line</i> Beta	11.01%	10.95%	10.88%
Bond Yield Risk Premium:	10.79%	10.62%	10.40%

2

3 **Q. What is your conclusion with respect to OG&E's proposed capital structure?**

4 A. My conclusion is that the Company's proposal to establish a capital structure consisting of
 5 53.50 percent common equity and 46.50 percent long-term debt is reasonable when
 6 compared to actual capital structures of the proxy group companies. Based on the

1 Company's relatively higher risk profile, its requested equity ratio is reasonable and
2 appropriate. Further, taking into consideration the impact of current and projected market
3 conditions on the cash flows of utilities as raised by the credit rating agencies, I conclude
4 that the Company's proposal is reasonable and should be adopted for ratemaking purposes.

5 **Q. Does this conclude your Direct Testimony?**

6 A. Yes, it does.



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With more than 25 years of experience in the energy industry, Ms. Bulkley specializes in regulatory economics for the electric and natural gas and water utility sectors, including valuation of regulated and unregulated utility assets, cost of capital, and capital structure issues.

Ms. Bulkley has extensive state and federal regulatory experience, and she has provided expert testimony on the cost of capital in nearly 100 regulatory proceedings before 32 state regulatory commissions and the Federal Energy Regulatory Commission (FERC).

In addition to her regulatory experience, Ms. Bulkley has provided valuation and appraisal services for a variety of purposes, including the sale or acquisition of utility assets, regulated ratemaking, ad valorem tax disputes, and other litigation purposes. In addition, she has experience in the areas of contract and business unit valuation, strategic alliances, market restructuring, and regulatory and litigation support.

Ms. Bulkley is a Certified General Appraiser licensed in the Commonwealth of Massachusetts and the State of New Hampshire.

Prior to joining Brattle, Ms. Bulkley was a Senior Vice President at an economic consultancy and held senior positions at several other consulting firms.

AREAS OF EXPERTISE

- Regulatory Economics, Finance & Rates
- Regulatory Investigations & Enforcement
- Tax Controversy & Transfer Pricing
- Electricity Litigation & Regulatory Disputes
- M&A Litigation





EDUCATION

- **Boston University**
MA in Economics
- **Simmons College**
BA in Economics and Finance

PROFESSIONAL EXPERIENCE

- **The Brattle Group (2022–Present)**
Principal
- **Concentric Energy Advisors, Inc. (2002–2021)**
Senior Vice President
Vice President
Assistant Vice President
Project Manager
- **Navigant Consulting, Inc. (1997–2002)**
Project Manager
- **Reed Consulting Group (1995-1997)**
Consultant- Project Manager
- **Cahners Publishing Company (1995)**
Economist

SELECTED CONSULTING EXPERIENCE & EXPERT TESTIMONY

REGULATORY ANALYSIS AND RATEMAKING

Have provided a range of advisory services relating to regulatory policy analysis and many aspects of utility ratemaking, with specific services including:

- Cost of capital and return on equity testimony, cost of service and rate design analysis and testimony, development of ratemaking strategies
- Development of merchant function exit strategies





- Analysis and program development to address residual energy supply and/or provider of last resort obligations
- Stranded costs assessment and recovery
Performance-based ratemaking analysis and design
- Many aspects of traditional utility ratemaking (e.g., rate design, rate base valuation)

COST OF CAPITAL

Have provided expert testimony on the cost of capital and capital structure in nearly 100 regulatory proceedings before state and federal regulatory commissions in the United States.

RATEMAKING

Have assisted several clients with analysis to support investor-owned and municipal utility clients in the preparation of rate cases. Sample engagements include:

- Assisted several investor-owned and municipal clients on cost allocation and rate design issues including the development of expert testimony supporting recommended rate alternatives.
- Worked with Canadian regulatory staff to establish filing requirements for a rate review of a newly regulated electric utility. Along with analyzing and evaluating rate application, attended hearings and conducted investigation of rate application for regulatory staff. And prepared, supported, and defended recommendations for revenue requirements and rates for the company. Additionally, developed rates for gas utility for transportation program and ancillary services.

VALUATION

Have provided valuation services to utility clients, unregulated generators, and private equity clients for a variety of purposes, including ratemaking, fair value, ad valorem tax, litigation and damages, and acquisition. Appraisal practices are consistent with the national standards established by the Uniform Standards of Professional Appraisal Practice.

Representative projects/clients have included:

- Prepared appraisals of electric utility transmission and distribution assets for ad valorem tax purposes.
- Prepared appraisals of hydroelectric generating facilities for ad valorem tax purposes.
- Conducted appraisals of fossil fuel generating facilities for ad valorem tax purposes.
- Conducted appraisals of generating assets for the purposes of unwinding sale-leaseback agreements.
- For a confidential utility client, prepared valuation of fossil and nuclear generation assets for financing purposes for regulated utility client.



- Conducted a strategic review of the acquisition of nuclear generation assets. Review included the evaluation of the operating costs of the facilities and the long-term liabilities associated with the assets including the decommissioning of the assets.
- Prepared a valuation of a portfolio of generation assets for a large energy utility to be used for strategic planning purposes. Valuation approach included an income approach, a real options analysis, and a risk analysis.
- Assisted clients in the restructuring of NUG contracts through the valuation of the underlying assets. Performed analysis to determine the option value of a plant in a competitively priced electricity market following the settlement of the NUG contract.
- Prepared market valuations of several purchase power contracts for large electric utilities in the sale of purchase power contracts. Assignment included an assessment of the regional power market, analysis of the underlying purchase power contracts, and a traditional discounted cash flow valuation approach, as well as a risk analysis. Analyzed bids from potential acquirers using income and risk analysis approached. Prepared an assessment of the credit issues and value at risk for the selling utility.
- Prepared appraisal of a portfolio of generating facilities for a large electric utility to be used for financing purposes.
- Conducted a valuation of regulated utility assets for the fair value rate base estimate used in electric rate proceedings in Indiana.
- Prepared an appraisal of a fleet of fossil generating assets for a large electric utility to establish the value of assets transferred from utility property.
- Conducted due diligence on an electric transmission and distribution system as part of a buy-side due diligence team.
- Provided analytical support and prepared testimony regarding the valuation of electric distribution system assets in five communities in a condemnation proceeding.
- Prepared feasibility reports analyzing the expected net benefits resulting from municipal ownership of investor-owned utility operations.
- Prepared independent analyses of proposal for the proposed government condemnation of the investor-owned utilities in Maine and the formation of a public power district.
- Valued purchase power agreements in the transfer of assets to a deregulated electric market.

STRATEGIC AND FINANCIAL ADVISORY SERVICES

Have assisted several clients across North America with analytically-based strategic planning, due diligence, and financial advisory services.

Representative projects include:



Ann E. Bulkley

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- Preparation of feasibility studies for bond issuances for municipal and district steam clients.
- Assisted in the development of a generation strategy for an electric utility. Analyzed various NERC regions to identify potential market entry points. Evaluated potential competitors and alliance partners. Assisted in the development of gas and electric price forecasts. Developed a framework for the implementation of a risk management program.
- Assisted clients in identifying potential joint venture opportunities and alliance partners. Contacted interviewed and evaluated potential alliance candidates based on company-established criteria for several LDCs and marketing companies. Worked with several LDCs and unregulated marketing companies to establish alliances to enter into the retail energy market. Prepared testimony in support of several merger cases and participated in the regulatory process to obtain approval for these mergers.
- Assisted clients in several buy-side due diligence efforts, providing regulatory insight and developing valuation recommendations for acquisitions of both electric and gas properties.



BULKLEY TESTIMONY LISTING

SPONSOR	DATE	CASE/APPLICANT	DOCKET /CASE NO.	SUBJECT
Arizona Corporation Commission				
UNS Electric	11/22	UNS Electric	Docket No. E-04204A-15-0251	Return on Equity
Tucson Electric Power Company	6/22	Tucson Electric Power Company	Docket No. G-01933A-22-0107	Return on Equity
Southwest Gas Corporation	12/21	Southwest Gas Corporation	Docket No. G-01551A-21-0368	Return on Equity
Arizona Public Service Company	10/19	Arizona Public Service Company	Docket No. E-01345A-19-0236	Return on Equity
Tucson Electric Power Company	04/19	Tucson Electric Power Company	Docket No. E-01933A-19-0028	Return on Equity
Tucson Electric Power Company	11/15	Tucson Electric Power Company	Docket No. E-01933A-15-0322	Return on Equity
UNS Electric	05/15	UNS Electric	Docket No. E-04204A-15-0142	Return on Equity
UNS Electric	12/12	UNS Electric	Docket No. E-04204A-12-0504	Return on Equity
Arkansas Public Service Commission				
Oklahoma Gas and Electric Co	10/21	Oklahoma Gas and Electric Co	Docket No. D-18-046-FR	Return on Equity
Arkansas Oklahoma Gas Corporation	10/13	Arkansas Oklahoma Gas Corporation	Docket No. 13-078-U	Return on Equity
California Public Utilities Commission				
PacifiCorp, d/b/a Pacific Power	5/22	PacifiCorp, d/b/a Pacific Power	Docket No. A-22-05-006	Return on Equity
San Jose Water Company	05/21	San Jose Water Company	A2105004	Return on Equity
Colorado Public Utilities Commission				
Public Service Company of Colorado	11/22	Public Service Company of Colorado	Docket No. 22AL-0530E	Return on Equity



SPONSOR	DATE	CASE/APPLICANT	DOCKET /CASE NO.	SUBJECT
Public Service Company of Colorado	01/22	Public Service Company of Colorado	Docket No. 22AL-0046G	Return on Equity
Public Service Company of Colorado	07/21	Public Service Company of Colorado	21AL-0317E	Return on Equity
Public Service Company of Colorado	02/20	Public Service Company of Colorado	20AL-0049G	Return on Equity
Public Service Company of Colorado	05/19	Public Service Company of Colorado	19AL-0268E	Return on Equity
Public Service Company of Colorado	01/19	Public Service Company of Colorado	19AL-0063ST	Return on Equity
Atmos Energy Corporation	05/15	Atmos Energy Corporation	Docket No. 15AL-0299G	Return on Equity
Atmos Energy Corporation	04/14	Atmos Energy Corporation	Docket No. 14AL-0300G	Return on Equity
Atmos Energy Corporation	05/13	Atmos Energy Corporation	Docket No. 13AL-0496G	Return on Equity
Connecticut Public Utilities Regulatory Authority				
United Illuminating	09/22	United Illuminating	Docket No. 22-08-08	Return on Equity
United Illuminating	05/21	United Illuminating	Docket No. 17-12-03RE11	Return on Equity
Connecticut Water Company	01/21	Connecticut Water Company	Docket No. 20-12-30	Return on Equity
Connecticut Natural Gas Corporation	06/18	Connecticut Natural Gas Corporation	Docket No. 18-05-16	Return on Equity
Yankee Gas Services Co. d/b/a Eversource Energy	06/18	Yankee Gas Services Co. d/b/a Eversource Energy	Docket No. 18-05-10	Return on Equity
The Southern Connecticut Gas Company	06/17	The Southern Connecticut Gas Company	Docket No. 17-05-42	Return on Equity
The United Illuminating Company	07/16	The United Illuminating Company	Docket No. 16-06-04	Return on Equity
Federal Energy Regulatory Commission				
Sea Robin Pipeline	12/22	Sea Robin Pipeline	Docket No. RP22- ____	Return on Equity
Northern Natural Gas Company	07/22	Northern Natural Gas Company	Docket No. RP22- ____	Return on Equity



SPONSOR	DATE	CASE/APPLICANT	DOCKET /CASE NO.	SUBJECT
Transwestern Pipeline Company, LLC	07/22	Transwestern Pipeline Company, LLC	Docket No. RP22- ____	Return on Equity
Florida Gas Transmission	02/21	Florida Gas Transmission	Docket No. RP21-441	Return on Equity
TransCanyon	01/21	TransCanyon	Docket No. ER21-1065	Return on Equity
Duke Energy	12/20	Duke Energy	Docket No. EL21-9-000	Return on Equity
Wisconsin Electric Power Company	08/20	Wisconsin Electric Power Company	Docket No. EL20-57-000	Return on Equity
Panhandle Eastern Pipe Line Company, LP	10/19	Panhandle Eastern Pipe Line Company, LP	Docket Nos. RP19-78-000 RP19-78-001	Return on Equity
Panhandle Eastern Pipe Line Company, LP	08/19	Panhandle Eastern Pipe Line Company, LP	Docket Nos. RP19-1523	Return on Equity
Sea Robin Pipeline Company LLC	11/18	Sea Robin Pipeline Company LLC	Docket# RP19-352-000	Return on Equity
Tallgrass Interstate Gas Transmission	10/15	Tallgrass Interstate Gas Transmission	RP16-137	Return on Equity
Idaho Public Utilities Commission				
Intermountain Gas Co	12/22	Intermountain Gas Co	C-INT-G-22-07	Return on Equity
PacifiCorp d/b/a Rocky Mountain Power	05/21	PacifiCorp d/b/a Rocky Mountain Power	Case No. PAC-E-21-07	Return on Equity
Illinois Commerce Commission				
Peoples Gas Light & Coke Company	01/23	Peoples Gas Light & Coke Company	D-23-0069	Return on Equity
North Shore Gas Company	01/23	North Shore Gas Company	D-23-0068	Return on Equity
Illinois American Water	02/22	Illinois American Water	Docket No. 22-0210	Return on Equity
North Shore Gas Company	02/21	North Shore Gas Company	No. 20-0810	Return on Equity



SPONSOR	DATE	CASE/APPLICANT	DOCKET /CASE NO.	SUBJECT
Indiana Utility Regulatory Commission				
Indiana American Water Company	03/23	Indiana and Michigan American Water Company	IURC Cause No. 45870	Return on Equity
Indiana Michigan Power Co.	07/21	Indiana Michigan Power Co.	IURC Cause No. 45576	Return on Equity
Indiana Gas Company Inc.	12/20	Indiana Gas Company Inc.	IURC Cause No. 45468	Return on Equity
Southern Indiana Gas and Electric Company	10/20	Southern Indiana Gas and Electric Company	IURC Cause No. 45447	Return on Equity
Indiana and Michigan American Water Company	09/18	Indiana and Michigan American Water Company	IURC Cause No. 45142	Return on Equity
Indianapolis Power and Light Company	12/17	Indianapolis Power and Light Company	Cause No. 45029	Fair Value
Northern Indiana Public Service Company	09/17	Northern Indiana Public Service Company	Cause No. 44988	Fair Value
Indianapolis Power and Light Company	12/16	Indianapolis Power and Light Company	Cause No.44893	Fair Value
Northern Indiana Public Service Company	10/15	Northern Indiana Public Service Company	Cause No. 44688	Fair Value
Indianapolis Power and Light Company	09/15	Indianapolis Power and Light Company	Cause No. 44576 Cause No. 44602	Fair Value
Kokomo Gas and Fuel Company	09/10	Kokomo Gas and Fuel Company	Cause No. 43942	Fair Value
Northern Indiana Fuel and Light Company, Inc.	09/10	Northern Indiana Fuel and Light Company, Inc.	Cause No. 43943	Fair Value
Iowa Department of Commerce Utilities Board				
MidAmerican Energy Company	06/23	MidAmerican Energy Company	Docket No. RPU-2023- —	Return on Equity
MidAmerican Energy Company	01/22	MidAmerican Energy Company	Docket No. RPU-2022- 0001	Return on Equity



SPONSOR	DATE	CASE/APPLICANT	DOCKET /CASE NO.	SUBJECT
Iowa-American Water Company	08/20	Iowa-American Water Company	Docket No. RPU-2020-0001	Return on Equity
Kansas Corporation Commission				
Evergy Kansas	04/23	Evergy Kansas	Docket No. 23-____ -____-RTS	Return on Equity
Atmos Energy Corporation	08/15	Atmos Energy Corporation	Docket No. 16-ATMG-079-RTS	Return on Equity
Kentucky Public Service Commission				
Kentucky American Water Company	06/23	Kentucky American Water Company	Docket No. 2023-____	Return on Equity
Kentucky American Water Company	11/18	Kentucky American Water Company	Docket No. 2018-00358	Return on Equity
Maine Public Utilities Commission				
Central Maine Power	08/22	Central Maine Power	Docket No. 2022-00152	Return on Equity
Central Maine Power	10/18	Central Maine Power	Docket No. 2018-194	Return on Equity
Maryland Public Service Commission				
Maryland American Water Company	06/18	Maryland American Water Company	Case No. 9487	Return on Equity
Massachusetts Appellate Tax Board				
Hopkinton LNG Corporation	03/20	Hopkinton LNG Corporation	Docket No.	Valuation of LNG Facility
FirstLight Hydro Generating Company	06/17	FirstLight Hydro Generating Company	Docket No. F-325471 Docket No. F-325472 Docket No. F-325473 Docket No. F-325474	Valuation of Electric Generation Assets
Massachusetts Department of Public Utilities				
National Grid USA	11/20	Boston Gas Company	DPU 20-120	Return on Equity
Berkshire Gas Company	05/18	Berkshire Gas Company	DPU 18-40	Return on Equity
Unitil Corporation	01/04	Fitchburg Gas and Electric	DTE 03-52	Integrated Resource Plan; Gas Demand Forecast



SPONSOR	DATE	CASE/APPLICANT	DOCKET /CASE NO.	SUBJECT
Michigan Public Service Commission				
Michigan Gas Utilities Corporation	03/23	Michigan Gas Utilities Corporation	Case No. U-21366	Return on Equity
Michigan Gas Utilities Corporation	03/21	Michigan Gas Utilities Corporation	Case No. U-20718	Return on Equity
Wisconsin Electric Power Company	12/11	Wisconsin Electric Power Company	Case No. U-16830	Return on Equity
Michigan Tax Tribunal				
New Covert Generating Co., LLC.	03/18	The Township of New Covert Michigan	MTT Docket No. 000248TT and 16-001888-TT	Valuation of Electric Generation Assets
Covert Township	07/14	New Covert Generating Co., LLC.	Docket No. 399578	Valuation of Electric Generation Assets
Minnesota Public Utilities Commission				
Minnesota Energy Resources Corporation	11/22	Minnesota Energy Resources Corporation	Docket No. G011/GR-22-504	Return on Equity
CenterPoint Energy Resources	11/21	CenterPoint Energy Resources	D-G-008/GR-21-435	Return on Equity
Allele, Inc. d/b/a Minnesota Power	11/21	Allele, Inc. d/b/a Minnesota Power	D-E-015/GR-21-630	Return on Equity
Otter Tail Power Company	11/20	Otter Tail Power Company	E017/GR-20-719	Return on Equity
Allele, Inc. d/b/a Minnesota Power	11/19	Allele, Inc. d/b/a Minnesota Power	E015/GR-19-442	Return on Equity
CenterPoint Energy Resources Corporation d/b/a CenterPoint Energy Minnesota Gas	10/19	CenterPoint Energy Resources Corporation d/b/a CenterPoint Energy Minnesota Gas	G-008/GR-19-524	Return on Equity
Great Plains Natural Gas Co.	09/19	Great Plains Natural Gas Co.	Docket No. G004/GR-19-511	Return on Equity



SPONSOR	DATE	CASE/APPLICANT	DOCKET /CASE NO.	SUBJECT
Minnesota Energy Resources Corporation	10/17	Minnesota Energy Resources Corporation	Docket No. G011/GR-17-563	Return on Equity
Missouri Public Service Commission				
Ameren Missouri	08/22	Ameren Missouri	File No. ER-2022-0337	Return on Equity
Missouri American Water Company	07/22	Missouri American Water Company	Case No. WR-2022-0303 Case No. SR-2022-0304	Return on Equity
Evergy Missouri West	1/22	Evergy Missouri West	File No. ER-2022-0130	Return on Equity
Evergy Missouri Metro	1/22	Evergy Missouri Metro	File No. ER-2022-0129	Return on Equity
Ameren Missouri	03/21	Ameren Missouri	Docket No. ER-2021-0240 Docket No. GR-2021-0241	Return on Equity
Missouri American Water Company	06/20	Missouri American Water Company	Case No. WR-2020-0344 Case No. SR-2020-0345	Return on Equity
Missouri American Water Company	06/17	Missouri American Water Company	Case No. WR-17-0285 Case No. SR-17-0286	Return on Equity
Montana Public Service Commission				
Montana-Dakota Utilities Co.	11/22	Montana-Dakota Utilities Co.	D2022.11.099	Return on Equity
Montana-Dakota Utilities Co.	06/20	Montana-Dakota Utilities Co.	D2020.06.076	Return on Equity
Montana-Dakota Utilities Co.	09/18	Montana-Dakota Utilities Co.	D2018.9.60	Return on Equity
New Hampshire - Board of Tax and Land Appeals				
Liberty Utilities (Granite State Electric)	05/23	Liberty Utilities (Granite State Electric)	Docket No. DE 23-039	Return on Equity



SPONSOR	DATE	CASE/APPLICANT	DOCKET /CASE NO.	SUBJECT
Public Service Company of New Hampshire d/b/a Eversource Energy	11/19 12/19	Public Service Company of New Hampshire d/b/a Eversource Energy	Master Docket No. 28873-14-15-16-17PT	Valuation of Utility Property and Generating Assets
New Hampshire Public Utilities Commission				
Public Service Company of New Hampshire	05/19	Public Service Company of New Hampshire	DE-19-057	Return on Equity
New Hampshire-Merrimack County Superior Court				
Northern New England Telephone Operations, LLC d/b/a FairPoint Communications, NNE	04/18	Northern New England Telephone Operations, LLC d/b/a FairPoint Communications, NNE	220-2012-CV-1100	Valuation of Utility Property
New Hampshire-Rockingham Superior Court				
Eversource Energy	05/18	Public Service Commission of New Hampshire	218-2016-CV-00899 218-2017-CV-00917	Valuation of Utility Property
New Jersey Board of Public Utilities				
New Jersey American Water Company, Inc.	01/22	New Jersey American Water Company, Inc.	WR22010019	Return on Equity
Public Service Electric and Gas Company	10/20	Public Service Electric and Gas Company	EO18101115	Return on Equity
New Jersey American Water Company, Inc.	12/19	New Jersey American Water Company, Inc.	WR19121516	Return on Equity
Public Service Electric and Gas Company	04/19	Public Service Electric and Gas Company	EO18060629 GO18060630	Return on Equity
Public Service Electric and Gas Company	02/18	Public Service Electric and Gas Company	GR17070776	Return on Equity
Public Service Electric and Gas Company	01/18	Public Service Electric and Gas Company	ER18010029 GR18010030	Return on Equity
New Mexico Public Regulation Commission				
Southwestern Public Service Company	07/19	Southwestern Public Service Company	19-00170-UT	Return on Equity



SPONSOR	DATE	CASE/APPLICANT	DOCKET /CASE NO.	SUBJECT
Southwestern Public Service Company	10/17	Southwestern Public Service Company	Case No. 17-00255-UT	Return on Equity
Southwestern Public Service Company	12/16	Southwestern Public Service Company	Case No. 16-00269-UT	Return on Equity
Southwestern Public Service Company	10/15	Southwestern Public Service Company	Case No. 15-00296-UT	Return on Equity
Southwestern Public Service Company	06/15	Southwestern Public Service Company	Case No. 15-00139-UT	Return on Equity
New York State Department of Public Service				
Liberty Utilities (New York Water)	5/23	Liberty Utilities (New York Water)	Case 23-____	Return on Equity
New York State Electric and Gas Company Rochester Gas and Electric	05/22	New York State Electric and Gas Company Rochester Gas and Electric	22-E-0317 22-G-0318 22-E-0319 22-G-0320	Return on Equity
Corning Natural Gas Corporation	07/21	Corning Natural Gas Corporation	Case No. 21-G-0394	Return on Equity
Central Hudson Gas and Electric Corporation	08/20	Central Hudson Gas and Electric Corporation	Electric 20-E-0428 Gas 20-G-0429	Return on Equity
Niagara Mohawk Power Corporation	07/20	National Grid USA	Case No. 20-E-0380 20-G-0381	Return on Equity
Corning Natural Gas Corporation	02/20	Corning Natural Gas Corporation	Case No. 20-G-0101	Return on Equity
New York State Electric and Gas Company Rochester Gas and Electric	05/19	New York State Electric and Gas Company Rochester Gas and Electric	19-E-0378 19-G-0379 19-E-0380 19-G-0381	Return on Equity
Brooklyn Union Gas Company d/b/a National Grid NY KeySpan Gas East Corporation d/b/a National Grid	04/19	Brooklyn Union Gas Company d/b/a National Grid NY KeySpan Gas East Corporation d/b/a National Grid	19-G-0309 19-G-0310	Return on Equity



SPONSOR	DATE	CASE/APPLICANT	DOCKET /CASE NO.	SUBJECT
Central Hudson Gas and Electric Corporation	07/17	Central Hudson Gas and Electric Corporation	Electric 17-E-0459 Gas 17-G-0460	Return on Equity
Niagara Mohawk Power Corporation	04/17	National Grid USA	Case No. 17-E-0238 17-G-0239	Return on Equity
Corning Natural Gas Corporation	06/16	Corning Natural Gas Corporation	Case No. 16-G-0369	Return on Equity
National Fuel Gas Company	04/16	National Fuel Gas Company	Case No. 16-G-0257	Return on Equity
KeySpan Energy Delivery	01/16	KeySpan Energy Delivery	Case No. 15-G-0058 Case No. 15-G-0059	Return on Equity
New York State Electric and Gas Company Rochester Gas and Electric	05/15	New York State Electric and Gas Company Rochester Gas and Electric	Case No. 15-E-0283 Case No. 15-G-0284 Case No. 15-E-0285 Case No. 15-G-0286	Return on Equity
North Dakota Public Service Commission				
Montana-Dakota Utilities Co.	05/22	Montana-Dakota Utilities Co.	C-PU-22-194	Return on Equity
Montana-Dakota Utilities Co.	08/20	Montana-Dakota Utilities Co.	C-PU-20-379	Return on Equity
Northern States Power Company	12/12	Northern States Power Company	C-PU-12-813	Return on Equity
Northern States Power Company	12/10	Northern States Power Company	C-PU-10-657	Return on Equity
Oklahoma Corporation Commission				
Oklahoma Gas & Electric	12/21	Oklahoma Gas & Electric	Cause No. PUD 202100164	Return on Equity
Arkansas Oklahoma Gas Corporation	01/13	Arkansas Oklahoma Gas Corporation	Cause No. PUD 201200236	Return on Equity
Oregon Public Service Commission				
PacifiCorp d/b/a Pacific Power & Light	03/22	PacifiCorp d/b/a Pacific Power & Light	Docket No. UE-399	Return on Equity



SPONSOR	DATE	CASE/APPLICANT	DOCKET /CASE NO.	SUBJECT
PacifiCorp d/b/a Pacific Power & Light	02/20	PacifiCorp d/b/a Pacific Power & Light	Docket No. UE-374	Return on Equity
Pennsylvania Public Utility Commission				
American Water Works Company Inc.	04/22	Pennsylvania-American Water Company	Docket No. R-2020-3031672 (water) Docket No. R-2020-3031673 (wastewater)	Return on Equity
American Water Works Company Inc.	04/20	Pennsylvania-American Water Company	Docket No. R-2020-3019369 (water) Docket No. R-2020-3019371 (wastewater)	Return on Equity
American Water Works Company Inc.	04/17	Pennsylvania-American Water Company	Docket No. R-2017-2595853	Return on Equity
South Dakota Public Utilities Commission				
MidAmerican Energy Company	05/22	MidAmerican Energy Company	D-NG22-005	Return on Equity
Northern States Power Company	06/14	Northern States Power Company	Docket No. EL14-058	Return on Equity
Texas Public Utility Commission				
Entergy Texas, Inc.	07/22	Entergy Texas, Inc.	D-53719	Return on Equity
Southwestern Public Service Commission	08/19	Southwestern Public Service Commission	Docket No. D-49831	Return on Equity
Southwestern Public Service Company	01/14	Southwestern Public Service Company	Docket No. 42004	Return on Equity
Utah Public Service Commission				
PacifiCorp d/b/a Rocky Mountain Power	05/20	PacifiCorp d/b/a Rocky Mountain Power	Docket No. 20-035-04	Return on Equity
Virginia State Corporation Commission				
Virginia American Water Company, Inc.	11/21	Virginia American Water Company, Inc.	Docket No. PUR-2021-00255	Return on Equity
Virginia American Water Company, Inc.	11/18	Virginia American Water Company, Inc.	Docket No. PUR-2018-00175	Return on Equity



SPONSOR	DATE	CASE/APPLICANT	DOCKET /CASE NO.	SUBJECT
Washington Utilities Transportation Commission				
PacifiCorp d/b/a Pacific Power & Light	03/23	PacifiCorp d/b/a Pacific Power & Light	Docket No. UE-230172	Return on Equity
Cascade Natural Gas Corporation	06/20	Cascade Natural Gas Corporation	Docket No. UG-200568	Return on Equity
PacifiCorp d/b/a Pacific Power & Light	12/19	PacifiCorp d/b/a Pacific Power & Light	Docket No. UE-191024	Return on Equity
Cascade Natural Gas Corporation	04/19	Cascade Natural Gas Corporation	Docket No. UG-190210	Return on Equity
West Virginia Public Service Commission				
West Virginia American Water Company	05/23	West Virginia American Water Company	Case No. 23-0383-W-42T	Return on Equity
West Virginia American Water Company	04/21	West Virginia American Water Company	Case No. 21-02369-W-42T	Return on Equity
West Virginia American Water Company	04/18	West Virginia American Water Company	Case No. 18-0573-W-42T Case No. 18-0576-S-42T	Return on Equity
Wisconsin Public Service Commission				
Wisconsin Power and Light	05/23	Wisconsin Power and Light	Docket No. 6680-UR-124	Return on Equity
Wisconsin Electric Power Company and Wisconsin Gas LLC	04/22	Wisconsin Electric Power Company and Wisconsin Gas LLC	Docket No. 05-UR-110	Return on Equity
Wisconsin Public Service Corp.	04/22	Wisconsin Public Service Corp.	6690-UR-127	Return on Equity
Alliant Energy		Alliant Energy		Return on Equity
Wisconsin Electric Power Company and Wisconsin Gas LLC	03/19	Wisconsin Electric Power Company and Wisconsin Gas LLC	Docket No. 05-UR-109	Return on Equity
Wisconsin Public Service Corp.	03/19	Wisconsin Public Service Corp.	6690-UR-126	Return on Equity



SPONSOR	DATE	CASE/APPLICANT	DOCKET /CASE NO.	SUBJECT
Wyoming Public Service Commission				
PacifiCorp d/b/a Rocky Mountain Power	02/23	PacifiCorp d/b/a Rocky Mountain Power	Docket No. 20000-633-ER-23	Return on Equity
PacifiCorp d/b/a Rocky Mountain Power	03/20	PacifiCorp d/b/a Rocky Mountain Power	Docket No. 20000-578-ER-20	Return on Equity
Montana-Dakota Utilities Co.	05/19	Montana-Dakota Utilities Co.	30013-351-GR-19	Return on Equity

CERTIFICATIONS/ACCREDITATIONS

Certified General Appraiser, licensed in the Commonwealth of Massachusetts and the State of New Hampshire

**COST OF EQUITY ANALYSES
SUMMARY OF RESULTS*****Constant Growth DCF***

	Minimum Growth Rate	Average Growth Rate	Maximum Growth Rate
Mean Results:			
30-Day Average	9.11%	10.32%	11.42%
90-Day Average	9.04%	10.26%	11.35%
180-Day Average	8.85%	10.06%	11.15%
Average	9.00%	10.21%	11.31%
Median Results:			
30-Day Average	9.48%	10.10%	11.29%
90-Day Average	9.34%	10.04%	11.26%
180-Day Average	9.15%	9.92%	11.05%
Average	9.32%	10.02%	11.20%

CAPM / ECAPM / Bond Yield Risk Premium

	30-Year Treasury Bond Yield		
	Current 30-Day Avg	Near-Term Projected	Longer-Term Projected
CAPM:			
Current <i>Value Line</i> Beta	11.66%	11.62%	11.58%
Current Bloomberg Beta	10.89%	10.83%	10.75%
Long-term Avg. <i>Value Line</i> Beta	10.50%	10.42%	10.32%
ECAPM:			
Current <i>Value Line</i> Beta	11.88%	11.86%	11.82%
Current Bloomberg Beta	11.31%	11.26%	11.20%
Long-term Avg. <i>Value Line</i> Beta	11.01%	10.95%	10.88%
Bond Yield Risk Premium:	10.79%	10.62%	10.40%

PROXY GROUP SCREENING DATA AND RESULTS

	[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	
Company	Ticker	Dividends	S&P Credit Rating Between BBB- and AAA	Covered by More Than 1 Analyst	Positive Growth Rates from at least two sources (Value Line, Yahoo! First Call, and Zacks)	Generation Assets Included in Rate Base	% Company-Owned Generation >40%	% Regulated Electric Operating Income > 60% of Total Oper. Income	Announced Merger
ALLETE, Inc.	ALE	Yes	BBB	Yes	Yes	Yes	43.27%	100.00%	No
Alliant Energy Corporation	LNT	Yes	A-	Yes	Yes	Yes	72.75%	87.90%	No
Ameren Corporation	AEE	Yes	BBB+	Yes	Yes	Yes	75.34%	84.57%	No
American Electric Power Company, Inc.	AEP	Yes	A-	Yes	Yes	Yes	51.62%	97.34%	No
Avista Corporation	AVA	Yes	BBB	Yes	Yes	Yes	59.47%	73.85%	No
CMS Energy Corporation	CMS	Yes	BBB+	Yes	Yes	Yes	42.50%	65.48%	No
Duke Energy Corporation	DUK	Yes	BBB+	Yes	Yes	Yes	81.53%	91.02%	No
Entergy Corporation	ETR	Yes	BBB+	Yes	Yes	Yes	71.43%	98.21%	No
Evergy, Inc.	EVRG	Yes	A-	Yes	Yes	Yes	62.14%	99.91%	No
IDACORP, Inc.	IDA	Yes	BBB	Yes	Yes	Yes	65.35%	92.16%	No
NextEra Energy, Inc.	NEE	Yes	A-	Yes	Yes	Yes	96.40%	84.28%	No
NorthWestern Corporation	NWE	Yes	BBB	Yes	Yes	Yes	55.82%	100.00%	No
Pinnacle West Capital Corporation	PNW	Yes	BBB+	Yes	Yes	Yes	76.09%	100.00%	No
Portland General Electric Company	POR	Yes	BBB+	Yes	Yes	Yes	54.88%	100.00%	No
Southern Company	SO	Yes	BBB+	Yes	Yes	Yes	76.85%	75.31%	No
Xcel Energy Inc.	XEL	Yes	A-	Yes	Yes	Yes	57.97%	86.47%	No

Notes:

[1] Bloomberg Professional

[2] Bloomberg Professional

[3] Yahoo! Finance and Zacks

[4] Yahoo! Finance, Value Line Investment Survey, and Zacks

[5] S&P Capital IQ Pro

[6] S&P Capital IQ Pro

[7] Form 10-Ks for 2022, 2021 & 2020

[8] SNL Financial News Releases

30-DAY CONSTANT GROWTH DCF

Company	Ticker	[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	All Proxy Group		
		Annualized Dividend	Stock Price	Dividend Yield	Expected Dividend Yield	Value Line Earnings Growth	Yahoo! Finance Earnings Growth	Zacks Earnings Growth	Average Growth Rate	Low ROE	Mean ROE	High ROE
ALLETE, Inc.	ALE	\$2.71	\$54.18	5.00%	5.19%	6.00%	8.10%	8.10%	7.40%	11.15%	12.59%	13.30%
Alliant Energy Corporation	LNT	\$1.81	\$49.32	3.67%	3.79%	6.50%	6.65%	6.30%	6.48%	10.09%	10.27%	10.44%
Ameren Corporation	AEE	\$2.52	\$76.88	3.28%	3.38%	6.50%	6.20%	6.60%	6.43%	9.58%	9.82%	9.99%
American Electric Power Company, Inc.	AEP	\$3.52	\$76.65	4.59%	4.71%	6.50%	3.70%	4.80%	5.00%	8.38%	9.71%	11.24%
Avista Corporation	AVA	\$1.84	\$33.32	5.52%	5.69%	6.00%	5.90%	5.90%	5.93%	11.59%	11.62%	11.69%
CMS Energy Corporation	CMS	\$1.95	\$55.46	3.52%	3.64%	6.50%	7.70%	7.50%	7.23%	10.13%	10.88%	11.35%
Duke Energy Corporation	DUK	\$4.10	\$88.52	4.63%	4.77%	5.00%	6.55%	6.10%	5.88%	9.75%	10.65%	11.33%
Entergy Corporation	ETR	\$4.52	\$96.53	4.68%	4.82%	0.50%	11.00%	6.40%	5.97%	5.19%	10.79%	15.94%
Evergy, Inc.	EVRG	\$2.57	\$49.33	5.21%	5.33%	7.50%	2.50%	4.30%	4.77%	7.77%	10.10%	12.90%
IDACORP, Inc.	IDA	\$3.32	\$96.12	3.45%	3.52%	4.00%	3.70%	4.10%	3.93%	7.22%	7.46%	7.62%
NextEra Energy, Inc.	NEE	\$1.87	\$56.48	3.31%	3.45%	9.50%	8.15%	8.20%	8.62%	11.60%	12.07%	12.97%
NorthWestern Corporation	NWE	\$2.56	\$49.46	5.18%	5.29%	3.50%	4.08%	5.20%	4.26%	8.77%	9.55%	10.51%
Pinnacle West Capital Corporation	PNW	\$3.52	\$72.98	4.82%	4.94%	2.50%	5.90%	5.90%	4.77%	7.38%	9.70%	10.87%
Portland General Electric Company	POR	\$1.90	\$40.73	4.66%	4.79%	5.00%	4.60%	6.00%	5.20%	9.37%	9.99%	10.80%
Southern Company	SO	\$2.80	\$68.05	4.11%	4.24%	6.50%	7.10%	4.00%	5.87%	8.20%	10.10%	11.36%
Xcel Energy Inc.	XEL	\$2.08	\$59.77	3.48%	3.59%	6.00%	6.80%	6.10%	6.30%	9.58%	9.89%	10.40%
Mean				4.32%	4.45%	5.50%	6.16%	5.97%	5.88%	9.11%	10.32%	11.42%
Median				4.61%	4.74%	6.00%	6.38%	6.05%	5.91%	9.48%	10.10%	11.29%

Notes:

- [1] Bloomberg Professional
- [2] Bloomberg Professional, equals 30-day average as of November 30, 2023
- [3] Equals [1] / [2]
- [4] Equals [3] x (1 + 0.50 x [8])
- [5] Value Line
- [6] Yahoo! Finance
- [7] Zacks
- [8] Equals Average ([5], [6], [7])
- [9] Equals [3] x (1 + 0.50 x Minimum ([5], [6], [7]) + Minimum ([5], [6], [7]))
- [10] Equals [4] + [8]
- [11] Equals [3] x (1 + 0.50 x Maximum ([5], [6], [7]) + Maximum ([5], [6], [7]))
- [12] - [14] Excludes companies with ROEs less than 7.00%.

90-DAY CONSTANT GROWTH DCF

	[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]	[10]	[11]	
Company	Annualized Dividend	Stock Price	Dividend Yield	Expected Dividend Yield	Value Line Earnings Growth	Yahoo! Finance Earnings Growth	Zacks Earnings Growth	Average Growth Rate	Low ROE	Mean ROE	High ROE	
ALLETE, Inc.	ALE	\$2.71	\$54.27	4.99%	5.18%	6.00%	8.10%	8.10%	7.40%	11.14%	12.58%	13.30%
Alliant Energy Corporation	LNT	\$1.81	\$49.86	3.63%	3.75%	6.50%	6.65%	6.30%	6.48%	10.04%	10.23%	10.40%
Ameren Corporation	AEE	\$2.52	\$78.29	3.22%	3.32%	6.50%	6.20%	6.60%	6.43%	9.52%	9.76%	9.92%
American Electric Power Company, Inc.	AEP	\$3.52	\$77.17	4.56%	4.68%	6.50%	3.70%	4.80%	5.00%	8.35%	9.68%	11.21%
Avista Corporation	AVA	\$1.84	\$33.50	5.49%	5.66%	6.00%	5.90%	5.90%	5.93%	11.55%	11.59%	11.66%
CMS Energy Corporation	CMS	\$1.95	\$55.55	3.51%	3.64%	6.50%	7.70%	7.50%	7.23%	10.12%	10.87%	11.35%
Duke Energy Corporation	DUK	\$4.10	\$89.10	4.60%	4.74%	5.00%	6.55%	6.10%	5.88%	9.72%	10.62%	11.30%
Entergy Corporation	ETR	\$4.52	\$95.22	4.75%	4.89%	0.50%	11.00%	6.40%	5.97%	5.26%	10.86%	16.01%
Evergy, Inc.	EVRG	\$2.57	\$52.10	4.93%	5.05%	7.50%	2.50%	4.30%	4.77%	7.49%	9.82%	12.62%
IDACORP, Inc.	IDA	\$3.32	\$95.86	3.46%	3.53%	4.00%	3.70%	4.10%	3.93%	7.23%	7.46%	7.63%
NextEra Energy, Inc.	NEE	\$1.87	\$61.29	3.05%	3.18%	9.50%	8.15%	8.20%	8.62%	11.33%	11.80%	12.70%
NorthWestern Corporation	NWE	\$2.56	\$50.42	5.08%	5.19%	3.50%	4.08%	5.20%	4.26%	8.67%	9.45%	10.41%
Pinnacle West Capital Corporation	PNW	\$3.52	\$75.15	4.68%	4.80%	2.50%	5.90%	5.90%	4.77%	7.24%	9.56%	10.72%
Portland General Electric Company	POR	\$1.90	\$42.56	4.46%	4.58%	5.00%	4.60%	6.00%	5.20%	9.17%	9.78%	10.60%
Southern Company	SO	\$2.80	\$67.52	4.15%	4.27%	6.50%	7.10%	4.00%	5.87%	8.23%	10.14%	11.39%
Xcel Energy Inc.	XEL	\$2.08	\$58.79	3.54%	3.65%	6.00%	6.80%	6.10%	6.30%	9.64%	9.95%	10.46%
Mean				4.26%	4.38%	5.50%	6.16%	5.97%	5.88%	9.04%	10.26%	11.35%
Median				4.51%	4.63%	6.00%	6.38%	6.05%	5.91%	9.34%	10.04%	11.26%

Notes:

- [1] Bloomberg Professional
- [2] Bloomberg Professional, equals 90-day average as of November 30, 2023
- [3] Equals [1] / [2]
- [4] Equals [3] x (1 + 0.50 x [8])
- [5] Value Line
- [6] Yahoo! Finance
- [7] Zacks
- [8] Equals Average ([5], [6], [7])
- [9] Equals [3] x (1 + 0.50 x Minimum ([5], [6], [7]) + Minimum ([5], [6], [7]))
- [10] Equals [4] + [8]
- [11] Equals [3] x (1 + 0.50 x Maximum ([5], [6], [7]) + Maximum ([5], [6], [7]))

180-DAY CONSTANT GROWTH DCF

		[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]	[10]	[11]
Company		Annualized Dividend	Stock Price	Dividend Yield	Expected Dividend Yield	Value Line Earnings Growth	Yahoo! Finance Earnings Growth	Zacks Earnings Growth	Average Growth Rate	Low ROE	Mean ROE	High ROE
ALLETE, Inc.	ALE	\$2.71	\$56.88	4.76%	4.94%	6.00%	8.10%	8.10%	7.40%	10.91%	12.34%	13.06%
Alliant Energy Corporation	LNT	\$1.81	\$51.12	3.54%	3.66%	6.50%	6.65%	6.30%	6.48%	9.95%	10.14%	10.31%
Ameren Corporation	AEE	\$2.52	\$81.27	3.10%	3.20%	6.50%	6.20%	6.60%	6.43%	9.40%	9.63%	9.80%
American Electric Power Company, Inc.	AEP	\$3.52	\$81.52	4.32%	4.43%	6.50%	3.70%	4.80%	5.00%	8.10%	9.43%	10.96%
Avista Corporation	AVA	\$1.84	\$36.89	4.99%	5.14%	6.00%	5.90%	5.90%	5.93%	11.04%	11.07%	11.14%
CMS Energy Corporation	CMS	\$1.95	\$57.38	3.40%	3.52%	6.50%	7.70%	7.50%	7.23%	10.01%	10.75%	11.23%
Duke Energy Corporation	DUK	\$4.10	\$90.33	4.54%	4.67%	5.00%	6.55%	6.10%	5.88%	9.65%	10.56%	11.24%
Entergy Corporation	ETR	\$4.52	\$97.81	4.62%	4.76%	0.50%	11.00%	6.40%	5.97%	5.13%	10.73%	15.88%
Evergy, Inc.	EVRG	\$2.57	\$55.28	4.65%	4.76%	7.50%	2.50%	4.30%	4.77%	7.21%	9.53%	12.32%
IDACORP, Inc.	IDA	\$3.32	\$100.25	3.31%	3.38%	4.00%	3.70%	4.10%	3.93%	7.07%	7.31%	7.48%
NextEra Energy, Inc.	NEE	\$1.87	\$67.60	2.77%	2.89%	9.50%	8.15%	8.20%	8.62%	11.03%	11.50%	12.40%
NorthWestern Corporation	NWE	\$2.56	\$53.59	4.78%	4.88%	3.50%	4.08%	5.20%	4.26%	8.36%	9.14%	10.10%
Pinnacle West Capital Corporation	PNW	\$3.52	\$76.59	4.60%	4.71%	2.50%	5.90%	5.90%	4.77%	7.15%	9.47%	10.63%
Portland General Electric Company	POR	\$1.90	\$45.25	4.20%	4.31%	5.00%	4.60%	6.00%	5.20%	8.90%	9.51%	10.32%
Southern Company	SO	\$2.80	\$68.47	4.09%	4.21%	6.50%	7.10%	4.00%	5.87%	8.17%	10.08%	11.33%
Xcel Energy Inc.	XEL	\$2.08	\$61.98	3.36%	3.46%	6.00%	6.80%	6.10%	6.30%	9.46%	9.76%	10.27%
Mean				4.06%	4.18%	5.50%	6.16%	5.97%	5.88%	8.85%	10.06%	11.15%
Median				4.26%	4.37%	6.00%	6.38%	6.05%	5.91%	9.15%	9.92%	11.05%

Notes:

- [1] Bloomberg Professional
- [2] Bloomberg Professional, equals 180-day average as of November 30, 2023
- [3] Equals [1] / [2]
- [4] Equals [3] x (1 + 0.50 x [8])
- [5] Value Line
- [6] Yahoo! Finance
- [7] Zacks
- [8] Equals Average ([5], [6], [7])
- [9] Equals [3] x (1 + 0.50 x Minimum ([5], [6], [7]) + Minimum ([5], [6], [7]))
- [10] Equals [4] + [8]
- [11] Equals [3] x (1 + 0.50 x Maximum ([5], [6], [7]) + Maximum ([5], [6], [7]))

CAPITAL ASSET PRICING MODEL -- CURRENT RISK-FREE RATE & VL BETA

$$K = R_f + \beta (R_m - R_f)$$

$$K = R_f + 0.25 \times (R_m - R_f) + 0.75 \times \beta \times (R_m - R_f)$$

		[1]	[2]	[3]	[4]	[5]	[6]
Company	Ticker	Current 30-day average of 30-year U.S. Treasury bond yield	Beta (β)	Market Return (Rm)	Market Risk Premium (Rm - Rf)	ROE (K)	ECAPM ROE (K)
ALLETE, Inc.	ALE	4.77%	0.90	12.56%	7.78%	11.78%	11.97%
Alliant Energy Corporation	LNT	4.77%	0.85	12.56%	7.78%	11.39%	11.68%
Ameren Corporation	AEE	4.77%	0.85	12.56%	7.78%	11.39%	11.68%
American Electric Power Company, Inc.	AEP	4.77%	0.80	12.56%	7.78%	11.00%	11.39%
Avista Corporation	AVA	4.77%	0.90	12.56%	7.78%	11.78%	11.97%
CMS Energy Corporation	CMS	4.77%	0.80	12.56%	7.78%	11.00%	11.39%
Duke Energy Corporation	DUK	4.77%	0.85	12.56%	7.78%	11.39%	11.68%
Entergy Corporation	ETR	4.77%	0.95	12.56%	7.78%	12.17%	12.26%
Evergy, Inc.	EVRG	4.77%	0.90	12.56%	7.78%	11.78%	11.97%
IDACORP, Inc.	IDA	4.77%	0.85	12.56%	7.78%	11.39%	11.68%
NextEra Energy, Inc.	NEE	4.77%	0.95	12.56%	7.78%	12.17%	12.26%
NorthWestern Corporation	NWE	4.77%	0.95	12.56%	7.78%	12.17%	12.26%
Pinnacle West Capital Corporation	PNW	4.77%	0.95	12.56%	7.78%	12.17%	12.26%
Portland General Electric Company	POR	4.77%	0.90	12.56%	7.78%	11.78%	11.97%
Southern Company	SO	4.77%	0.90	12.56%	7.78%	11.78%	11.97%
Xcel Energy Inc.	XEL	4.77%	0.85	12.56%	7.78%	11.39%	11.68%
Mean						11.66%	11.88%

Notes:

[1] Bloomberg Professional, as of November 30, 2023

[2] Value Line

[3] Exhibit AEB-7

[4] Equals [3] - [1]

[5] Equals [1] + [2] x [4]

[6] Equals [1] + 0.25 x ([4]) + 0.75 x ([2] x [4])

CAPITAL ASSET PRICING MODEL -- NEAR-TERM PROJECTED RISK-FREE RATE & VL BETA

$$K = R_f + \beta (R_m - R_f)$$

$$K = R_f + 0.25 \times (R_m - R_f) + 0.75 \times \beta \times (R_m - R_f)$$

		[1]	[2]	[3]	[4]	[5]	[6]
		Near-term projected 30- year U.S. Treasury bond yield	Beta (β)	Market Return (Rm)	Market Risk Premium (Rm - Rf)	ROE (K)	ECAPM ROE (K)
Company	Ticker	(Q1 2024 - Q1 2025)					
ALLETE, Inc.	ALE	4.48%	0.90	12.56%	8.08%	11.75%	11.95%
Alliant Energy Corporation	LNT	4.48%	0.85	12.56%	8.08%	11.34%	11.65%
Ameren Corporation	AEE	4.48%	0.85	12.56%	8.08%	11.34%	11.65%
American Electric Power Company, Inc.	AEP	4.48%	0.80	12.56%	8.08%	10.94%	11.34%
Avista Corporation	AVA	4.48%	0.90	12.56%	8.08%	11.75%	11.95%
CMS Energy Corporation	CMS	4.48%	0.80	12.56%	8.08%	10.94%	11.34%
Duke Energy Corporation	DUK	4.48%	0.85	12.56%	8.08%	11.34%	11.65%
Entergy Corporation	ETR	4.48%	0.95	12.56%	8.08%	12.15%	12.25%
Evergy, Inc.	EVRG	4.48%	0.90	12.56%	8.08%	11.75%	11.95%
IDACORP, Inc.	IDA	4.48%	0.85	12.56%	8.08%	11.34%	11.65%
NextEra Energy, Inc.	NEE	4.48%	0.95	12.56%	8.08%	12.15%	12.25%
NorthWestern Corporation	NWE	4.48%	0.95	12.56%	8.08%	12.15%	12.25%
Pinnacle West Capital Corporation	PNW	4.48%	0.95	12.56%	8.08%	12.15%	12.25%
Portland General Electric Company	POR	4.48%	0.90	12.56%	8.08%	11.75%	11.95%
Southern Company	SO	4.48%	0.90	12.56%	8.08%	11.75%	11.95%
Xcel Energy Inc.	XEL	4.48%	0.85	12.56%	8.08%	11.34%	11.65%
Mean						11.62%	11.86%

Notes:

[1] Blue Chip Financial Forecasts, Vol. 42, No. 12, December 1, 2023, at 2

[2] Value Line

[3] Exhibit AEB-7

[4] Equals [3] - [1]

[5] Equals [1] + [2] x [4]

[6] Equals [1] + 0.25 x ([4]) + 0.75 x ([2] x [4])

CAPITAL ASSET PRICING MODEL -- LONG-TERM PROJECTED RISK-FREE RATE & VL BETA

$$K = R_f + \beta (R_m - R_f)$$

$$K = R_f + 0.25 \times (R_m - R_f) + 0.75 \times \beta \times (R_m - R_f)$$

		[1]	[2]	[3]	[4]	[5]	[6]
Company	Ticker	Projected 30-year U.S. Treasury bond yield (2025 - 2029)	Beta (β)	Market Return (Rm)	Market Risk Premium (Rm - Rf)	ROE (K)	ECAPM ROE (K)
ALLETE, Inc.	ALE	4.10%	0.90	12.56%	8.46%	11.71%	11.92%
Alliant Energy Corporation	LNT	4.10%	0.85	12.56%	8.46%	11.29%	11.60%
Ameren Corporation	AEE	4.10%	0.85	12.56%	8.46%	11.29%	11.60%
American Electric Power Company, Inc.	AEP	4.10%	0.80	12.56%	8.46%	10.86%	11.29%
Avista Corporation	AVA	4.10%	0.90	12.56%	8.46%	11.71%	11.92%
CMS Energy Corporation	CMS	4.10%	0.80	12.56%	8.46%	10.86%	11.29%
Duke Energy Corporation	DUK	4.10%	0.85	12.56%	8.46%	11.29%	11.60%
Entergy Corporation	ETR	4.10%	0.95	12.56%	8.46%	12.13%	12.24%
Evergy, Inc.	EVRG	4.10%	0.90	12.56%	8.46%	11.71%	11.92%
IDACORP, Inc.	IDA	4.10%	0.85	12.56%	8.46%	11.29%	11.60%
NextEra Energy, Inc.	NEE	4.10%	0.95	12.56%	8.46%	12.13%	12.24%
NorthWestern Corporation	NWE	4.10%	0.95	12.56%	8.46%	12.13%	12.24%
Pinnacle West Capital Corporation	PNW	4.10%	0.95	12.56%	8.46%	12.13%	12.24%
Portland General Electric Company	POR	4.10%	0.90	12.56%	8.46%	11.71%	11.92%
Southern Company	SO	4.10%	0.90	12.56%	8.46%	11.71%	11.92%
Xcel Energy Inc.	XEL	4.10%	0.85	12.56%	8.46%	11.29%	11.60%
Mean						11.58%	11.82%

Notes:

[1] Blue Chip Financial Forecasts, Vol. 42, No. 12, December 1, 2023, at 14

[2] Value Line

[3] Exhibit AEB-7

[4] Equals [3] - [1]

[5] Equals [1] + [2] x [4]

[6] Equals [1] + 0.25 x ([4]) + 0.75 x ([2] x [4])

CAPITAL ASSET PRICING MODEL -- CURRENT RISK-FREE RATE & BLOOMBERG BETA

$$K = R_f + \beta (R_m - R_f)$$

$$K = R_f + 0.25 \times (R_m - R_f) + 0.75 \times \beta \times (R_m - R_f)$$

		[1]	[2]	[3]	[4]	[5]	[6]
Company	Ticker	Current 30-day average of 30-year U.S. Treasury bond yield	Beta (β)	Market Return (R_m)	Market Risk Premium ($R_m - R_f$)	ROE (K)	ECAPM ROE (K)
ALLETE, Inc.	ALE	4.77%	0.83	12.56%	7.78%	11.20%	11.54%
Alliant Energy Corporation	LNT	4.77%	0.79	12.56%	7.78%	10.92%	11.33%
Ameren Corporation	AEE	4.77%	0.75	12.56%	7.78%	10.61%	11.10%
American Electric Power Company, Inc.	AEP	4.77%	0.76	12.56%	7.78%	10.65%	11.13%
Avista Corporation	AVA	4.77%	0.76	12.56%	7.78%	10.70%	11.16%
CMS Energy Corporation	CMS	4.77%	0.75	12.56%	7.78%	10.58%	11.08%
Duke Energy Corporation	DUK	4.77%	0.72	12.56%	7.78%	10.34%	10.89%
Entergy Corporation	ETR	4.77%	0.86	12.56%	7.78%	11.46%	11.73%
Evergy, Inc.	EVRG	4.77%	0.78	12.56%	7.78%	10.85%	11.27%
IDACORP, Inc.	IDA	4.77%	0.80	12.56%	7.78%	10.99%	11.38%
NextEra Energy, Inc.	NEE	4.77%	0.81	12.56%	7.78%	11.10%	11.46%
NorthWestern Corporation	NWE	4.77%	0.87	12.56%	7.78%	11.52%	11.78%
Pinnacle West Capital Corporation	PNW	4.77%	0.82	12.56%	7.78%	11.14%	11.50%
Portland General Electric Company	POR	4.77%	0.79	12.56%	7.78%	10.92%	11.33%
Southern Company	SO	4.77%	0.77	12.56%	7.78%	10.80%	11.24%
Xcel Energy Inc.	XEL	4.77%	0.74	12.56%	7.78%	10.51%	11.02%
Mean						10.89%	11.31%

Notes:

- [1] Bloomberg Professional, as of November 30, 2023
[2] Bloomberg Professional, based on 10-year weekly returns
[3] Exhibit AEB-7
[4] Equals [3] - [1]
[5] Equals [1] + [2] x [4]
[6] Equals [1] + 0.25 x ([4]) + 0.75 x ([2] x [4])

CAPITAL ASSET PRICING MODEL -- NEAR-TERM PROJECTED RISK-FREE RATE & BLOOMBERG BETA

$$K = R_f + \beta (R_m - R_f)$$

$$K = R_f + 0.25 \times (R_m - R_f) + 0.75 \times \beta \times (R_m - R_f)$$

		[1]	[2]	[3]	[4]	[5]	[6]
		Near-term projected 30- year U.S. Treasury bond yield	Beta (β)	Market Return (Rm)	Market Risk Premium (Rm - Rf)	ROE (K)	ECAPM ROE (K)
Company	Ticker	(Q1 2024 - Q1 2025)					
ALLETE, Inc.	ALE	4.48%	0.83	12.56%	8.08%	11.15%	11.50%
Alliant Energy Corporation	LNT	4.48%	0.79	12.56%	8.08%	10.85%	11.28%
Ameren Corporation	AEE	4.48%	0.75	12.56%	8.08%	10.53%	11.04%
American Electric Power Company, Inc.	AEP	4.48%	0.76	12.56%	8.08%	10.58%	11.07%
Avista Corporation	AVA	4.48%	0.76	12.56%	8.08%	10.63%	11.11%
CMS Energy Corporation	CMS	4.48%	0.75	12.56%	8.08%	10.51%	11.02%
Duke Energy Corporation	DUK	4.48%	0.72	12.56%	8.08%	10.26%	10.83%
Entergy Corporation	ETR	4.48%	0.86	12.56%	8.08%	11.42%	11.70%
Evergy, Inc.	EVRG	4.48%	0.78	12.56%	8.08%	10.78%	11.23%
IDACORP, Inc.	IDA	4.48%	0.80	12.56%	8.08%	10.93%	11.34%
NextEra Energy, Inc.	NEE	4.48%	0.81	12.56%	8.08%	11.05%	11.42%
NorthWestern Corporation	NWE	4.48%	0.87	12.56%	8.08%	11.48%	11.75%
Pinnacle West Capital Corporation	PNW	4.48%	0.82	12.56%	8.08%	11.09%	11.46%
Portland General Electric Company	POR	4.48%	0.79	12.56%	8.08%	10.86%	11.28%
Southern Company	SO	4.48%	0.77	12.56%	8.08%	10.74%	11.19%
Xcel Energy Inc.	XEL	4.48%	0.74	12.56%	8.08%	10.43%	10.96%
Mean						10.83%	11.26%

Notes:

[1] Blue Chip Financial Forecasts, Vol. 42, No. 12, December 1, 2023, at 2

[2] Bloomberg Professional, based on 10-year weekly returns

[3] Exhibit AEB-7

[4] Equals [3] - [1]

[5] Equals [1] + [2] x [4]

[6] Equals [1] + 0.25 x ([4]) + 0.75 x ([2] x [4])

CAPITAL ASSET PRICING MODEL -- LONG-TERM PROJECTED RISK-FREE RATE & BLOOMBERG BETA

$$K = R_f + \beta (R_m - R_f)$$

$$K = R_f + 0.25 \times (R_m - R_f) + 0.75 \times \beta \times (R_m - R_f)$$

		[1]	[2]	[3]	[4]	[5]	[6]
Company	Ticker	Projected 30-year U.S. Treasury bond yield (2025 - 2029)	Beta (β)	Market Return (Rm)	Market Risk Premium (Rm - Rf)	ROE (K)	ECAPM ROE (K)
ALLETE, Inc.	ALE	4.10%	0.83	12.56%	8.46%	11.08%	11.45%
Alliant Energy Corporation	LNT	4.10%	0.79	12.56%	8.46%	10.77%	11.22%
Ameren Corporation	AEE	4.10%	0.75	12.56%	8.46%	10.44%	10.97%
American Electric Power Company, Inc.	AEP	4.10%	0.76	12.56%	8.46%	10.49%	11.01%
Avista Corporation	AVA	4.10%	0.76	12.56%	8.46%	10.54%	11.04%
CMS Energy Corporation	CMS	4.10%	0.75	12.56%	8.46%	10.41%	10.95%
Duke Energy Corporation	DUK	4.10%	0.72	12.56%	8.46%	10.15%	10.75%
Entergy Corporation	ETR	4.10%	0.86	12.56%	8.46%	11.36%	11.66%
Evergy, Inc.	EVRG	4.10%	0.78	12.56%	8.46%	10.70%	11.16%
IDACORP, Inc.	IDA	4.10%	0.80	12.56%	8.46%	10.85%	11.28%
NextEra Energy, Inc.	NEE	4.10%	0.81	12.56%	8.46%	10.97%	11.37%
NorthWestern Corporation	NWE	4.10%	0.87	12.56%	8.46%	11.43%	11.71%
Pinnacle West Capital Corporation	PNW	4.10%	0.82	12.56%	8.46%	11.02%	11.41%
Portland General Electric Company	POR	4.10%	0.79	12.56%	8.46%	10.78%	11.22%
Southern Company	SO	4.10%	0.77	12.56%	8.46%	10.65%	11.13%
Xcel Energy Inc.	XEL	4.10%	0.74	12.56%	8.46%	10.33%	10.89%
Mean						10.75%	11.20%

Notes:

[1] Blue Chip Financial Forecasts, Vol. 42, No. 12, December 1, 2023, at 14

[2] Bloomberg Professional, based on 10-year weekly returns

[3] Exhibit AEB-7

[4] Equals [3] - [1]

[5] Equals [1] + [2] x [4]

[6] Equals [1] + 0.25 x ([4]) + 0.75 x ([2] x [4])

CAPITAL ASSET PRICING MODEL -- CURRENT RISK-FREE RATE & VALUE LINE LT AVERAGE BETA

$$K = R_f + \beta (R_m - R_f)$$

$$K = R_f + 0.25 \times (R_m - R_f) + 0.75 \times \beta \times (R_m - R_f)$$

		[1]	[2]	[3]	[4]	[5]	[6]
Company	Ticker	Current 30-day average of 30-year U.S. Treasury bond yield	Beta (β)	Market Return (R_m)	Market Risk Premium ($R_m - R_f$)	ROE (K)	ECAPM ROE (K)
ALLETE, Inc.	ALE	4.77%	0.79	12.56%	7.78%	10.88%	11.30%
Alliant Energy Corporation	LNT	4.77%	0.75	12.56%	7.78%	10.61%	11.10%
Ameren Corporation	AEE	4.77%	0.73	12.56%	7.78%	10.42%	10.95%
American Electric Power Company, Inc.	AEP	4.77%	0.68	12.56%	7.78%	10.03%	10.66%
Avista Corporation	AVA	4.77%	0.79	12.56%	7.78%	10.88%	11.30%
CMS Energy Corporation	CMS	4.77%	0.69	12.56%	7.78%	10.14%	10.75%
Duke Energy Corporation	DUK	4.77%	0.67	12.56%	7.78%	9.95%	10.60%
Entergy Corporation	ETR	4.77%	0.75	12.56%	7.78%	10.57%	11.07%
Evergy, Inc.	EVRG	4.77%	0.95	12.56%	7.78%	12.17%	12.26%
IDACORP, Inc.	IDA	4.77%	0.73	12.56%	7.78%	10.46%	10.98%
NextEra Energy, Inc.	NEE	4.77%	0.73	12.56%	7.78%	10.46%	10.98%
NorthWestern Corporation	NWE	4.77%	0.75	12.56%	7.78%	10.57%	11.07%
Pinnacle West Capital Corporation	PNW	4.77%	0.74	12.56%	7.78%	10.49%	11.01%
Portland General Electric Company	POR	4.77%	0.75	12.56%	7.78%	10.61%	11.10%
Southern Company	SO	4.77%	0.66	12.56%	7.78%	9.87%	10.54%
Xcel Energy Inc.	XEL	4.77%	0.66	12.56%	7.78%	9.87%	10.54%
Mean						10.50%	11.01%

Notes:

[1] Bloomberg Professional, as of November 30, 2023

[2] Exhibit AEB-6

[3] Exhibit AEB-7

[4] Equals [3] - [1]

[5] Equals [1] + [2] x [4]

[6] Equals [1] + 0.25 x ([4]) + 0.75 x ([2] x [4])

CAPITAL ASSET PRICING MODEL -- NEAR-TERM PROJECTED RISK-FREE RATE & VALUE LINE LT AVERAGE BETA

$$K = R_f + \beta (R_m - R_f)$$

$$K = R_f + 0.25 \times (R_m - R_f) + 0.75 \times \beta \times (R_m - R_f)$$

		[1]	[2]	[3]	[4]	[5]	[6]
		Near-term projected 30- year U.S. Treasury bond yield	Beta (β)	Market Return (Rm)	Market Risk Premium (Rm - Rf)	ROE (K)	ECAPM ROE (K)
Company	Ticker	(Q1 2024 - Q1 2025)					
ALLETE, Inc.	ALE	4.48%	0.79	12.56%	8.08%	10.82%	11.25%
Alliant Energy Corporation	LNT	4.48%	0.75	12.56%	8.08%	10.54%	11.04%
Ameren Corporation	AEE	4.48%	0.73	12.56%	8.08%	10.34%	10.89%
American Electric Power Company, Inc.	AEP	4.48%	0.68	12.56%	8.08%	9.93%	10.59%
Avista Corporation	AVA	4.48%	0.79	12.56%	8.08%	10.82%	11.25%
CMS Energy Corporation	CMS	4.48%	0.69	12.56%	8.08%	10.05%	10.68%
Duke Energy Corporation	DUK	4.48%	0.67	12.56%	8.08%	9.85%	10.53%
Entergy Corporation	ETR	4.48%	0.75	12.56%	8.08%	10.50%	11.01%
Evergy, Inc.	EVRG	4.48%	0.95	12.56%	8.08%	12.15%	12.25%
IDACORP, Inc.	IDA	4.48%	0.73	12.56%	8.08%	10.38%	10.92%
NextEra Energy, Inc.	NEE	4.48%	0.73	12.56%	8.08%	10.38%	10.92%
NorthWestern Corporation	NWE	4.48%	0.75	12.56%	8.08%	10.50%	11.01%
Pinnacle West Capital Corporation	PNW	4.48%	0.74	12.56%	8.08%	10.42%	10.95%
Portland General Electric Company	POR	4.48%	0.75	12.56%	8.08%	10.54%	11.04%
Southern Company	SO	4.48%	0.66	12.56%	8.08%	9.77%	10.47%
Xcel Energy Inc.	XEL	4.48%	0.66	12.56%	8.08%	9.77%	10.47%
Mean						10.42%	10.95%

Notes:

[1] Blue Chip Financial Forecasts, Vol. 42, No. 12, December 1, 2023, at 2

[2] Exhibit AEB-6

[3] Exhibit AEB-7

[4] Equals [3] - [1]

[5] Equals [1] + [2] x [4]

[6] Equals [1] + 0.25 x ([4]) + 0.75 x ([2] x [4])

CAPITAL ASSET PRICING MODEL -- LONG-TERM PROJECTED RISK-FREE RATE & VALUE LINE LT BETA

$$K = R_f + \beta (R_m - R_f)$$

$$K = R_f + 0.25 \times (R_m - R_f) + 0.75 \times \beta \times (R_m - R_f)$$

		[1]	[2]	[3]	[4]	[5]	[6]
Company	Ticker	Projected 30-year U.S. Treasury bond yield (2025 - 2029)	Beta (β)	Market Return (Rm)	Market Risk Premium (Rm - Rf)	ROE (K)	ECAPM ROE (K)
ALLETE, Inc.	ALE	4.10%	0.79	12.56%	8.46%	10.74%	11.19%
Alliant Energy Corporation	LNT	4.10%	0.75	12.56%	8.46%	10.44%	10.97%
Ameren Corporation	AEE	4.10%	0.73	12.56%	8.46%	10.23%	10.81%
American Electric Power Company, Inc.	AEP	4.10%	0.68	12.56%	8.46%	9.81%	10.49%
Avista Corporation	AVA	4.10%	0.79	12.56%	8.46%	10.74%	11.19%
CMS Energy Corporation	CMS	4.10%	0.69	12.56%	8.46%	9.93%	10.59%
Duke Energy Corporation	DUK	4.10%	0.67	12.56%	8.46%	9.72%	10.43%
Entergy Corporation	ETR	4.10%	0.75	12.56%	8.46%	10.40%	10.94%
Evergy, Inc.	EVRG	4.10%	0.95	12.56%	8.46%	12.13%	12.24%
IDACORP, Inc.	IDA	4.10%	0.73	12.56%	8.46%	10.27%	10.84%
NextEra Energy, Inc.	NEE	4.10%	0.73	12.56%	8.46%	10.27%	10.84%
NorthWestern Corporation	NWE	4.10%	0.75	12.56%	8.46%	10.40%	10.94%
Pinnacle West Capital Corporation	PNW	4.10%	0.74	12.56%	8.46%	10.32%	10.88%
Portland General Electric Company	POR	4.10%	0.75	12.56%	8.46%	10.44%	10.97%
Southern Company	SO	4.10%	0.66	12.56%	8.46%	9.64%	10.37%
Xcel Energy Inc.	XEL	4.10%	0.66	12.56%	8.46%	9.64%	10.37%
Mean						10.32%	10.88%

Notes:

[1] Blue Chip Financial Forecasts, Vol. 42, No. 12, December 1, 2023, at 14

[2] Exhibit AEB-6

[3] Exhibit AEB-7

[4] Equals [3] - [1]

[5] Equals [1] + [2] x [4]

[6] Equals [1] + 0.25 x ([4]) + 0.75 x ([2] x [4])

HISTORICAL BETA - 2011 - 2020

		[1]	[2]	[3]	[4]	[5]	[6]	[7]	[8]	[9]	[10]	[11]
Company	Ticker	12/31/2013	12/31/2014	12/31/2015	12/31/2016	12/31/2017	12/31/2018	12/31/2019	12/31/2020	12/31/2021	12/31/2022	Average
ALLETE, Inc.	ALE	0.75	0.80	0.80	0.75	0.80	0.65	0.65	0.85	0.90	0.90	0.79
Alliant Energy Corporation	LNT	0.75	0.80	0.80	0.70	0.70	0.60	0.60	0.85	0.85	0.85	0.75
Ameren Corporation	AEE	0.80	0.75	0.75	0.65	0.70	0.55	0.55	0.85	0.80	0.85	0.73
American Electric Power Company, Inc	AEP	0.70	0.70	0.70	0.65	0.65	0.55	0.55	0.75	0.75	0.75	0.68
Avista Corporation	AVA	0.75	0.80	0.80	0.70	0.75	0.65	0.60	0.95	0.95	0.90	0.79
CMS Energy Corporation	CMS	0.70	0.70	0.75	0.65	0.65	0.55	0.50	0.80	0.80	0.80	0.69
Duke Energy Corporation	DUK	0.65	0.60	0.65	0.60	0.60	0.50	0.50	0.85	0.85	0.85	0.67
Energy Corporation	ETR	0.70	0.70	0.70	0.65	0.65	0.60	0.60	0.95	0.95	0.95	0.75
Evergy, Inc.	EVRG						NMF	NMF	1.00	0.95	0.90	0.95
IDACORP, Inc.	IDA	0.75	0.80	0.80	0.75	0.70	0.55	0.55	0.80	0.80	0.80	0.73
NextEra Energy, Inc.	NEE	0.70	0.70	0.75	0.65	0.65	0.55	0.55	0.90	0.90	0.95	0.73
NorthWestern Corporation	NWE	0.70	0.70	0.70	0.70	0.70	0.55	0.60	0.95	0.95	0.90	0.75
Pinnacle West Capital Corporation	PNW	0.75	0.70	0.75	0.70	0.70	0.55	0.50	0.90	0.90	0.90	0.74
Portland General Electric Company	POR	0.75	0.80	0.80	0.70	0.70	0.60	0.55	0.85	0.90	0.85	0.75
Southern Company	SO	0.55	0.55	0.60	0.55	0.55	0.50	0.50	0.90	0.95	0.90	0.66
Xcel Energy Inc.	XEL	0.65	0.65	0.65	0.60	0.60	0.50	0.50	0.80	0.80	0.80	0.66
Mean		0.71	0.72	0.73	0.67	0.67	0.56	0.55	0.87	0.88	0.87	0.74

Notes:

- [1] Value Line, dated December 26, 2013.
[2] Value Line, dated December 31, 2014.
[3] Value Line, dated December 30, 2015.
[4] Value Line, dated December 29, 2016.
[5] Value Line, dated December 28, 2017.
[6] Value Line, dated December 27, 2018.
[7] Value Line, dated December 26, 2019.
[8] Value Line, dated December 30, 2020.
[9] Value Line, dated December 29, 2021.
[10] Value Line, dated December 30, 2022.
[11] Average ([1] - [10])

MARKET RISK PREMIUM DERIVED FROM ANALYSTS' LONG-TERM GROWTH ESTIMATES

[1] Estimated Weighted Average Dividend Yield	1.69%
[2] Estimated Weighted Average Long-Term Growth Rate	10.78%
[3] S&P 500 Estimated Required Market Return	12.56%

STANDARD AND POOR'S 500 INDEX

Name	Ticker	[4] Shares Outst'g	[5] Price	[6] Market Capitalization	[7] Weight in Index	[8] Estimated Dividend Yield	[9] Cap-Weighted Dividend Yield	[10] Bloomberg Long-Term Growth Est.	[11] Cap-Weighted Long-Term Growth Est.
LyondellBasell Industries NV	LYB	324.36	95.10	30,846.83	0.11%	5.26%	0.01%	8.00%	0.01%
American Express Co	AXP	728.75	170.77	124,447.95	0.42%	1.41%	0.01%	14.01%	0.06%
Verizon Communications Inc	VZ	4,204.10	38.33	161,143.23		6.94%			
Broadcom Inc	AVGO	469.43	925.73	434,561.73	1.48%	1.99%	0.03%	13.89%	0.21%
Boeing Co/The	BA	604.98	231.63	140,130.82				183.61%	
Caterpillar Inc	CAT	509.09	250.72	127,637.79	0.43%	2.07%	0.01%	20.00%	0.09%
JPMorgan Chase & Co	JPM	2,891.01	156.08	451,228.53	1.54%	2.69%	0.04%	1.00%	0.02%
Chevron Corp	CVX	1,887.75	143.60	271,080.76	0.92%	4.21%	0.04%	7.27%	0.07%
Coca-Cola Co/The	KO	4,323.41	58.44	252,660.31	0.86%	3.15%	0.03%	6.51%	0.06%
AbbVie Inc	ABBV	1,765.54	142.39	251,394.81	0.86%	4.35%	0.04%	0.19%	0.00%
Walt Disney Co/The	DIS	1,830.32	92.69	169,651.99	0.58%	0.65%	0.00%	18.88%	0.11%
FleetCor Technologies Inc	FLT	72.20	240.50	17,365.06	0.06%			12.92%	0.01%
Extra Space Storage Inc	EXR	211.28	130.17	27,502.06	0.09%	4.98%	0.00%	1.10%	0.00%
Exxon Mobil Corp	XOM	4,006.13	102.74	411,590.10		3.70%		45.59%	
Phillips 66	PSX	439.96	128.89	56,705.93	0.19%	3.26%	0.01%	15.21%	0.03%
General Electric Co	GE	1,088.39	121.80	132,565.41		0.26%		22.50%	
HP Inc	HPQ	988.27	29.34	28,995.81	0.10%	3.76%	0.00%	3.00%	0.00%
Home Depot Inc/The	HD	995.26	313.49	312,004.68	1.06%	2.67%	0.03%	1.69%	0.02%
Monolithic Power Systems Inc	MPWR	47.91	548.72	26,290.27	0.09%	0.73%	0.00%	8.00%	0.01%
International Business Machines Corp	IBM	913.12	158.56	144,784.15	0.49%	4.19%	0.02%	2.77%	0.01%
Johnson & Johnson	JNJ	2,407.28	154.66	372,309.77	1.27%	3.08%	0.04%	3.86%	0.05%
Lululemon Athletica Inc	LULU	121.43	446.80	54,252.69	0.18%			16.00%	0.03%
McDonald's Corp	MCD	725.34	281.84	204,430.39	0.70%	2.37%	0.02%	9.34%	0.07%
Merck & Co Inc	MRK	2,534.02	102.48	259,686.68	0.88%	3.01%	0.03%	9.08%	0.08%
3M Co	MMM	552.32	99.07	54,718.05	0.19%	6.06%	0.01%	4.00%	0.01%
American Water Works Co Inc	AWK	194.71	131.84	25,669.91	0.09%	2.15%	0.00%	8.00%	0.01%
Bank of America Corp	BAC	7,913.73	30.49	241,289.69		3.15%		-5.00%	
Pfizer Inc	PFE	5,646.41	30.47	172,046.20		5.38%		50.40%	
Procter & Gamble Co/The	PG	2,356.89	153.52	361,829.14	1.23%	2.45%	0.03%	7.51%	0.09%
AT&T Inc	T	7,150.02	16.57	118,475.83	0.40%	6.70%	0.03%	3.36%	0.01%
Travelers Cos Inc/The	TRV	228.40	180.62	41,253.43	0.14%	2.21%	0.00%	15.33%	0.02%
RTX Corp	RTX	1,437.90	81.48	117,160.17	0.40%	2.90%	0.01%	8.61%	0.03%
Analog Devices Inc	ADI	496.26	182.52	90,577.69	0.31%	1.88%	0.01%	4.50%	0.01%
Walmart Inc	WMT	2,692.23	155.69	419,153.91	1.43%	1.46%	0.02%	3.00%	0.04%
Cisco Systems Inc	CSCO	4,063.48	48.38	196,590.97	0.67%	3.22%	0.02%	10.00%	0.07%
Intel Corp	INTC	4,216.00	44.70	188,455.20		1.12%		-1.82%	
General Motors Co	GM	1,369.48	31.60	43,275.60		1.14%		-4.65%	
Microsoft Corp	MSFT	7,432.26	378.91	2,816,158.39	9.59%	0.79%	0.08%	15.72%	1.51%
Dollar General Corp	DG	219.48	131.12	28,777.69		1.80%		-2.50%	
Cigna Group/The	CI	292.62	262.88	76,923.95	0.26%	1.87%	0.00%	9.80%	0.03%
Kinder Morgan Inc	KMI	2,222.77	17.57	39,054.14	0.13%	6.43%	0.01%	2.00%	0.00%
Citigroup Inc	C	1,913.88	46.10	88,229.96		4.60%		-9.70%	
American International Group Inc	AIG	702.04	65.81	46,201.25	0.16%	2.19%	0.00%	10.00%	0.02%
Altria Group Inc	MO	1,768.65	42.04	74,353.92	0.25%	9.32%	0.02%	4.50%	0.01%
HCA Healthcare Inc	HCA	267.66	250.48	67,043.73	0.23%	0.96%	0.00%	7.56%	0.02%
International Paper Co	IP	346.02	36.94	12,781.87		5.01%		-2.00%	
Hewlett Packard Enterprise Co	HPE	1,283.00	16.91	21,695.53	0.07%	3.08%	0.00%	3.03%	0.00%
Abbott Laboratories	ABT	1,736.06	104.29	181,053.59	0.62%	1.96%	0.01%	3.27%	0.02%
Aflac Inc	AFL	584.38	82.71	48,334.07	0.16%	2.42%	0.00%	8.04%	0.01%
Air Products and Chemicals Inc	APD	222.21	270.55	60,118.37	0.20%	2.59%	0.01%	12.55%	0.03%
Royal Caribbean Cruises Ltd	RCL	256.24	107.46	27,535.01					
Hess Corp	HES	307.15	140.56	43,173.29	0.15%	1.25%	0.00%	13.00%	0.02%
Archer-Daniels-Midland Co	ADM	533.38	73.73	39,326.18		2.44%		-7.07%	
Automatic Data Processing Inc	ADP	411.31	229.92	94,567.25	0.32%	2.44%	0.01%	16.00%	0.05%
Verisk Analytics Inc	VRSK	144.99	241.43	35,004.21	0.12%	0.56%	0.00%	12.15%	0.01%
AutoZone Inc	AZO	17.63	2,609.93	46,023.51	0.16%			13.72%	0.02%
Avery Dennison Corp	AVY	484.89	412.50	200,014.80	0.68%	1.24%	0.01%	14.00%	0.10%
Enphase Energy Inc	ENPH	80.53	194.50	15,663.28	0.05%	1.67%	0.00%	7.00%	0.00%
MSCI Inc	MSCI	136.55	101.02	13,794.38				28.59%	
Ball Corp	BALL	79.09	520.85	41,194.55	0.14%	1.06%	0.00%	14.48%	0.02%
Axon Enterprise Inc	AXON	315.30	55.29	17,432.99	0.06%	1.45%	0.00%	10.30%	0.01%
Ceridian HCM Holding Inc	CDAY	74.93	229.87	17,225.08					
Carrier Global Corp	CARR	156.13	68.90	10,757.15					
Bank of New York Mellon Corp/The	BK	839.05	51.96	43,596.88	0.15%	1.42%	0.00%	10.80%	0.02%
Otis Worldwide Corp	OTIS	769.07	48.32	37,161.61	0.13%	3.48%	0.00%	10.00%	0.01%
Baxter International Inc	BAX	409.26	85.79	35,110.33	0.12%	1.59%	0.00%	9.00%	0.01%
Becton Dickinson & Co	BDX	507.32	36.08	18,304.25		3.22%		-1.17%	
Berkshire Hathaway Inc	BRK/B	290.41	236.18	68,587.85		1.61%		-2.02%	
Best Buy Co Inc	BBY	1,308.41	360.00	471,029.04					
Boston Scientific Corp	BSX	217.64	70.94	15,439.24	0.05%	5.19%	0.00%	2.93%	0.00%
Bristol-Myers Squibb Co	BMJ	1,464.98	55.89	81,877.90	0.28%			12.10%	0.03%
Brown-Forman Corp	BF/B	2,034.76	49.38	100,476.35	0.34%	4.62%	0.02%	9.92%	0.03%
Coterra Energy Inc	CTRA	310.14	58.74	18,217.39	0.06%	1.48%	0.00%	6.42%	0.00%
Campbell Soup Co	CPB	752.19	26.25	19,745.04		3.05%		55.04%	
Hilton Worldwide Holdings Inc	HLT	297.62	40.18	11,958.45	0.04%	3.68%	0.00%	2.81%	0.00%
Carnival Corp	CCL	256.44	167.52	42,958.83	0.15%	0.36%	0.00%	17.09%	0.03%
Qorvo Inc	QRVO	1,119.45	15.06	16,858.84					
UDR Inc	UDR	97.35	96.50	9,393.89	0.03%			10.04%	0.00%
Clorox Co/The	CLX	328.93	33.40	10,986.20	0.04%	5.03%	0.00%	6.08%	0.00%
Paycom Software Inc	PAYC	124.06	143.35	17,783.86	0.06%	3.35%	0.00%	11.53%	0.01%

STANDARD AND POOR'S 500 INDEX

Name	Ticker	[4]	[5]	[6]	[7]	[8]	[9]	[10]	[11]
		Shares Outst'g	Price	Market Capitalization	Weight in Index	Estimated Dividend Yield	Cap-Weighted Dividend Yield	Bloomberg Long-Term Growth Est.	Cap-Weighted Long-Term Growth Est.
CMS Energy Corp	CMS	60.23	181.66	10,941.02	0.04%	0.83%	0.00%	15.19%	0.01%
Colgate-Palmolive Co	CL	291.76	56.76	16,560.52	0.06%	3.44%	0.00%	7.75%	0.00%
EPAM Systems Inc	EPAM	823.37	78.77	64,857.01	0.22%	2.44%	0.01%	7.21%	0.02%
Comerica Inc	CMA	57.70	258.19	14,897.56	0.05%			4.87%	0.00%
Conagra Brands Inc	CAG	131.87	45.22	5,963.30	0.02%	6.28%	0.00%	10.63%	0.00%
Airbnb Inc	ABNB	477.97	28.29	13,521.71	0.05%	4.95%	0.00%	0.84%	0.00%
Consolidated Edison Inc	ED	434.75	126.34	54,925.68	0.19%			18.20%	0.03%
Corning Inc	GLW	344.92	90.11	31,081.10	0.11%	3.60%	0.00%	4.88%	0.01%
Cummins Inc	CMI	853.18	28.49	24,306.96	0.08%	3.93%	0.00%	1.57%	0.00%
Caesars Entertainment Inc	CZR	141.75	224.16	31,773.56	0.11%	3.00%	0.00%	9.15%	0.01%
Danaher Corp	DHR	215.71	44.72	9,646.60				110.92%	
Target Corp	TGT	738.93	223.31	165,009.79		0.48%		-7.03%	
Deere & Co	DE	461.66	133.81	61,774.99	0.21%	3.29%	0.01%	0.15%	0.00%
Dominion Energy Inc	D	288.00	364.41	104,950.44	0.36%	1.48%	0.01%	3.96%	0.01%
Dover Corp	DOV	836.77	45.34	37,939.29		5.89%		-0.72%	
Alliant Energy Corp	LNT	139.89	141.16	19,746.87	0.07%	1.45%	0.00%	10.00%	0.01%
Steel Dynamics Inc	STLD	252.72	50.57	12,780.00	0.04%	3.58%	0.00%	6.26%	0.00%
Duke Energy Corp	DUK	161.82	119.13	19,277.14		1.43%		-13.17%	
Regency Centers Corp	REG	771.00	92.28	71,147.88	0.24%	4.44%	0.01%	6.06%	0.01%
Eaton Corp PLC	ETN	184.58	62.78	11,587.68	0.04%	4.27%	0.00%	4.64%	0.00%
Ecolab Inc	ECL	399.30	227.69	90,916.62	0.31%	1.51%	0.00%	15.00%	0.05%
Revvity Inc	RVTY	285.14	191.73	54,669.89	0.19%	1.11%	0.00%	16.00%	0.03%
Emerson Electric Co	EMR	123.41	88.90	10,970.88		0.31%		-26.69%	
EOG Resources Inc	EOG	570.10	88.90	50,681.89	0.17%	2.36%	0.00%	12.01%	0.02%
Aon PLC	AON	583.15	123.07	71,768.27	0.24%	2.96%	0.01%	17.83%	0.04%
Entergy Corp	ETR	200.22	328.49	65,768.95	0.22%	0.75%	0.00%	11.58%	0.03%
Equifax Inc	EFX	211.46	101.41	21,443.75	0.07%	4.46%	0.00%	6.22%	0.00%
EQT Corp	EQT	123.22	217.71	26,825.57	0.09%	0.72%	0.00%	12.33%	0.01%
IQVIA Holdings Inc	IQV	411.33	39.96	16,436.83		1.58%		20.04%	
Gartner Inc	IT	182.50	214.10	39,073.25				-13.67%	
FedEx Corp	FDX	77.95	434.84	33,895.34	0.12%			7.35%	0.01%
FMC Corp	FMC	251.42	258.83	65,075.04	0.22%	1.95%	0.00%	14.50%	0.03%
Brown & Brown Inc	BRO	124.76	53.66	6,694.57		4.32%		-4.00%	
Ford Motor Co	F	284.60	74.74	21,270.85	0.07%	0.70%	0.00%	11.00%	0.01%
NextEra Energy Inc	NEE	3,932.10	10.26	40,343.37		5.85%		-2.52%	
Franklin Resources Inc	BEN	2,023.71	58.51	118,407.51	0.40%	3.20%	0.01%	8.10%	0.03%
Garmin Ltd	GRMN	494.58	24.80	12,265.68		4.84%		-9.00%	
Freeport-McMoRan Inc	FCX	191.33	122.24	23,388.30	0.08%	2.39%	0.00%	5.60%	0.00%
Dexcom Inc	DXCM	1,433.98	37.32	53,516.02		1.61%		-15.66%	
General Dynamics Corp	GD	386.37	115.52	44,633.92				30.59%	
General Mills Inc	GIS	272.90	246.97	67,397.37	0.23%	2.14%	0.00%	10.40%	0.02%
Genuine Parts Co	GPC	581.28	63.66	37,004.22	0.13%	3.71%	0.00%	8.00%	0.01%
Atmos Energy Corp	ATO	140.20	132.78	18,615.36	0.06%	2.86%	0.00%	9.49%	0.01%
WW Grainger Inc	GWV	148.50	113.81	16,900.33	0.06%	2.83%	0.00%	7.25%	0.00%
Halliburton Co	HAL	49.63	786.19	39,021.75		0.95%			
L3Harris Technologies Inc	LHX	895.05	37.03	33,143.78		1.73%		24.14%	
Healthpeak Properties Inc	PEAK	189.54	190.81	36,166.13	0.12%	2.39%	0.00%	3.50%	0.00%
Insulet Corp	PODD	547.07	17.32	9,475.32	0.03%	6.93%	0.00%	1.24%	0.00%
Catalent Inc	CTLT	69.83	189.09	13,203.78				41.08%	
Fortive Corp	FTV	180.27	38.85	7,003.57	0.02%			9.24%	0.00%
Hershey Co/The	HSY	351.43	68.98	24,241.92	0.08%	0.46%	0.00%	8.68%	0.01%
Synchrony Financial	SYF	149.89	187.92	28,166.39	0.10%	2.54%	0.00%	9.00%	0.01%
Hormel Foods Corp	HRL	413.80	32.36	13,390.70		3.09%			
Arthur J Gallagher & Co	AJG	546.48	30.59	16,716.85	0.06%	3.69%	0.00%	1.08%	0.00%
Mondelez International Inc	MDLZ	215.90	249.00	53,759.10	0.18%	0.88%	0.00%	14.11%	0.03%
CenterPoint Energy Inc	CNP	1,360.90	71.06	96,705.27	0.33%	2.39%	0.01%	9.17%	0.03%
Humana Inc	HUM	629.43	28.27	17,794.04	0.06%	2.83%	0.00%	8.02%	0.00%
Willis Towers Watson PLC	WTW	123.11	484.86	59,691.60	0.20%	0.73%	0.00%	12.32%	0.03%
Illinois Tool Works Inc	ITW	103.26	246.30	25,432.94	0.09%	1.36%	0.00%	11.19%	0.01%
CDW Corp/DE	CDW	300.89	242.21	72,877.60	0.25%	2.31%	0.01%	3.91%	0.01%
Trane Technologies PLC	TT	133.96	210.88	28,249.48	0.10%	1.18%	0.00%	13.10%	0.01%
Interpublic Group of Cos Inc/The	IPG	227.56	225.41	51,293.62	0.17%	1.33%	0.00%	13.29%	0.02%
International Flavors & Fragrances Inc	IFF	383.00	30.74	11,773.54	0.04%	4.03%	0.00%	5.71%	0.00%
Generac Holdings Inc	GNRC	255.28	75.38	19,242.93	0.07%	4.30%	0.00%	5.50%	0.00%
NXP Semiconductors NV	NXPI	61.43	117.07	7,191.84	0.02%			5.00%	0.00%
Kellanova	K	257.76	204.08	52,604.27		1.99%		34.00%	
Broadridge Financial Solutions Inc	BR	342.52	52.54	17,996.00	0.06%	4.26%	0.00%	1.69%	0.00%
Kimberly-Clark Corp	KMB	117.65	193.82	22,802.34		1.65%			
Kimco Realty Corp	KIM	337.94	123.73	41,813.44	0.14%	3.81%	0.01%	9.64%	0.01%
Oracle Corp	ORCL	619.89	19.32	11,976.31	0.04%	4.97%	0.00%	4.35%	0.00%
Kroger Co/The	KR	2,739.38	116.21	318,342.88	1.08%	1.38%	0.01%	14.45%	0.16%
Lennar Corp	LEN	719.32	44.27	31,844.12	0.11%	2.62%	0.00%	4.21%	0.00%
Eli Lilly & Co	LLY	250.15	127.92	31,999.44	0.11%	1.17%	0.00%	1.00%	0.00%
Bath & Body Works Inc	BBWI	949.31	591.04	561,078.41		0.76%		21.47%	
Charter Communications Inc	CHTR	227.38	32.62	7,417.17	0.03%	2.45%	0.00%	6.51%	0.00%
Loews Corp	L	147.92	400.13	59,187.23	0.20%			12.31%	0.02%
Lowe's Cos Inc	LOW	223.25	70.29	15,692.31		0.36%			
Hubbell Inc	HUBB	575.11	198.83	114,349.72		2.21%		20.20%	
IDEX Corp	IEX	53.62	300.00	16,086.60		1.63%			
Marsh & McLennan Cos Inc	MMC	75.63	201.68	15,252.25	0.05%	1.27%	0.00%	11.00%	0.01%
Masco Corp	MAS	493.07	199.42	98,328.42	0.33%	1.42%	0.00%	11.53%	0.04%
S&P Global Inc	SPGI	224.50	60.55	13,593.54	0.05%	1.88%	0.00%	4.36%	0.00%
Medtronic PLC	MDT	316.80	415.83	131,734.94	0.45%	0.87%	0.00%	13.66%	0.06%
Viatis Inc	VTRS	1,329.65	79.27	105,401.67	0.36%	3.48%	0.01%	4.33%	0.02%
CVS Health Corp	CVS	1,199.67	9.18	11,012.98		5.23%		-2.58%	
DuPont de Nemours Inc	DD	1,286.90	67.95	87,444.65	0.30%	3.56%	0.01%	6.99%	0.02%
Micron Technology Inc	MU	430.04	71.54	30,765.20	0.10%	2.01%	0.00%	11.43%	0.01%
Motorola Solutions Inc	MSI	1,098.03	76.12	83,582.35		0.60%		-11.00%	
Cboe Global Markets Inc	CBOE	165.97	322.87	53,586.09	0.18%	1.21%	0.00%	10.82%	0.02%
Laboratory Corp of America Holdings	LH	105.56	182.19	19,231.25	0.07%	1.21%	0.00%	10.21%	0.01%
Newmont Corp	NEM	84.90	216.91	18,415.66		1.33%		-32.45%	

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		Shares Outst'g	Price	Market Capitalization	Weight in Index	Estimated Dividend Yield	Cap-Weighted Dividend Yield	Bloomberg Long-Term Growth Est.	Cap-Weighted Long-Term Growth Est.
NIKE Inc	NKE	1,152.49	40.19	46,318.65	0.16%	3.98%	0.01%	11.58%	0.02%
NiSource Inc	NI	1,224.01	109.90	134,519.03	0.46%	1.35%	0.01%	16.07%	0.07%
Norfolk Southern Corp	NSC	413.42	25.64	10,599.96	0.04%	3.90%	0.00%	7.65%	0.00%
Principal Financial Group Inc	PFGE	226.14	218.16	49,333.83	0.17%	2.48%	0.00%	0.73%	0.00%
Eversource Energy	ES	238.41	73.83	17,601.96	0.06%	3.63%	0.00%	8.98%	0.01%
Northrop Grumman Corp	NOC	349.09	59.41	20,739.20	0.07%	4.54%	0.00%	5.21%	0.00%
Wells Fargo & Co	WFC	150.79	475.16	71,650.80	0.24%	1.57%	0.00%	2.53%	0.01%
Nucor Corp	NUE	3,631.64	44.59	161,934.83	0.55%	3.14%	0.02%	13.41%	0.07%
Occidental Petroleum Corp	OXY	245.84	169.97	41,785.25		1.20%		-10.84%	
Omnicom Group Inc	OMC	880.37	59.15	52,073.94		1.22%			
ONEOK Inc	OKE	197.93	80.63	15,959.42	0.05%	3.47%	0.00%	4.72%	0.00%
Raymond James Financial Inc	RJF	582.55	68.85	40,108.64	0.14%	5.55%	0.01%	6.93%	0.01%
PG&E Corp	PCG	208.61	105.15	21,935.03		1.71%			
Parker-Hannifin Corp	PH	2,133.51	17.17	36,632.33	0.12%	0.23%	0.00%	6.26%	0.01%
Rollins Inc	ROL	128.48	433.18	55,653.23	0.19%	1.37%	0.00%	15.28%	0.03%
PPL Corp	PPL	484.04	40.74	19,719.71	0.07%	1.47%	0.00%	14.86%	0.01%
ConocoPhillips	COP	737.09	26.12	19,252.76	0.07%	3.68%	0.00%	4.20%	0.00%
PulteGroup Inc	PHM	1,187.41	115.57	137,228.74	0.47%	0.50%	0.00%	6.00%	0.03%
Pinnacle West Capital Corp	PNW	215.60	88.42	19,062.91	0.06%	0.90%	0.00%	2.04%	0.00%
PNC Financial Services Group Inc/The	PNC	113.31	74.94	8,491.60	0.03%	4.70%	0.00%	5.95%	0.00%
PPG Industries Inc	PPG	398.34	133.96	53,361.76	0.18%	4.63%	0.01%	12.87%	0.02%
Progressive Corp/The	PGR	235.80	141.99	33,481.24	0.11%	1.83%	0.00%	12.91%	0.01%
Veralto Corp	VLTO	585.04	164.03	95,964.28		0.24%		39.34%	
Public Service Enterprise Group Inc	PEG	246.31	77.25	19,027.29					
Robert Half Inc	RHI	499.11	62.43	31,159.50	0.11%	3.65%	0.00%	5.47%	0.01%
Cooper Cos Inc/The	COO	105.90	81.98	8,681.27	0.03%	2.34%	0.00%	1.26%	0.00%
Edison International	EIX	49.52	336.92	16,685.63	0.06%	0.02%	0.00%	7.54%	0.00%
Schlumberger NV	SLB	383.57	66.99	25,695.22	0.09%	4.40%	0.00%	4.80%	0.00%
Charles Schwab Corp/The	SCHW	1,423.42	52.04	74,074.83		1.92%		33.41%	
Sherwin-Williams Co/The	SHW	1,771.68	61.32	108,639.54	0.37%	1.63%	0.01%	3.60%	0.01%
West Pharmaceutical Services Inc	WST	255.97	278.80	71,363.32	0.24%	0.87%	0.00%	10.90%	0.03%
J M Smucker Co/The	SJM	73.99	350.76	25,952.73	0.09%	0.23%	0.00%	5.80%	0.01%
Snap-on Inc	SNA	106.13	109.73	11,645.97	0.04%	3.86%	0.00%	5.95%	0.00%
AMETEK Inc	AME	52.78	274.69	14,498.14	0.05%	2.71%	0.00%	4.85%	0.00%
Southern Co/The	SO	230.80	155.23	35,826.93	0.12%	0.64%	0.00%	6.36%	0.01%
Truist Financial Corp	TFC	1,091.52	70.98	77,475.73	0.26%	3.94%	0.01%	5.05%	0.01%
Southwest Airlines Co	LUV	1,333.67	32.14	42,864.09	0.15%	6.47%	0.01%	16.00%	0.02%
W R Berkley Corp	WRB	596.12	25.57	15,242.66	0.05%	2.82%	0.00%	10.15%	0.01%
Stanley Black & Decker Inc	SWK	257.87	72.55	18,708.61	0.06%	0.61%	0.00%	13.00%	0.01%
Public Storage	PSA	153.31	90.90	13,935.97	0.05%	3.56%	0.00%	9.00%	0.00%
Arista Networks Inc	ANET	175.83	258.76	45,497.51	0.15%	4.64%	0.01%	3.77%	0.01%
Sysco Corp	SY	311.10	219.71	68,351.78	0.23%			19.72%	0.05%
Corteva Inc	CTVA	504.37	72.17	36,400.53	0.12%	2.77%	0.00%	13.00%	0.02%
Texas Instruments Inc	TXN	704.88	45.20	31,860.58	0.11%	1.42%	0.00%	16.17%	0.02%
Textron Inc	TXT	908.20	152.71	138,691.83	0.47%	3.41%	0.02%	10.00%	0.05%
Thermo Fisher Scientific Inc	TMO	196.01	76.66	15,025.74	0.05%	0.10%	0.00%	11.73%	0.01%
TJX Cos Inc/The	TJX	386.37	495.76	191,547.78		0.28%		-5.00%	
Globe Life Inc	GL	1,139.68	88.11	100,416.94	0.34%	1.51%	0.01%	6.38%	0.02%
Johnson Controls International plc	JCI	94.12	123.13	11,588.87		0.73%			
Ulta Beauty Inc	ULTA	680.32	52.80	35,920.90	0.12%	2.80%	0.00%	13.36%	0.02%
Union Pacific Corp	UNP	48.56	425.99	20,686.93	0.07%			6.41%	0.00%
Keysight Technologies Inc	KEYS	609.60	225.27	137,323.92	0.47%	2.31%	0.01%	11.00%	0.05%
UnitedHealth Group Inc	UNH	174.60	135.89	23,726.39	0.08%			1.81%	0.00%
Blackstone Inc	BX	924.93	551.09	509,716.92	1.74%	1.36%	0.02%	13.40%	0.23%
Marathon Oil Corp	MRO	710.55	112.37	79,843.94	0.27%	2.85%	0.01%	7.63%	0.02%
Bio-Rad Laboratories Inc	BIO	585.25	25.43	14,882.83	0.05%	1.73%	0.00%	8.00%	0.00%
Ventas Inc	VTR	24.06	304.92	7,336.07	0.02%			4.00%	0.00%
VF Corp	VFC	402.38	45.84	18,445.15	0.06%	3.93%	0.00%	8.02%	0.01%
Vulcan Materials Co	VMC	388.88	16.73	6,506.01	0.02%	2.15%	0.00%	3.10%	0.00%
Weyerhaeuser Co	WY	132.87	213.56	28,376.36		0.81%		23.22%	
Whirlpool Corp	WHR	730.00	31.35	22,885.53		2.42%			
Williams Cos Inc/The	WMB	54.85	108.90	5,973.49		6.43%		-2.33%	
Constellation Energy Corp	CEG	1,216.50	36.79	44,755.00	0.15%	4.87%	0.01%	3.50%	0.01%
WEC Energy Group Inc	WEC	319.38	121.04	38,658.00		0.93%		26.33%	
Adobe Inc	ADBE	315.44	83.62	26,376.67	0.09%	3.73%	0.00%	6.41%	0.01%
AES Corp/The	AES	455.30	611.01	278,192.85	0.95%			17.33%	0.16%
Amgen Inc	AMGN	669.63	17.21	11,524.32	0.04%	3.86%	0.00%	10.12%	0.00%
Apple Inc	AAPL	145.39	120.34	17,496.11		1.15%		-16.00%	
Autodesk Inc	ADSK	535.18	269.64	144,305.40	0.49%	3.16%	0.02%	4.88%	0.02%
Cintas Corp	CTAS	15,552.75	189.95	2,954,245.24	10.06%	0.51%	0.05%	13.00%	1.31%
Comcast Corp	CMCSA	213.76	218.43	46,692.47	0.16%			12.48%	0.02%
Molson Coors Beverage Co	TAP	101.85	553.25	56,350.73	0.19%	0.98%	0.00%	11.84%	0.02%
KLA Corp	KLAC	4,015.64	41.89	168,214.95	0.57%	2.77%	0.02%	9.26%	0.05%
Marriott International Inc/MD	MAR	200.96	61.54	12,366.77	0.04%	2.66%	0.00%	12.99%	0.01%
Fiserv Inc	FI	135.93	544.62	74,031.29	0.25%	1.06%	0.00%	9.93%	0.03%
McCormick & Co Inc/MD	MKC	293.69	202.70	59,531.17	0.20%	1.03%	0.00%	17.38%	0.04%
PACCAR Inc	PCAR	600.19	130.61	78,390.29	0.27%			14.08%	0.04%
Costco Wholesale Corp	COST	251.29	64.83	16,291.20	0.06%	2.59%	0.00%	7.01%	0.00%
Stryker Corp	SYK	523.08	91.82	48,028.84	0.16%	1.18%	0.00%	12.00%	0.02%
Tyson Foods Inc	TSN	442.74	592.74	262,430.30	0.89%	0.69%	0.01%	13.06%	0.12%
Lamb Weston Holdings Inc	LW	379.90	296.33	112,574.29	0.38%	1.01%	0.00%	7.62%	0.03%
Applied Materials Inc	AMAT	285.23	46.84	13,360.22		4.18%		46.71%	
American Airlines Group Inc	AAL	144.93	100.03	14,497.05	0.05%	1.12%	0.00%	13.32%	0.01%
Cardinal Health Inc	CAH	836.53	149.78	125,296.06	0.43%	0.85%	0.00%	5.50%	0.02%
Cincinnati Financial Corp	CINF	653.54	12.43	8,123.51				54.64%	
Paramount Global	PARA	246.47	107.08	26,391.79	0.09%	1.87%	0.00%	13.32%	0.01%
DR Horton Inc	DHI	156.91	102.79	16,128.57	0.05%	2.92%	0.00%	18.21%	0.01%
Electronic Arts Inc	EA	610.70	14.37	8,775.82		1.39%		-20.36%	
Fair Isaac Corp	FICO	333.18	127.67	42,537.60	0.14%	0.94%	0.00%	1.70%	0.00%
Expeditors International of Washington Inc	EXPD	268.97	138.01	37,120.00	0.13%	0.55%	0.00%	10.32%	0.01%
Fastenal Co	FAST	24.71	1,087.60	26,878.95				22.00%	

STANDARD AND POOR'S 500 INDEX

Name	Ticker	[4]	[5]	[6]	[7]	[8]	[9]	[10]	[11]
		Shares Outst'g	Price	Market Capitalization	Weight in Index	Estimated Dividend Yield	Cap-Weighted Dividend Yield	Bloomberg Long-Term Growth Est.	Cap-Weighted Long-Term Growth Est.
M&T Bank Corp	MTB	571.41	59.97	34,267.64		2.33%			
Xcel Energy Inc	XEL	165.96	128.17	21,271.09	0.07%	4.06%	0.00%	11.59%	0.01%
Fifth Third Bancorp	FITB	551.82	60.84	33,572.49	0.11%	3.42%	0.00%	6.12%	0.01%
Gilead Sciences Inc	GILD	681.02	28.95	19,715.44		4.84%		25.00%	
Hasbro Inc	HAS	1,246.04	76.60	95,446.82	0.33%	3.92%	0.01%	2.10%	0.01%
Huntington Bancshares Inc/OH	HBAN	138.76	46.41	6,440.04		6.03%		-3.49%	
Welltower Inc	WELL	1,448.08	11.26	16,305.32		5.51%		-7.69%	
Biogen Inc	BIIB	556.09	89.10	49,547.98	0.17%	2.74%	0.00%	10.96%	0.02%
Northern Trust Corp	NTRS	144.90	234.08	33,917.72	0.12%			0.87%	0.00%
Packaging Corp of America	PKG	207.04	79.25	16,407.60	0.06%	3.79%	0.00%	5.93%	0.00%
Paychex Inc	PAYX	89.62	168.01	15,057.73	0.05%	2.98%	0.00%	5.00%	0.00%
QUALCOMM Inc	QCOM	361.23	121.97	44,059.47	0.15%	2.92%	0.00%	7.00%	0.01%
Ross Stores Inc	ROST	1,113.00	129.05	143,632.65	0.49%	2.48%	0.01%	11.61%	0.06%
IDEXX Laboratories Inc	IDXX	338.63	130.38	44,150.84	0.15%	1.03%	0.00%	10.00%	0.02%
Starbucks Corp	SBUX	83.05	465.82	38,687.28	0.13%			17.98%	0.02%
KeyCorp	KEY	1,136.70	99.30	112,874.31	0.38%	2.30%	0.01%	17.41%	0.07%
Fox Corp	FOXA	936.26	12.39	11,600.26	0.04%	6.62%	0.00%	7.08%	0.00%
Fox Corp	FOX	247.23	29.54	7,303.09	0.02%	1.76%	0.00%	6.24%	0.00%
State Street Corp	STT	235.58	27.66	6,516.17	0.02%	1.88%	0.00%	6.24%	0.00%
Norwegian Cruise Line Holdings Ltd	NCLH	308.58	72.82	22,471.09	0.08%	3.79%	0.00%	6.92%	0.01%
US Bancorp	USB	425.43	15.27	6,496.24					
A O Smith Corp	AOS	1,557.01	38.12	59,353.30	0.20%	5.04%	0.01%	7.50%	0.02%
Gen Digital Inc	GEN	122.83	75.36	9,256.32		1.70%			
T Rowe Price Group Inc	TROW	640.72	22.08	14,146.99	0.05%	2.26%	0.00%	12.98%	0.01%
Waste Management Inc	WM	223.47	100.13	22,376.05		4.87%		-4.09%	
Constellation Brands Inc	STZ	402.78	170.99	68,870.50	0.23%	1.64%	0.00%	10.05%	0.02%
DENTSPLY SIRONA Inc	XRAY	183.66	240.49	44,169.11	0.15%	1.48%	0.00%	9.75%	0.01%
Zions Bancorp NA	ZION	211.86	31.75	6,726.56	0.02%	1.76%	0.00%	7.93%	0.00%
Alaska Air Group Inc	ALK	148.15	35.63	5,278.55		4.60%		-9.73%	
Invesco Ltd	IVZ	128.05	37.81	4,841.68	0.02%			3.56%	0.00%
Intuit Inc	INTU	449.55	14.27	6,415.14		5.61%		-0.68%	
Morgan Stanley	MS	279.94	571.46	159,972.23	0.54%	0.63%	0.00%	18.96%	0.10%
Microchip Technology Inc	MCHP	1,641.31	79.34	130,221.69	0.44%	4.29%	0.02%	3.64%	0.02%
Chubb Ltd	CB	541.05	83.44	45,144.79		2.10%		-1.00%	
Hologic Inc	HOLX	407.99	229.43	93,605.15	0.32%	1.50%	0.00%	15.50%	0.05%
Citizens Financial Group Inc	CFG	240.00	71.30	17,112.21				-8.76%	
O'Reilly Automotive Inc	ORLY	466.22	27.27	12,713.90		6.16%		-10.63%	
Allstate Corp/The	ALL	59.16	982.38	58,119.57	0.20%			11.39%	0.02%
Equity Residential	EQR	261.69	137.87	36,078.79		2.58%		50.02%	
BorgWarner Inc	BWA	379.72	56.84	21,583.51	0.07%	4.66%	0.00%	4.75%	0.00%
Keurig Dr Pepper Inc	KDP	235.06	33.69	7,919.00	0.03%	1.31%	0.00%	4.33%	0.00%
Host Hotels & Resorts Inc	HST	1,398.34	31.57	44,145.47	0.15%	2.72%	0.00%	6.85%	0.01%
Incyte Corp	INCY	705.40	17.47	12,323.34		4.12%			
Simon Property Group Inc	SPG	224.11	54.34	12,178.08				36.36%	
Eastman Chemical Co	EMN	326.25	124.89	40,744.99	0.14%	6.09%	0.01%	1.71%	0.00%
AvalonBay Communities Inc	AVB	118.56	83.83	9,939.22	0.03%	3.77%	0.00%	4.75%	0.00%
Prudential Financial Inc	PRU	142.02	172.94	24,560.07	0.08%	3.82%	0.00%	6.27%	0.01%
United Parcel Service Inc	UPS	361.00	97.78	35,298.58	0.12%	5.11%	0.01%	10.47%	0.01%
Walgreens Boots Alliance Inc	WBA	723.26	151.61	109,652.99	0.37%	4.27%	0.02%	1.64%	0.01%
STERIS PLC	STE	863.92	19.94	17,226.47	0.06%	9.63%	0.01%	0.25%	0.00%
McKesson Corp	MCK	98.80	200.94	19,852.87		1.04%			
Lockheed Martin Corp	LMT	133.06	470.56	62,613.65	0.21%	0.53%	0.00%	10.04%	0.02%
Cencora Inc	COR	248.10	447.77	111,091.29	0.38%	2.81%	0.01%	7.04%	0.03%
Capital One Financial Corp	COF	199.43	203.37	40,558.69	0.14%	1.00%	0.00%	9.04%	0.01%
Waters Corp	WAT	380.85	111.66	42,525.38		2.15%		-6.30%	
Nordson Corp	NDSN	59.13	280.61	16,591.63	0.06%			4.44%	0.00%
Dollar Tree Inc	DLTR	57.01	235.34	13,417.67		1.16%			
Darden Restaurants Inc	DRI	217.87	123.59	26,926.80	0.09%			7.77%	0.01%
Everygy Inc	EVERG	120.32	156.47	18,825.69	0.06%	3.35%	0.00%	10.45%	0.01%
Match Group Inc	MTCH	229.58	51.04	11,717.92	0.04%	5.04%	0.00%	4.82%	0.00%
Domino's Pizza Inc	DPZ	271.81	32.38	8,801.27				43.48%	
NVR Inc	NVR	34.88	392.89	13,704.40	0.05%	1.23%	0.00%	13.97%	0.01%
NetApp Inc	NTAP	3.18	6,155.39	19,567.98				-4.57%	
Old Dominion Freight Line Inc	ODFL	206.03	91.39	18,829.17	0.06%	2.19%	0.00%	7.40%	0.00%
DaVita Inc	DVA	109.11	389.06	42,451.89	0.14%	0.41%	0.00%	5.83%	0.01%
Hartford Financial Services Group Inc/The	HIG	91.30	101.46	9,263.30				21.67%	
Iron Mountain Inc	IRM	300.77	78.16	23,508.18	0.08%	2.41%	0.00%	7.00%	0.01%
Estee Lauder Cos Inc/The	EL	291.99	64.15	18,731.16	0.06%	4.05%	0.00%	4.00%	0.00%
Cadence Design Systems Inc	CDNS	232.31	127.69	29,663.03	0.10%	2.07%	0.00%	13.86%	0.01%
Tyler Technologies Inc	TYL	272.06	273.27	74,346.38	0.25%			18.56%	0.05%
Universal Health Services Inc	UHS	42.12	408.84	17,221.98					
Skyworks Solutions Inc	SWKS	61.01	137.48	8,387.24	0.03%	0.58%	0.00%	9.41%	0.00%
Quest Diagnostics Inc	DGX	159.96	96.93	15,504.44		2.81%		-7.11%	
Rockwell Automation Inc	ROK	112.44	137.23	15,429.46		2.07%		-1.27%	
Kraft Heinz Co/The	KHC	114.67	275.44	31,585.53	0.11%	1.82%	0.00%	12.16%	0.01%
American Tower Corp	AMT	1,226.54	35.11	43,063.78	0.15%	4.56%	0.01%	4.03%	0.01%
Regeneron Pharmaceuticals Inc	REGN	466.17	208.78	97,325.93	0.33%	3.10%	0.01%	10.93%	0.04%
Amazon.com Inc	AMZN	107.13	823.81	88,253.94	0.30%			4.00%	0.01%
Jack Henry & Associates Inc	JKHY	10,334.03	146.09	1,509,698.59				86.99%	
Ralph Lauren Corp	RL	72.83	158.69	11,557.08	0.04%	1.31%	0.00%	7.06%	0.00%
Boston Properties Inc	BXP	39.75	129.38	5,143.11	0.02%	2.32%	0.00%	10.38%	0.00%
Amphenol Corp	APH	156.94	56.93	8,934.54	0.03%	6.89%	0.00%	2.82%	0.00%
Howmet Aerospace Inc	HWM	598.31	90.99	54,440.23	0.19%	0.97%	0.00%	4.04%	0.01%
Pioneer Natural Resources Co	PXD	411.74	52.60	21,657.73		0.38%		20.41%	
Valero Energy Corp	VLO	233.31	231.64	54,043.70		5.53%		-3.00%	
Synopsys Inc	SNPS	340.45	125.36	42,679.19		3.25%		35.66%	
Etsy Inc	ETSY	152.05	543.23	82,599.75	0.28%			16.68%	0.05%
CH Robinson Worldwide Inc	CHRW	119.75	75.81	9,077.94	0.03%			2.74%	0.00%
Accenture PLC	ACN	116.65	82.05	9,571.21	0.03%	2.97%	0.00%	5.00%	0.00%
TransDigm Group Inc	TDG	664.79	333.14	221,467.14	0.75%	1.55%	0.01%	10.00%	0.08%
Yum! Brands Inc	YUM	55.31	962.87	53,260.19	0.18%			15.56%	0.03%

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		Shares Outst'g	Price	Market Capitalization	Weight in Index	Estimated Dividend Yield	Cap-Weighted Dividend Yield	Bloomberg Long-Term Growth Est.	Cap-Weighted Long-Term Growth Est.
Prologis Inc	PLD	280.31	125.55	35,192.67	0.12%	1.93%	0.00%	11.93%	0.01%
FirstEnergy Corp	FE	923.86	114.93	106,179.46	0.36%	3.03%	0.01%	8.00%	0.03%
VeriSign Inc	VRSN	573.82	36.94	21,196.73		4.44%		-0.33%	
Quanta Services Inc	PWR	102.10	212.20	21,665.62	0.07%			11.50%	0.01%
Henry Schein Inc	HSIC	145.29	188.31	27,358.62	0.09%	0.17%	0.00%	8.00%	0.01%
Ameren Corp	AEE	130.59	66.73	8,713.94	0.03%			3.44%	0.00%
ANSYS Inc	ANSS	262.48	77.59	20,365.44	0.07%	3.25%	0.00%	7.11%	0.00%
FactSet Research Systems Inc	FDS	86.87	293.36	25,485.06	0.09%			10.77%	0.01%
NVIDIA Corp	NVDA	37.99	453.46	17,226.04	0.06%	0.86%	0.00%	10.45%	0.01%
Sealed Air Corp	SEE	2,470.00	467.70	1,155,219.00		0.03%		50.82%	
Cognizant Technology Solutions Corp	CTSH	144.44	33.38	4,821.27	0.02%	2.40%	0.00%	0.01%	0.00%
Intuitive Surgical Inc	ISRG	501.41	70.38	35,289.45	0.12%	1.65%	0.00%	12.00%	0.01%
Take-Two Interactive Software Inc	TTWO	352.07	310.84	109,438.06	0.37%			11.57%	0.04%
Republic Services Inc	RSG	170.07	158.20	26,904.76				58.00%	
eBay Inc	EBAY	314.64	161.84	50,920.85	0.17%	1.32%	0.00%	9.97%	0.02%
Goldman Sachs Group Inc/The	GS	519.00	41.01	21,284.19	0.07%	2.44%	0.00%	0.32%	0.00%
SBA Communications Corp	SBAC	326.11	341.54	111,380.29	0.38%	3.22%	0.01%	7.71%	0.03%
Sempra	SRE	107.89	246.96	26,643.77	0.09%	1.38%	0.00%	8.00%	0.01%
Moody's Corp	MCO	629.33	72.87	45,859.13	0.16%	3.27%	0.01%	5.49%	0.01%
ON Semiconductor Corp	ON	183.00	364.96	66,787.68	0.23%	0.84%	0.00%	14.08%	0.03%
Booking Holdings Inc	BKNG	430.70	71.33	30,721.69	0.10%			3.72%	0.00%
F5 Inc	FFIV	34.89	3,125.70	109,055.67	0.37%			15.00%	0.06%
Akamai Technologies Inc	AKAM	59.71	171.19	10,221.24	0.03%			5.45%	0.00%
Charles River Laboratories International Inc	CRL	150.83	115.53	17,425.62					
MarketAxess Holdings Inc	MKTX	51.30	197.08	10,109.61	0.03%			9.00%	0.00%
Devon Energy Corp	DVN	37.91	240.12	9,101.75		1.20%			
Bio-Techne Corp	TECH	640.70	44.97	28,812.28		6.85%		51.35%	
Alphabet Inc	GOOGL	158.15	62.90	9,947.64	0.03%	0.51%	0.00%	4.50%	0.00%
Teleflex Inc	TFX	5,918.00	132.53	784,312.54	2.67%			16.65%	0.44%
Bunge Ltd	6369743D	46.99	225.69	10,605.85	0.04%	0.60%	0.00%	7.00%	0.00%
Netflix Inc	NFLX	437.68	473.97	207,447.19				30.96%	
Allegion plc	ALLE	87.79	106.09	9,313.43	0.03%	1.70%	0.00%	5.93%	0.00%
Agilent Technologies Inc	A	292.12	127.80	37,333.32	0.13%	0.74%	0.00%	8.00%	0.01%
Warner Bros Discovery Inc	WBD	2,438.57	10.45	25,483.01				91.04%	
Elevance Health Inc	ELV	234.96	479.49	112,660.49	0.38%	1.23%	0.00%	10.85%	0.04%
Trimble Inc	TRMB	248.77	46.40	11,542.84					
CME Group Inc	CME	359.99	218.36	78,607.42	0.27%	2.02%	0.01%	11.10%	0.03%
Juniper Networks Inc	JNPR	318.87	28.45	9,071.79	0.03%	3.09%	0.00%	7.96%	0.00%
BlackRock Inc	BLK	148.76	751.23	111,754.48	0.38%	2.66%	0.01%	6.72%	0.03%
DTE Energy Co	DTE	206.11	104.11	21,458.01	0.07%	3.66%	0.00%	7.00%	0.01%
Nasdaq Inc	NDAQ	576.97	55.84	32,217.73	0.11%	1.58%	0.00%	2.68%	0.00%
Celanese Corp	CE	108.86	138.66	15,093.83	0.05%	2.02%	0.00%	2.27%	0.00%
Philip Morris International Inc	PM	1,552.41	93.36	144,932.62	0.49%	5.57%	0.03%	9.19%	0.05%
Salesforce Inc	CRM	968.00	251.90	243,839.20				21.67%	
Ingersoll Rand Inc	IR	404.80	71.43	28,914.65	0.10%	0.11%	0.00%	14.00%	0.01%
Roper Technologies Inc	ROP	39.72	237.02	9,415.15		2.19%		40.00%	
Huntington Ingalls Industries Inc	HII	106.82	538.25	57,496.94		0.56%		-1.00%	
MetLife Inc	MET	740.19	63.63	47,098.29	0.16%	3.27%	0.01%	9.17%	0.01%
Tapestry Inc	TPR	229.19	31.67	7,258.32	0.02%	4.42%	0.00%	11.00%	0.00%
CSX Corp	CSX	1,976.13	32.30	63,829.03	0.22%	1.36%	0.00%	6.39%	0.01%
Edwards Lifesciences Corp	EW	606.50	67.71	41,066.12	0.14%			9.23%	0.01%
Ameriprise Financial Inc	AMP	101.20	353.51	35,773.80	0.12%	1.53%	0.00%	15.82%	0.02%
Zebra Technologies Corp	ZBRA	51.36	236.98	12,171.29					
Zimmer Biomet Holdings Inc	ZBH	208.98	116.31	24,306.58	0.08%	0.83%	0.00%	7.12%	0.01%
CBRE Group Inc	CBRE	304.79	78.96	24,066.46					
Camden Property Trust	CPT	106.77	90.26	9,637.15	0.03%	4.43%	0.00%	6.17%	0.00%
Mastercard Inc	MA	930.44	413.83	385,043.16	1.31%	0.55%	0.01%	17.35%	0.23%
CarMax Inc	KMX	158.67	63.94	10,145.23	0.03%			16.34%	0.01%
Intercontinental Exchange Inc	ICE	572.36	113.84	65,157.92	0.22%	1.48%	0.00%	8.66%	0.02%
Fidelity National Information Services Inc	FIS	592.48	58.64	34,743.26	0.12%	3.55%	0.00%	5.51%	0.01%
Chipotle Mexican Grill Inc	CMG	27.45	2,202.25	60,440.75				25.41%	
Wynn Resorts Ltd	WYNN	112.95	84.42	9,534.90		1.18%		153.24%	
Live Nation Entertainment Inc	LYV	230.33	84.22	19,397.97					
Assurant Inc	AIZ	52.59	168.02	8,836.34	0.03%	1.71%	0.00%	14.60%	0.00%
NRG Energy Inc	NRG	225.76	47.84	10,800.55		3.16%			
Regions Financial Corp	RF	930.07	16.68	15,513.48	0.05%	5.76%	0.00%	0.99%	0.00%
Monster Beverage Corp	MNST	1,040.44	55.15	57,380.32				21.32%	
Mosaic Co/The	MOS	326.84	35.89	11,730.11	0.04%	2.23%	0.00%	7.00%	0.00%
Baker Hughes Co	BKR	1,006.23	33.75	33,960.40	0.12%	2.37%	0.00%	16.00%	0.02%
Expedia Group Inc	EXPE	133.33	136.18	18,156.20	0.06%			17.50%	0.01%
CF Industries Holdings Inc	CF	191.06	75.15	14,357.93		2.13%		46.00%	
Leidos Holdings Inc	LDOS	137.51	107.32	14,757.14	0.05%	1.42%	0.00%	8.12%	0.00%
APA Corp	APA	306.72	36.00	11,041.88	0.04%	2.78%	0.00%	0.72%	0.00%
Alphabet Inc	GOOG	5,725.00	133.92	766,692.00	2.61%			16.65%	0.43%
First Solar Inc	FSLR	106.84	157.78	16,857.85				43.22%	
TE Connectivity Ltd	TEL	310.78	131.00	40,712.05		1.80%			
Discover Financial Services	DFS	250.06	93.00	23,255.39		3.01%		56.16%	
Linde PLC	LIN	1,580.68	256.68	405,728.94	1.38%	0.81%	0.01%	14.32%	0.20%
Visa Inc	V	116.69	124.48	14,525.32	0.05%	4.50%	0.00%	1.77%	0.00%
Mid-America Apartment Communities Inc	MAA	241.08	105.13	25,344.53		1.26%			
Xylem Inc/NY	XYL	379.70	149.19	56,647.00		2.21%			
Marathon Petroleum Corp	MPC	1,615.50	121.16	195,733.86				30.65%	
Tractor Supply Co	TSCO	108.11	203.01	21,948.22	0.07%	2.03%	0.00%	3.81%	0.00%
Advanced Micro Devices Inc	AMD	147.09	157.73	23,200.82		1.22%			
ResMed Inc	RMD	21.68	1,091.93	23,677.41	0.08%			5.01%	0.00%
Mettler-Toledo International Inc	MTD	126.02	127.18	16,027.73	0.05%	0.82%	0.00%	12.31%	0.01%
Jacobs Solutions Inc	J	960.23	50.22	48,222.80					
Copart Inc	CPRT	1,034.53	29.89	30,922.16	0.11%	5.55%	0.01%	7.09%	0.01%
VICI Properties Inc	VICI	767.91	52.56	40,361.35	0.14%			15.03%	0.02%
Albemarle Corp	ALB	117.35	121.27	14,231.40	0.05%	1.32%	0.00%	18.79%	0.01%
Fortinet Inc	FTNT	381.28	77.70	29,625.77				-29.33%	

STANDARD AND POOR'S 500 INDEX

Name	Ticker	[4]	[5]	[6]	[7]	[8]	[9]	[10]	[11]
		Shares Outst'g	Price	Market Capitalization	Weight in Index	Estimated Dividend Yield	Cap-Weighted Dividend Yield	Bloomberg Long-Term Growth Est.	Cap-Weighted Long-Term Growth Est.
Moderna Inc	MRNA	64.18	213.46	13,700.50	0.05%	4.33%	0.00%	5.71%	0.00%
Essex Property Trust Inc	ESS	408.36	83.04	33,910.46	0.12%			20.00%	0.02%
CoStar Group Inc	CSGP	723.92	53.96	39,062.94	0.13%	5.69%	0.01%	0.68%	0.00%
Realty Income Corp	O	256.47	41.17	10,558.83	0.04%	2.94%	0.00%	4.20%	0.00%
Westrock Co	WRK	179.16	116.56	20,882.77	0.07%	0.58%	0.00%	12.86%	0.01%
Westinghouse Air Brake Technologies Corp	WAB	38.68	347.32	13,433.99		1.27%		-5.49%	
Pool Corp	POOL	324.24	48.31	15,664.18				-11.96%	
Western Digital Corp	WDC	1,374.86	168.29	231,375.86	0.79%	3.01%	0.02%	8.70%	0.07%
PepsiCo Inc	PEP	178.99	154.41	27,637.07		8.73%		21.94%	
Diamondback Energy Inc	FANG	315.30	295.09	93,041.88				30.00%	
Palo Alto Networks Inc	PANW	205.00	685.74	140,576.70					
ServiceNow Inc	NOW	246.38	96.63	23,807.89	0.08%	1.13%	0.00%	5.95%	0.00%
Church & Dwight Co Inc	CHD	81.62	95.59	7,801.86	0.03%	4.56%	0.00%	5.77%	0.00%
Federal Realty Investment Trust	FRT	341.58	39.44	13,472.03					
MGM Resorts International	MGM	515.18	79.55	40,982.25	0.14%	4.42%	0.01%	4.83%	0.01%
American Electric Power Co Inc	AEP	56.81	79.38	4,509.66				27.00%	
SolarEdge Technologies Inc	SEDG	611.96	33.36	20,414.92	0.07%	3.12%	0.00%	3.15%	0.00%
Invitation Homes Inc	INVH	119.25	157.36	18,764.39	0.06%			19.31%	0.01%
PTC Inc	PTC	103.14	185.27	19,109.30		0.91%		27.00%	
JB Hunt Transport Services Inc	JBHT	131.79	715.92	94,352.53	0.32%	1.12%	0.00%	5.44%	0.02%
Lam Research Corp	LRCX	63.68	88.31	5,623.76				-3.08%	
Mohawk Industries Inc	MHK	165.30	64.54	10,668.40	0.04%	1.36%	0.00%	6.22%	0.00%
GE HealthCare Technologies Inc	GEHC	455.24	68.46	31,165.94	0.11%	0.18%	0.00%	12.70%	0.01%
Pentair PLC	PNR	257.68	354.81	91,428.51	0.31%			13.38%	0.04%
Vertex Pharmaceuticals Inc	VRTX	1,445.34	9.48	13,701.85	0.05%	5.27%	0.00%	1.33%	0.00%
Amcor PLC	AMCR	2,219.61	327.15	726,144.43				24.05%	
Meta Platforms Inc	META	1,156.48	150.45	173,991.66		1.73%		38.46%	
T-Mobile US Inc	TMUS	67.78	476.02	32,265.11	0.11%	1.24%	0.00%	17.87%	0.02%
United Rentals Inc	URI	659.25	195.92	129,160.46	0.44%	2.20%	0.01%	7.69%	0.03%
Honeywell International Inc	HON	173.78	109.40	19,010.99	0.06%	4.53%	0.00%	5.28%	0.00%
Alexandria Real Estate Equities Inc	ARE	643.46	36.93	23,763.09		1.08%		30.85%	
Delta Air Lines Inc	DAL	209.18	79.10	16,546.45	0.06%	3.54%	0.00%	6.11%	0.00%
Seagate Technology Holdings PLC	STX	328.02	39.40	12,923.87				46.54%	
United Airlines Holdings Inc	UAL	191.39	23.04	4,409.51		0.87%			
News Corp	NWS	534.20	73.68	39,359.93	0.13%			8.43%	0.01%
Centene Corp	CNC	61.81	464.59	28,714.91		0.64%		21.60%	
Martin Marietta Materials Inc	MLM	152.88	92.23	14,100.03	0.05%	0.48%	0.00%	7.82%	0.00%
Teradyne Inc	TER	1,078.14	57.61	62,111.65	0.21%			6.26%	0.01%
PayPal Holdings Inc	PYPL	3,178.92	240.08	763,195.35	2.60%			11.00%	0.29%
Tesla Inc	TSLA	373.17	83.69	31,230.76	0.11%			10.00%	0.01%
Arch Capital Group Ltd	ACGL	701.40	51.75	36,297.29		5.41%		-4.72%	
Dow Inc	DOW	43.39	410.55	17,813.76		1.71%		37.66%	
Everest Group Ltd	EG	47.19	402.96	19,013.67	0.06%			8.03%	0.01%
Teledyne Technologies Inc	TDY	380.67	22.04	8,389.97		0.91%			
News Corp	NWSA	994.30	38.51	38,290.45	0.13%	3.74%	0.00%	4.00%	0.01%
Exelon Corp	EXC	260.39	116.44	30,319.70	0.10%	0.86%	0.00%	13.33%	0.01%
Global Payments Inc	GPN	433.69	117.28	50,863.05	0.17%	5.34%	0.01%	7.00%	0.01%
Crown Castle Inc	CCI	282.86	82.84	23,432.29	0.08%			11.44%	0.01%
Aptiv PLC	APTV	76.59	213.80	16,374.73					
Align Technology Inc	ALGN	158.80	101.95	16,189.66				-51.00%	
Illumina Inc	ILMN	1,915.00	20.44	39,142.50		3.91%			
Kenvue Inc	KVUE	222.98	90.45	20,168.18	0.07%	2.21%	0.00%	15.00%	0.01%
Targa Resources Corp	TRGP	161.43	109.87	17,736.20		2.41%		-5.00%	
LKQ Corp	LKQ	267.60	44.53	11,916.14		2.69%			
Zoetis Inc	ZTS	459.11	176.67	81,111.67	0.28%	0.85%	0.00%	10.91%	0.03%
Equinix Inc	EQIX	302.85	138.78	42,028.97	0.14%	3.52%	0.01%	6.80%	0.01%
Digital Realty Trust Inc	DLR	93.88	815.01	76,515.58	0.26%	2.09%	0.01%	16.67%	0.04%
Molina Healthcare Inc	MOH	764.49	46.12	35,258.32		1.73%			
Las Vegas Sands Corp	LVS	58.30	365.56	21,312.15	0.07%			11.24%	0.01%

Notes:

[1] Equals sum of Col. [9]

[2] Equals sum of Col. [11]

[3] Equals $([1] \times (1 + (0.5 \times [2]))) + [2]$

[4] Source: Bloomberg Professional as of October 31, 2023

[5] Source: Bloomberg Professional as of October 31, 2023

[6] Equals [4] x [5]

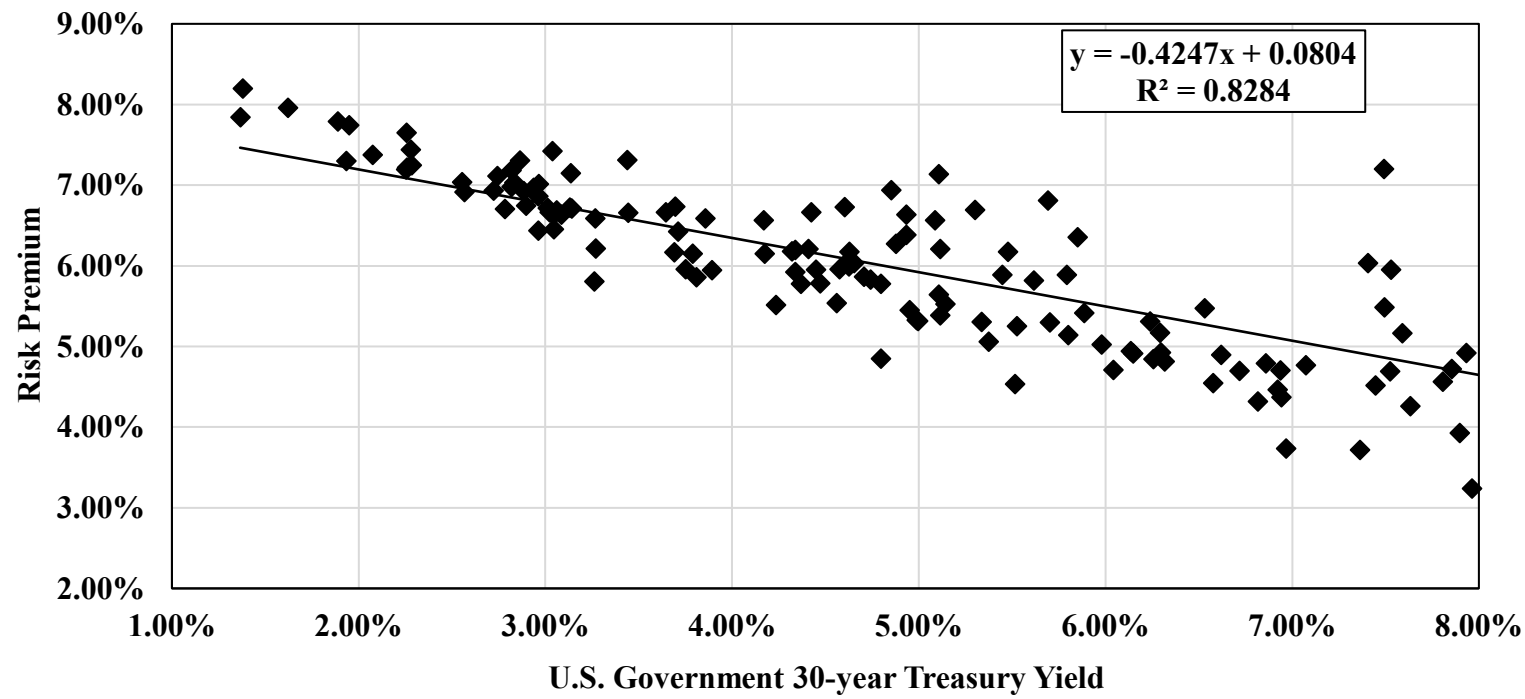
[7] Equals weight in S&P 500 based on market capitalization [6] if Growth Rate >0% and ≤20%

[8] Source: Bloomberg Professional, as of October 31, 2023

[9] Equals [7] x [8]

[10] Source: Value Line, as of October 31, 2023

[11] Equals [7] x [10]



SUMMARY OUTPUT

Regression Statistics	
Multiple R	0.910153208
R Square	0.828378863
Adjusted R Square	0.827392534
Standard Error	0.005964231
Observations	176

ANOVA

	df	SS	MS	F	Significance F
Regression	1	0.029875584	0.029875584	839.8611296	1.69463E-68
Residual	174	0.006189537	3.55721E-05		
Total	175	0.036065121			

	Coefficients	Standard Error	t Stat	P-value	Lower 95%	Upper 95%	Lower 95.0%	Upper 95.0%
Intercept	0.080440587	0.000999038	80.51802137	1.2258E-139	0.078468794	0.082412381	0.078468794	0.082412381
U.S. Govt. 30-year Treasury	-0.424653554	0.014653151	-28.98035765	1.69463E-68	-0.453574353	-0.395732756	-0.453574353	-0.395732756

	U.S. Govt. 30-year Treasury	Risk Premium	ROE
Current 30-day average of 30-year U.S. Treasury bond yield [4]	4.77%	6.02%	10.79%
Blue Chip Near-Term Projected Forecast (Q1 2024 - Q1 2025) [5]	4.48%	6.14%	10.62%
Blue Chip Long-Term Projected Forecast (2025-2029) [6]	4.10%	6.30%	10.40%
AVERAGE			10.61%

Notes:

- [1] Regulatory Research Associates, rate cases through November 31, 2023
- [2] S&P Capital IQ Pro, quarterly bond yields are the average of each trading day in the quarter
- [3] Equals Column [1] - Column [2]
- [4] S&P Capital IQ Pro, 30-day average as of November 30, 2023
- [5] Blue Chip Financial Forecasts, Vol. 42, No. 11, November 1, 2023, at 2
- [6] Blue Chip Financial Forecasts, Vol. 42, No. 6, June 1, 2023, at 14.
- [7] See notes [4], [5] & [6]
- [8] Equals 0.080441 + (-0.424654 x Column [7])
- [9] Equals Column [7] + Column [8]

BOND YIELD PLUS RISK PREMIUM

Quarter	[1]	[2]	[3]
	Average Authorized VI Electric ROE	U.S. Govt. 30- year Treasury	Risk Premium
1980.1	14.18%	12.24%	1.93%
1980.2	14.52%	10.52%	3.99%
1980.3	14.47%	10.85%	3.62%
1980.4	14.56%	12.10%	2.47%
1981.1	14.98%	12.53%	2.44%
1981.2	15.46%	13.24%	2.22%
1981.3	15.04%	14.13%	0.91%
1981.4	15.55%	13.85%	1.70%
1982.1	15.56%	13.96%	1.59%
1982.2	15.50%	13.52%	1.98%
1982.3	16.06%	12.79%	3.27%
1982.4	16.20%	10.75%	5.45%
1983.1	15.44%	10.71%	4.73%
1983.2	14.90%	10.65%	4.25%
1983.3	15.01%	11.62%	3.39%
1983.4	15.53%	11.74%	3.79%
1984.1	15.14%	12.04%	3.10%
1984.2	15.46%	13.18%	2.27%
1984.3	15.63%	12.69%	2.94%
1984.4	15.72%	11.70%	4.02%
1985.1	15.45%	11.58%	3.86%
1985.2	15.09%	11.00%	4.09%
1985.3	14.83%	10.55%	4.27%
1985.4	15.07%	10.04%	5.03%
1986.1	15.10%	8.77%	6.33%
1986.2	14.69%	7.49%	7.20%
1986.3	13.44%	7.40%	6.03%
1986.4	13.48%	7.53%	5.95%
1987.1	12.98%	7.49%	5.48%
1987.2	14.00%	8.53%	5.47%
1987.3	13.11%	9.06%	4.05%
1987.4	12.61%	9.23%	3.38%
1988.1	12.93%	8.63%	4.30%
1988.2	13.17%	9.06%	4.10%
1988.3	12.68%	9.18%	3.50%
1988.4	12.82%	8.97%	3.84%
1989.1	13.00%	9.04%	3.96%
1989.2	13.05%	8.70%	4.35%
1989.3	12.38%	8.12%	4.26%
1989.4	12.85%	7.93%	4.92%
1990.1	12.53%	8.44%	4.09%
1990.2	12.72%	8.65%	4.08%
1990.3	13.10%	8.79%	4.31%
1990.4	12.63%	8.56%	4.07%
1991.1	12.67%	8.20%	4.47%
1991.2	12.75%	8.31%	4.44%
1991.3	12.85%	8.19%	4.66%
1991.4	12.58%	7.85%	4.72%
1992.1	12.37%	7.81%	4.56%
1992.2	11.82%	7.90%	3.93%
1992.3	11.96%	7.45%	4.52%
1992.4	12.21%	7.52%	4.69%
1993.1	11.84%	7.07%	4.77%
1993.2	11.65%	6.86%	4.79%
1993.3	11.13%	6.32%	4.81%
1993.4	11.08%	6.14%	4.94%
1994.1	11.12%	6.58%	4.54%
1994.2	11.08%	7.36%	3.72%
1994.3	12.75%	7.59%	5.16%
1994.4	11.20%	7.96%	3.23%
1995.1	11.89%	7.63%	4.26%

1995.2	11.31%	6.94%	4.37%
1995.3	11.41%	6.72%	4.69%
1995.4	11.55%	6.24%	5.31%
1996.1	11.46%	6.29%	5.17%
1996.2	11.39%	6.92%	4.46%
1996.3	10.70%	6.97%	3.73%
1996.4	11.52%	6.62%	4.90%
1997.1	11.13%	6.82%	4.32%
1997.2	11.64%	6.94%	4.70%
1997.3	12.00%	6.53%	5.47%
1997.4	11.06%	6.15%	4.91%
1998.1	11.30%	5.88%	5.42%
1998.2	12.20%	5.85%	6.35%
1998.3	11.65%	5.48%	6.17%
1998.4	12.24%	5.11%	7.13%
1999.1	10.43%	5.37%	5.06%
1999.2	10.94%	5.80%	5.14%
1999.3	10.75%	6.04%	4.71%
1999.4	11.10%	6.26%	4.84%
2000.1	11.22%	6.30%	4.92%
2000.2	11.00%	5.98%	5.02%
2000.3	11.68%	5.79%	5.89%
2000.4	12.50%	5.69%	6.81%
2001.1	11.33%	5.45%	5.89%
2001.2	11.00%	5.70%	5.30%
2001.3	10.78%	5.53%	5.25%
2001.4	11.99%	5.30%	6.69%
2002.1	10.05%	5.52%	4.53%
2002.2	11.43%	5.62%	5.82%
2002.3	11.65%	5.09%	6.56%
2002.4	11.57%	4.93%	6.63%
2003.1	11.79%	4.85%	6.94%
2003.2	11.33%	4.60%	6.73%
2003.3	10.50%	5.11%	5.39%
2003.4	11.32%	5.11%	6.21%
2004.1	11.15%	4.88%	6.27%
2004.2	10.64%	5.34%	5.30%
2004.3	10.75%	5.11%	5.64%
2004.4	11.32%	4.93%	6.38%
2005.1	10.57%	4.71%	5.86%
2005.2	10.25%	4.47%	5.78%
2005.3	11.08%	4.42%	6.66%
2005.4	10.68%	4.65%	6.03%
2006.1	10.80%	4.63%	6.17%
2006.2	10.67%	5.14%	5.53%
2006.3	10.31%	5.00%	5.31%
2006.4	10.57%	4.74%	5.83%
2007.1	10.58%	4.80%	5.78%
2007.2	10.32%	4.99%	5.33%
2007.3	10.40%	4.95%	5.45%
2007.4	10.65%	4.61%	6.04%
2008.1	10.62%	4.41%	6.21%
2008.2	10.53%	4.57%	5.96%
2008.3	10.40%	4.45%	5.95%
2008.4	10.30%	3.64%	6.66%
2009.1	10.75%	3.44%	7.31%
2009.2	10.73%	4.17%	6.56%
2009.3	10.50%	4.32%	6.18%
2009.4	10.53%	4.34%	6.19%
2010.1	10.62%	4.62%	5.99%
2010.2	10.14%	4.37%	5.77%
2010.3	10.44%	3.86%	6.59%
2010.4	10.32%	4.17%	6.15%
2011.1	10.10%	4.56%	5.53%
2011.2	10.26%	4.34%	5.92%
2011.3	10.43%	3.70%	6.73%
2011.4	10.46%	3.04%	7.42%

2012.1	10.28%	3.14%	7.14%
2012.2	9.90%	2.94%	6.96%
2012.3	9.86%	2.74%	7.11%
2012.4	10.17%	2.86%	7.30%
2013.1	9.85%	3.13%	6.72%
2013.2	9.85%	3.14%	6.71%
2013.3	10.14%	3.71%	6.43%
2013.4	9.94%	3.79%	6.15%
2014.1	9.86%	3.69%	6.16%
2014.2	10.10%	3.44%	6.66%
2014.3	9.85%	3.27%	6.58%
2014.4	9.98%	2.96%	7.01%
2015.1	9.59%	2.55%	7.04%
2015.2	9.81%	2.88%	6.92%
2015.3	9.40%	2.96%	6.44%
2015.4	9.82%	2.96%	6.86%
2016.1	9.65%	2.72%	6.93%
2016.2	9.48%	2.57%	6.91%
2016.3	9.72%	2.28%	7.44%
2016.4	9.86%	2.83%	7.03%
2017.1	9.68%	3.05%	6.63%
2017.2	9.64%	2.90%	6.75%
2017.3	10.00%	2.82%	7.18%
2017.4	9.79%	2.82%	6.97%
2018.1	9.69%	3.02%	6.66%
2018.2	9.72%	3.09%	6.63%
2018.3	9.75%	3.06%	6.69%
2018.4	9.48%	3.27%	6.21%
2019.1	9.73%	3.01%	6.71%
2019.2	9.49%	2.78%	6.70%
2019.3	9.53%	2.29%	7.25%
2019.4	9.90%	2.26%	7.65%
2020.1	9.68%	1.89%	7.79%
2020.2	9.58%	1.38%	8.19%
2020.3	9.21%	1.37%	7.84%
2020.4	9.58%	1.62%	7.96%
2021.1	9.45%	2.07%	7.38%
2021.2	9.47%	2.26%	7.21%
2021.3	9.23%	1.93%	7.30%
2021.4	9.69%	1.95%	7.74%
2022.1	9.45%	2.25%	7.20%
2022.2	9.50%	3.05%	6.45%
2022.3	9.07%	3.26%	5.81%
2022.4	9.84%	3.89%	5.94%
2023.1	9.71%	3.75%	5.96%
2023.2	9.67%	3.81%	5.86%
2023.3	9.75%	4.23%	5.52%
2023.4	9.64%	4.80%	4.85%
AVERAGE	11.56%	6.10%	5.46%
MEDIAN	11.08%	5.37%	5.77%

COMPARISON OF OG&E AND PROXY GROUP COMPANIES
WILDFIRE EXPECTED ANNUAL LOSS RANKINGS

	Operation State	[1]	[2]
		Rank	Numeric Rank
ALLETE, Inc.	Minnesota	Relatively Low	2
Alliant Energy Corporation	Iowa	Very Low	1
	Wisconsin	Very Low	1
Ameren Corporation	Illinois	Very Low	1
	Missouri	Relatively Low	2
American Electric Power Company, Inc.	Arkansas	Relatively Low	2
	Indiana	Very Low	1
	Kentucky	Relatively Low	2
	Louisiana	Relatively Low	2
	Michigan	Very Low	1
	Ohio	Very Low	1
	Oklahoma	Relatively Moderate	3
	Tennessee	Very Low	1
	Texas	Relatively High	4
	Virginia	Relatively Low	2
West Virginia	Very Low	1	
Avista Corporation	Alaska	Relatively Low	2
	Idaho	Relatively Moderate	3
	Oregon	Relatively Moderate	3
	Washington	Relatively Moderate	3
CMS Energy Corporation	Michigan	Very Low	1
Duke Energy Corporation	Florida	Relatively High	4
	Indiana	Very Low	1
	Kentucky	Relatively Low	2
	North Carolina	Relatively Low	2
	Ohio	Very Low	1
	South Carolina	Relatively Low	2
Tennessee	Very Low	1	
Entergy Corporation	Arkansas	Relatively Low	2
	Louisiana	Relatively Low	2
	Louisiana	Relatively Low	2
	Mississippi	Relatively Low	2
	Texas	Relatively High	4
Eversource Energy, Inc.	Kansas	Relatively Low	2
	Missouri	Relatively Low	2
IDACORP, Inc.	Idaho	Relatively Moderate	3
	Oregon	Relatively Moderate	3
NextEra Energy, Inc.	Florida	Relatively High	4
	Texas	Relatively High	4
NorthWestern Corporation	Montana	Relatively Moderate	3
	Nebraska	Very Low	1
	South Dakota	Relatively Low	2
Pinnacle West Capital Corporation	Arizona	Relatively High	4
Portland General Electric Company	Oregon	Relatively Moderate	3
Southern Company	Alabama	Very Low	1
	Georgia	Relatively Low	2
	Illinois	Very Low	1
	Mississippi	Relatively Low	2
	Tennessee	Very Low	1
Virginia	Relatively Low	2	
Xcel Energy Inc.	Colorado	Relatively Moderate	3
	Minnesota	Relatively Low	2
	New Mexico	Relatively Moderate	3
	North Dakota	Relatively Low	2
	South Dakota	Relatively Low	2
	Texas	Relatively High	4
	Wisconsin	Very Low	1
Proxy Group Average		Relatively Low	2.12
OG&E	Oklahoma	Relatively Moderate	3

Notes

[1] FEMA National Risk Index, States and Territories - Expected Annual Loss (Table);
<https://hazards.fema.gov/nri/data-resources#csvDownload>

[2] Very Low = 1, Relatively Low = 2, Relatively Moderate = 3, Relatively High = 4, Very High = 5

PROJECTED CAPITAL EXPENDITURES AS A PERCENT OF 2022 NET PLANT
(\$ Millions)

		[1]	[2]	[3]	[4]	[5]	[6]	
		2022	2024	2025	2026	2027	Projected Cap. Ex. / 2022 Net Plant	Rank
ALLETE, Inc.	ALE							
Capital Spending per Share			\$5.95	\$6.60	\$7.25	\$7.25		
Common Shares Outstanding			59.00	60.00	61.00	61.00		
Capital Expenditures			\$351.1	\$396.0	\$442.3	\$442.3	32.6%	2
Net Plant		\$5,004.0						
Alliant Energy Corporation	LNT							
Capital Spending per Share			\$5.80	\$5.60	\$5.40	\$5.40		
Common Shares Outstanding			256.00	256.50	257.00	257.00		
Capital Expenditures			\$1,484.8	\$1,436.4	\$1,387.8	\$1,387.8	35.1%	4
Net Plant		\$16,247.0						
Ameren Corporation	AEE							
Capital Spending per Share			\$12.55	\$12.78	\$13.00	\$13.00		
Common Shares Outstanding			269.00	277.00	285.00	285.00		
Capital Expenditures			\$3,376.0	\$3,538.7	\$3,705.0	\$3,705.0	45.8%	12
Net Plant		\$31,262.0						
American Electric Power Company	AEP							
Capital Spending per Share			\$14.15	\$14.08	\$14.00	\$14.00		
Common Shares Outstanding			530.00	540.00	550.00	550.00		
Capital Expenditures			\$7,499.5	\$7,600.5	\$7,700.0	\$7,700.0	42.8%	10
Net Plant		\$71,283.0						
Avista Corporation	AVA							
Capital Spending per Share			\$6.35	\$6.55	\$6.75	\$6.75		
Common Shares Outstanding			78.50	81.75	85.00	85.00		
Capital Expenditures			\$498.5	\$535.5	\$573.8	\$573.8	40.1%	7
Net Plant		\$5,444.7						
CMS Energy Corporation	CMS							
Capital Spending per Share			\$9.50	\$9.63	\$9.75	\$9.75		
Common Shares Outstanding			295.00	297.50	300.00	300.00		
Capital Expenditures			\$2,802.5	\$2,863.4	\$2,925.0	\$2,925.0	50.7%	14
Net Plant		\$22,713.0						
Duke Energy Corporation	DUK							
Capital Spending per Share			\$17.60	\$17.18	\$16.75	\$16.75		
Common Shares Outstanding			770.00	770.00	770.00	770.00		
Capital Expenditures			\$13,552.0	\$13,224.8	\$12,897.5	\$12,897.5	47.0%	13
Net Plant		\$111,748.0						
Entergy Corporation	ETR							
Capital Spending per Share			\$19.00	\$19.38	\$19.75	\$19.75		
Common Shares Outstanding			\$218.00	224.00	230.00	230.00		
Capital Expenditures			\$4,142.0	\$4,340.0	\$4,542.5	\$4,542.5	41.4%	8
Net Plant		\$42,477.0						
Evergy, Inc.	EVRG							
Capital Spending per Share			\$9.25	\$9.38	\$9.50	\$9.50		
Common Shares Outstanding			230.00	230.00	230.00	230.00		
Capital Expenditures			\$2,127.5	\$2,156.3	\$2,185.0	\$2,185.0	39.1%	6
Net Plant		\$22,137.0						
IDACORP, Inc.	IDA							
Capital Spending per Share			\$16.00	\$13.50	\$11.00	\$11.00		
Common Shares Outstanding			51.50	52.25	53.00	53.00		
Capital Expenditures			\$824.0	\$705.4	\$583.0	\$583.0	52.1%	15
Net Plant		\$5,173.0						

PROJECTED CAPITAL EXPENDITURES AS A PERCENT OF 2022 NET PLANT
(\$ Millions)

		[1]	[2]	[3]	[4]	[5]	[6]	
		2022	2024	2025	2026	2027	Projected Cap. Ex. / 2022 Net Plant	Rank
NextEra Energy, Inc.	NEE							
Capital Spending per Share			\$9.50	\$9.63	\$9.75	\$9.75		
Common Shares Outstanding			2025.00	2037.50	2050.00	2050.00		
Capital Expenditures			\$19,237.5	\$19,610.9	\$19,987.5	\$19,987.5	71.0%	17
Net Plant		\$111,059.0						
NorthWestern Corporation	NWE							
Capital Spending per Share			\$7.75	\$7.38	\$7.00	\$7.00		
Common Shares Outstanding			62.00	62.00	62.00	62.00		
Capital Expenditures			\$480.5	\$457.3	\$434.0	\$434.0	31.9%	1
Net Plant		\$5,657.5						
Pinnacle West Capital Corporation	PNW							
Capital Spending per Share			\$15.00	\$15.00	\$15.00	\$15.00		
Common Shares Outstanding			\$118.00	119.00	120.00	120.00		
Capital Expenditures			\$1,770.0	\$1,785.0	\$1,800.0	\$1,800.0	42.5%	9
Net Plant		\$16,854.0						
Portland General Electric Company	POR							
Capital Spending per Share			\$10.75	\$10.88	\$11.00	\$11.00		
Common Shares Outstanding			102.00	102.00	102.00	102.00		
Capital Expenditures			\$1,096.5	\$1,109.3	\$1,122.0	\$1,122.0	52.6%	16
Net Plant		\$8,465.0						
Southern Company	SO							
Capital Spending per Share			\$7.85	\$7.68	\$7.50	\$7.50		
Common Shares Outstanding			1,070.00	1,070.00	1,070.00	1,070.00		
Capital Expenditures			\$8,399.5	\$8,212.3	\$8,025.0	\$8,025.0	34.5%	3
Net Plant		\$94,570.0						
Xcel Energy Inc.	XEL							
Capital Spending per Share			\$9.25	\$9.38	\$9.50	\$9.50		
Common Shares Outstanding			553.00	556.50	560.00	560.00		
Capital Expenditures			\$5,115.3	\$5,217.2	\$5,320.0	\$5,320.0	43.5%	11
Net Plant		\$48,253.0						
Oklahoma Gas & Electric	OGE							
Capital Expenditures [7]			\$1,045.75	\$1,045.75	\$1,045.75	\$950.00	38.8%	5
Net Plant [8]		\$10,540.7						
OG&E Projected CapEx Total							\$4,087.3	
OG&E CapEx Annual Average							\$1,021.8	
Proxy Group Median							42.62%	
OG&E as % Proxy Group Median							91.0%	

Notes:

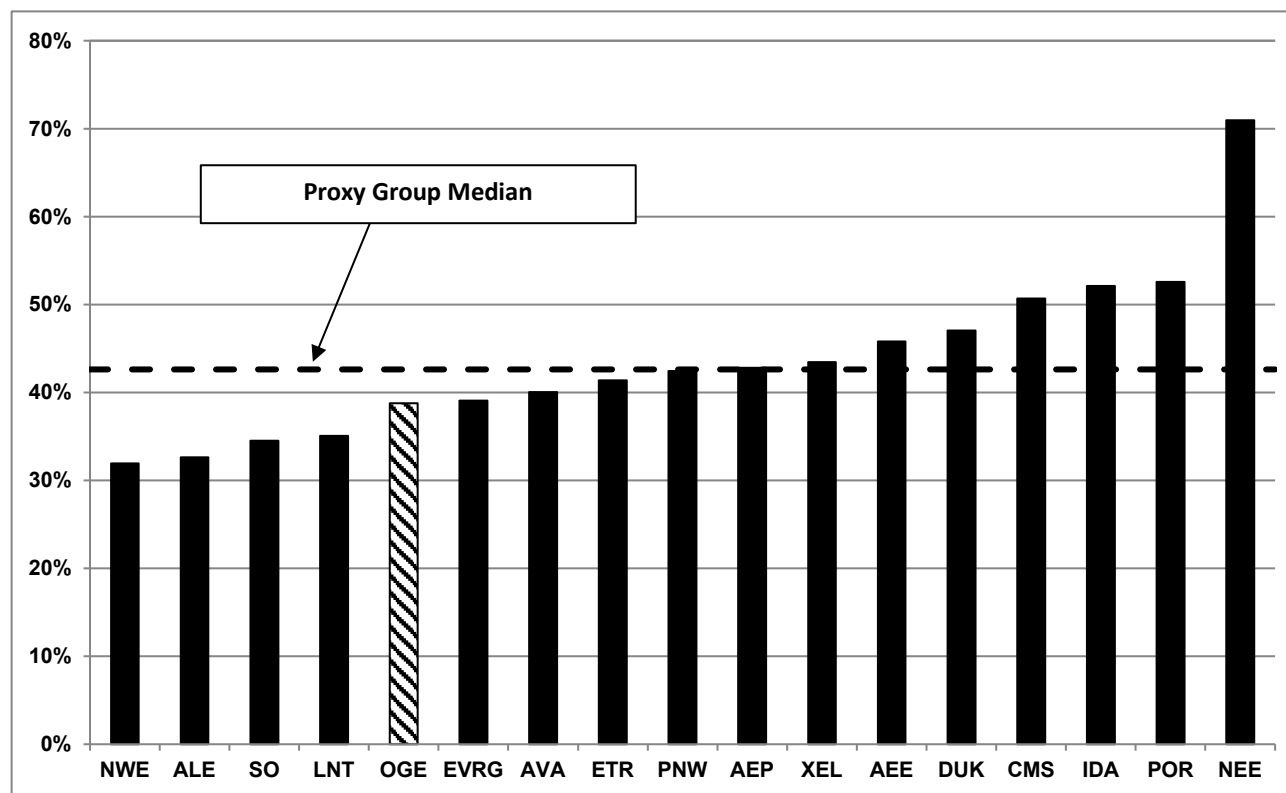
[1] - [5] Value Line, dated September 8, October 20, November 10, 2023.

[6] Equals (Column [2] + [3] + [4] + [5]) / Column [1]

[7] Company Provided Data

[8] Company Provided Data

PROJECTED CAPITAL EXPENDITURES AS A PERCENT OF 2022 NET PLANT



Projected CAPEX / 2022 Net Plant

Rank	Company	2024-2027
1	NorthWestern Corporation	NWE 31.9%
2	ALLETE, Inc.	ALE 32.6%
3	Southern Company	SO 34.5%
4	Alliant Energy Corporation	LNT 35.1%
5	Oklahoma Gas & Electric	OGE 38.8%
6	Evergy, Inc.	EVRG 39.1%
7	Avista Corporation	AVA 40.1%
8	Entergy Corporation	ETR 41.4%
9	Pinnacle West Capital Corporation	PNW 42.5%
10	American Electric Power Company	AEP 42.8%
11	Xcel Energy Inc.	XEL 43.5%
12	Ameren Corporation	AEE 45.8%
13	Duke Energy Corporation	DUK 47.0%
14	CMS Energy Corporation	CMS 50.7%
15	IDACORP, Inc.	IDA 52.1%
16	Portland General Electric Company	POR 52.6%
17	NextEra Energy, Inc.	NEE 71.0%
Proxy Group Median		42.6%
OG&E / Proxy Group		91.0%

Notes:

Source: Exhibit___(AEB-1), Schedule 12, pages 1-2 col. [6]

Proxy Group Company	Operating Subsidiary	Jurisdiction	Service	Test Year	Decoupling / Revenue Stabilization				Capital Cost Recovery				
					Revenue Decoupling	Formula-Based Rates	Straight Fixed-Variable Rate Design	Total	Traditional Generation	Renewables/Non-Traditional Generation	Delivery Infrastructure	Environmental Compliance	Total
ALLETE, Inc.	ALLETE (Minnesota Power)	Minnesota	Electric	Fully Forecast	No	No	No	No	No	Yes	No	No	Yes
Alliant Energy Corporation	Interstate Power & Light Co.	Iowa	Electric	Historical	No	No	No	No	No	Yes	No	Yes	Yes
	Interstate Power & Light Co.	Iowa	Gas	Historical	No	No	No	No	No	No	No	No	No
Ameren Corporation	Wisconsin Power & Light Co.	Wisconsin	Electric	Fully Forecast	No	No	No	No	No	No	No	No	No
	Wisconsin Power & Light Co.	Wisconsin	Gas	Fully Forecast	No	No	No	No	No	No	No	No	No
	Ameren Illinois Co.	Illinois	Electric	Historical	Partial	Yes	No	Yes	No	Yes	No	Yes	Yes
	Ameren Illinois Co.	Illinois	Gas	Fully Forecast	Partial	No	No	Yes	No	No	Yes	Yes	Yes
American Electric Power Company, Inc.	Union Electric Co.	Missouri	Electric	Historical	Partial	No	No	Yes	No	Yes	Yes	No	Yes
	Union Electric Co.	Missouri	Gas	Historical	Partial	No	No	Yes	No	No	Yes	No	Yes
	Southwestern Electric Power Co.	Arkansas	Electric	Historical	Partial	Yes	No	Yes	Yes	No	No	Yes	Yes
	Indiana Michigan Power Co.	Indiana	Electric	Fully Forecast	Full	No	No	Yes	No	Yes	Yes	Yes	Yes
	Kentucky Power Co.	Kentucky	Electric	Fully Forecast	Partial	No	No	Yes	No	No	Yes	No	Yes
	Southwestern Electric Power Co.	Louisiana	Electric	Historical	Partial	Yes	No	Yes	No	No	No	No	No
	Indiana Michigan Power Co.	Michigan	Electric	Fully Forecast	Partial	No	No	Yes	No	Yes	No	No	Yes
	Ohio Power Co.	Ohio	Electric	Partially Forecast	Partial	No	No	Yes	No	Yes	Yes	No	Yes
	Public Service Co. of Oklahoma	Oklahoma	Electric	Historical	Partial	No	No	Yes	No	Yes	Yes	No	Yes
	Kingsport Power Co.	Tennessee	Electric	Fully Forecast	No	No	No	No	No	No	No	No	No
	AEP Texas Inc.	Texas	Electric	Historical	No	No	No	No	No	No	Yes	No	Yes
	Southwestern Electric Power Co.	Texas	Electric	Historical	No	No	No	No	No	No	Yes	No	Yes
	Appalachian Power Co.	Virginia	Electric	Historical	No	No	No	No	Yes	No	No	Yes	Yes
	Avista Corporation	Appalachian Power Co./Wheeling Power Co.	West Virginia	Electric	Historical	No	No	No	No	No	No	No	Yes
Alaska Electric Light & Power Co.		Alaska	Electric	Historical	No	No	No	No	No	No	No	No	No
Avista Corp.		Idaho	Electric	Historical	Full	No	No	Yes	No	No	No	No	No
Avista Corp.		Idaho	Gas	Historical	Full	No	No	Yes	No	No	No	No	No
Avista Corp.		Oregon	Gas	Fully Forecast	Partial	No	No	Yes	No	No	No	No	No
Avista Corp.		Washington	Electric	Historical	Full	No	No	Yes	No	No	No	No	No
Avista Corp.		Washington	Gas	Historical	Full	No	No	Yes	No	No	No	No	No
CMS Energy Corporation	Consumers Energy Co.	Michigan	Electric	Fully Forecast	No	No	No	No	No	Yes	No	No	Yes
	Consumers Energy Co.	Michigan	Gas	Fully Forecast	Partial	No	No	Yes	No	No	No	No	No
Duke Energy Corporation	Duke Energy Florida LLC	Florida	Electric	Fully Forecast	No	No	No	No	Yes	Yes	No	Yes	Yes
	Duke Energy Indiana LLC	Indiana	Electric	Historical	Partial	No	No	Yes	No	Yes	Yes	Yes	Yes
	Duke Energy Kentucky Inc.	Kentucky	Electric	Fully Forecast	Partial	No	No	Yes	No	No	No	Yes	Yes
	Duke Energy Kentucky Inc.	Kentucky	Gas	Fully Forecast	Partial	No	No	Yes	No	No	Yes	No	Yes
	Duke Energy Carolinas LLC/Duke Energy Progress LLC	North Carolina	Electric	Historical	No	No	No	No	No	Yes	No	Yes	Yes
	Piedmont Natural Gas Co. Inc.	North Carolina	Gas	Historical	Full	No	No	Yes	No	No	Yes	No	Yes
	Duke Energy Ohio Inc.	Ohio	Electric	Partially Forecast	Partial	No	No	Yes	No	Yes	Yes	No	Yes
	Duke Energy Ohio Inc.	Ohio	Gas	Partially Forecast	No	No	Yes	Yes	No	No	Yes	Yes	Yes
Duke Energy Carolinas LLC/Duke Energy Progress LLC	South Carolina	Electric	Historical	No	No	No	No	No	Yes	No	Yes	Yes	
Piedmont Natural Gas Co. Inc.	South Carolina	Gas	Historical	Partial	No	No	Yes	No	No	No	No	No	
Piedmont Natural Gas Co. Inc.	Tennessee	Gas	Fully Forecast	Partial	No	No	Yes	No	No	Yes	No	Yes	

Proxy Group Company	Operating Subsidiary	Jurisdiction	Service	Test Year	Decoupling / Revenue Stabilization				Capital Cost Recovery					
					Revenue Decoupling	Formula-Based Rates	Straight Fixed-Variable Rate Design	Total	Traditional Generation	Renewables/Non-Traditional Generation	Delivery Infrastructure	Environmental Compliance	Total	
Entergy Corporation	Entergy Arkansas LLC	Arkansas	Electric	Fully Forecast	Partial	Yes	No	Yes	Yes	Yes	Yes	No	Yes	
	Entergy New Orleans LLC	Louisiana-NOCC	Electric	Partially Forecast	No	Yes	No	Yes	No	Yes	No	Yes	Yes	
	Entergy New Orleans LLC	Louisiana-NOCC	Gas	Partially Forecast	No	Yes	No	Yes	No	No	No	No	No	
	Entergy Louisiana LLC	Louisiana	Electric	Historical	Partial	Yes	No	Yes	No	No	No	Yes	Yes	
	Entergy Louisiana LLC	Louisiana	Gas	Historical	No	Yes	No	Yes	No	No	Yes	No	Yes	
	Entergy Mississippi LLC	Mississippi	Electric	Fully Forecast	Partial	Yes	No	Yes	No	No	No	No	No	
Eversource, Inc.	Entergy Texas Inc.	Texas	Electric	Historical	No	No	No	No	Yes	No	Yes	No	Yes	
	Eversource Kansas Central Inc	Kansas	Electric	Historical	Partial	No	No	Yes	No	Yes	No	Yes	Yes	
	Eversource Metro Inc.	Kansas	Electric	Historical	No	No	No	No	No	No	Yes	No	Yes	
	Eversource Metro Inc	Missouri	Electric	Historical	Partial	No	No	Yes	No	No	Yes	No	Yes	
IDACORP, Inc.	Eversource Missouri West Inc.	Missouri	Electric	Historical	Partial	No	No	Yes	No	Yes	Yes	No	Yes	
	Idaho Power Co.	Idaho	Electric	Partially Forecast	Full	No	No	Yes	No	No	No	No	No	
NextEra Energy, Inc.	Idaho Power Co.	Oregon	Electric	Partially Forecast	No	No	No	No	No	No	No	No	No	
	Florida Power & Light Co.	Florida	Electric	Fully Forecast	No	No	No	No	Yes	Yes	No	Yes	Yes	
NorthWestern Corporation	Pivotal Utility Holdings Inc.	Florida	Gas	Fully Forecast	No	No	No	No	No	No	Yes	Yes	Yes	
	Lone Star Transmission LLC	Texas	Electric	Historical	No	No	No	No	No	No	Yes	No	Yes	
	NorthWestern Corporation	Montana	Electric	Historical	No	No	No	No	No	No	No	No	No	
	NorthWestern Corporation	Montana	Gas	Historical	No	No	No	No	No	No	No	No	No	
	NorthWestern Corporation	Nebraska	Gas	Historical	No	No	No	No	No	No	No	No	No	
	NorthWestern Corporation	South Dakota	Electric	Historical	No	No	No	No	No	No	No	No	No	
Pinnacle West Capital Corporation	NorthWestern Corporation	South Dakota	Gas	Historical	No	No	No	No	No	No	No	No	No	
	Arizona Public Service Co.	Arizona	Electric	Historical	Partial	No	No	Yes	No	Yes	No	Yes	Yes	
Portland General Electric Company	Portland General Electric Co.	Oregon	Electric	Fully Forecast	No	No	No	No	Yes	Yes	No	Yes	Yes	
	Alabama Power Co.	Alabama	Electric	Historical	No	Yes	No	Yes	Yes	Yes	No	Yes	Yes	
Southern Company	Atlanta Gas Light Co.	Georgia	Electric	Fully Forecast	No	Yes	No	Yes	No	No	Yes	Yes	Yes	
	Georgia Power Co.	Georgia	Gas	Fully Forecast	No	Yes	Yes	Yes	Yes	No	No	Yes	Yes	
	Northern Illinois Gas Co.	Illinois	Gas	Fully Forecast	Partial	No	No	Yes	No	No	Yes	Yes	Yes	
	Mississippi Power Co.	Mississippi	Electric	Fully Forecast	Partial	Yes	No	Yes	No	No	No	Yes	Yes	
	Chattanooga Gas Co.	Tennessee	Gas	Historical	Partial	Yes	No	Yes	No	No	No	No	No	
	Virginia Natural Gas Inc.	Virginia	Gas	Historical	Partial	No	No	Yes	No	No	Yes	No	Yes	
	Xcel Energy Inc.	Public Service Co. of Colorado	Colorado	Electric	Historical	Partial	No	No	Yes	No	Yes	No	No	Yes
		Public Service Co. of Colorado	Colorado	Gas	Historical	Partial	No	No	Yes	No	No	Yes	No	Yes
		Northern States Power Co.-Minnesota	Minnesota	Electric	Fully Forecast	Partial	Yes	No	Yes	No	Yes	No	Yes	Yes
		Northern States Power Co.-Minnesota	Minnesota	Gas	Fully Forecast	No	No	No	No	No	No	Yes	No	Yes
Southwestern Public Service Co.		New Mexico	Electric	Historical	No	No	No	No	No	Yes	No	No	Yes	
Northern States Power Co.-Minnesota		North Dakota	Electric	Fully Forecast	No	No	No	No	No	Yes	Yes	No	Yes	
Northern States Power Co.-Minnesota		North Dakota	Gas	Fully Forecast	No	No	Yes	Yes	No	No	No	No	No	
Northern States Power Co.-Minnesota		South Dakota	Electric	Historical	Partial	No	No	Yes	Yes	No	Yes	Yes	Yes	
Southwestern Public Service Co.		Texas	Electric	Historical	No	No	No	No	No	No	No	No	No	
Northern States Power Co.-Wisconsin		Wisconsin	Electric	Fully Forecast	No	No	No	No	No	No	No	No	No	
Northern States Power Co.-Wisconsin	Wisconsin	Gas	Fully Forecast	No	No	No	No	No	No	No	No	No		
Proxy Group Average			Fully Forecast	30				Yes	48			Yes	54	
			Partially Forecast	7				No	33			No	27	
			Historical	44										
			% with Forecast/Test Year:	45.7%				% with Form of Revenue Stabilization	59.3%			% with Form of Capital Cost Recovery	66.7%	
OG&E [11]				Historical	Partial	No	No	Yes	Yes	No	Yes	Yes	Yes	

Notes:

- [1] Sources: Regulatory Research Associates, effective as of November 30, 2023
- [2] Sources: S&P Global Market Intelligence, Regulatory Focus: Adjustment Clauses, dated July 18, 2022. Operating subsidiaries not covered in this report were excluded from this exhibit.
- [3] Sources: Company Form 10-K, Company Tariffs, S&P Capital IQ Pro
- [4] Sources: S&P Global Market Intelligence, Regulatory Focus: Adjustment Clauses, dated July 18, 2022.
- [5] Equals IF(AND([2]=No, [3]=No, [4]=No), No, Yes)
- [6] Sources: S&P Global Market Intelligence, Regulatory Focus: Adjustment Clauses, dated July 18, 2022.
- [7] Sources: S&P Global Market Intelligence, Regulatory Focus: Adjustment Clauses, dated July 18, 2022.
- [8] Sources: S&P Global Market Intelligence, Regulatory Focus: Adjustment Clauses, dated July 18, 2022.
- [9] Sources: S&P Global Market Intelligence, Regulatory Focus: Adjustment Clauses, dated July 18, 2022.
- [10] Equals IF(AND([6]=No, [7]=No, [8]=No, [9]=No), No, Yes)
- [11] Sources: S&P Global Market Intelligence, Regulatory Focus: Adjustment Clauses, dated July 18, 2022.

COMPARISON OF OG&E AND PROXY GROUP COMPANIES
RRA JURISDICTIONAL RANKINGS

	Operation State	[1]	[2]
		Rank	Numeric Rank
ALLETE, Inc.	Minnesota	Average/2	5
Alliant Energy Corporation	Iowa	Above Average/3	3
	Wisconsin	Above Average/3	3
Ameren Corporation	Illinois	Average/2	5
	Missouri	Average/3	6
American Electric Power Company, Inc.	Arkansas	Average/1	4
	Indiana	Average/1	4
	Kentucky	Average/2	5
	Louisiana	Average/2	5
	Michigan	Above Average/3	3
	Ohio	Average/2	5
	Oklahoma	Average/3	6
	Tennessee	Above Average/3	3
	Texas	Average/3	6
	Virginia	Average/2	5
	West Virginia	Below Average/1	7
Avista Corporation	Alaska	Below Average/1	7
	Idaho	Average/2	5
	Oregon	Average/2	5
	Washington	Average/3	6
CMS Energy Corporation	Michigan	Above Average/3	3
Duke Energy Corporation	Florida	Above Average/2	2
	Indiana	Average/1	4
	Kentucky	Average/2	5
	North Carolina	Above Average/3	3
	Ohio	Average/2	5
	South Carolina	Average/3	6
Entergy Corporation	Arkansas	Average/1	4
	Louisiana (NOCC)	Average/3	6
	Louisiana	Average/2	5
	Mississippi	Above Average/3	3
	Texas	Average/3	6
Eversource, Inc.	Kansas	Below Average/1	7
	Missouri	Average/3	6
IDACORP, Inc.	Idaho	Average/2	5
	Oregon	Average/2	5
NextEra Energy, Inc.	Florida	Above Average/2	2
	Texas	Average/3	6
NorthWestern Corporation	Montana	Below Average/1	7
	Nebraska	Average/1	4
	South Dakota	Average/2	5
Pinnacle West Capital Corporation	Arizona	Below Average/3	9
Portland General Electric Company	Oregon	Average/2	5
Southern Company	Alabama	Above Average/1	1
	Georgia	Above Average/2	2
	Illinois	Average/2	5
	Mississippi	Above Average/3	3
	Tennessee	Above Average/3	3
Xcel Energy Inc.	Virginia	Average/2	5
	Colorado	Average/1	4
	Minnesota	Average/2	5
	New Mexico	Below Average/1	7
	North Dakota	Average/1	4
	South Dakota	Average/2	5
	Texas	Average/3	6
Wisconsin	Above Average/3	3	
Proxy Group Average		Average 1 - Average/2	4.68
OG&E	Oklahoma	Average/3	6

Notes

[1] State Regulatory Evaluations, Regulatory Research Associates, December 8, 2023.

[2] AA/1= 1, AA/2= 2, AA/3= 3, A/1= 4, A/2= 5, A/3=6, BA/1= 7, BA/2= 8, BA/3= 9

COMPARISON OF S&P JURISDICTIONAL RANKINGS

		[1]	[2]
		S&P	
		Rank	Numeric Rank
ALLETE, Inc.	Minnesota	Highly credit supportive	2
Alliant Energy Corporation	Iowa	Most credit supportive	1
	Wisconsin	Most credit supportive	1
Ameren Corporation	Illinois	Very credit supportive	3
	Missouri	Very credit supportive	3
American Electric Power Company, Inc.	Arkansas	Highly credit supportive	2
	Indiana	Highly credit supportive	2
	Kentucky	Most credit supportive	1
	Louisiana	Highly credit supportive	2
	Michigan	Most credit supportive	1
	Ohio	Very credit supportive	3
	Oklahoma	Very credit supportive	3
	Tennessee	Highly credit supportive	2
	Texas	Very credit supportive	3
	Virginia	Highly credit supportive	2
	West Virginia	Very credit supportive	3
Avista Corporation	Alaska	More credit supportive	4
	Idaho	Very credit supportive	3
	Oregon	More credit supportive	4
	Washington	Very credit supportive	3
CMS Energy Corporation	Michigan	Most credit supportive	1
Duke Energy	Florida	Most credit supportive	1
	Indiana	Highly credit supportive	2
	Kentucky	Most credit supportive	1
	North Carolina	Highly credit supportive	2
	Ohio	Very credit supportive	3
	South Carolina	More credit supportive	4
Entergy	Tennessee	Highly credit supportive	2
	Arkansas	Highly credit supportive	2
	Louisiana-NOCC	More credit supportive	4
	Louisiana	Highly credit supportive	2
	Mississippi	Very credit supportive	3
Eversource Energy	Texas	Very credit supportive	3
Eversource Energy, Inc.	Kansas	Highly credit supportive	2
	Missouri	Very credit supportive	3
IDACORP, Inc.	Idaho	Very credit supportive	3
	Oregon	More credit supportive	4
NextEra Energy, Inc.	Florida	Most credit supportive	1
	Texas	Very credit supportive	3
NorthWestern Corporation	Montana	More credit supportive	4
	Nebraska	Very credit supportive	3
	South Dakota	Very credit supportive	3
Pinnacle West Capital Corporation	Arizona	More credit supportive	4
Portland General Electric Company	Oregon	More credit supportive	4
Southern Company	Alabama	Most credit supportive	1
	Georgia	Highly credit supportive	2
	Illinois	Very credit supportive	3
	Mississippi	Very credit supportive	3
	Tennessee	Highly credit supportive	2
Xcel Energy Inc.	Virginia	Highly credit supportive	2
	Colorado	Very credit supportive	3
	Minnesota	Highly credit supportive	2
	North Dakota	Highly credit supportive	2
	New Mexico	Credit supportive	5
	South Dakota	Very credit supportive	3
Xcel Energy Inc.	Texas	Very credit supportive	3
	Wisconsin	Most credit supportive	1
Proxy Group Average		Highly credit supportive / Very credit supportive	2.53
OGE Energy Corporation	Oklahoma	Very credit supportive	3

Notes

[1] Updated Views on North American Utility Regulatory Jurisdictions, Standard and Poor's Ratings Services, July 10, 2023

[2] Most= 1, Highly= 2, Very= 3, More= 4, Credit Supportive= 5

FLOTATION COST ADJUSTMENT

Company	Date [i]	Shares Issued (000)	Offering Price	Under-writing Discount [ii]	Offering Expense (\$000)	Net Proceeds Per Share	Total Flotation Costs (\$000)	Equity Issue Before Costs (\$000)	Net Proceeds (\$000)	Flotation Cost Percentage
Oklahoma Gas & Electric	8/21/2003	5,324	\$ 21.60	\$ 0.7900	\$ 325	\$ 20.75	\$ 4,531	\$ 115,000	\$ 110,469	3.94%
							\$ 4,531	\$ 115,000	\$ 110,469	3.94%

Notes:

[i] Offering Completion Date

[ii] Underwriting discount was calculated as the market price minus the offering price when not explicitly given in the prospectus.

The flotation cost adjustment is derived by dividing the dividend yield by 1 - F (where F = flotation costs expressed in percentage terms), or by 0.9606, and adding that result to the constant growth rate to determine the cost of equity. Using the formulas shown previously in my testimony, the Constant Growth DCF calculation is modified as follows to accommodate an adjustment for flotation costs:

$$k = \frac{D \times (1 + 0.5g)}{P \times (1 - F)} + g$$

Company	Ticker	[1] Annualized Dividend	[2] Stock Price	[3] Dividend Yield	[4] Expected Dividend Yield	[5] Expected Dividend Yield Adjusted for Flotation Costs	[6] Value Line Earnings Growth	[7] Yahoo! Finance Earnings Growth	[8] Zacks Earnings Growth	[9] Average Earnings Growth	[10] ROE	[11] ROE Adjusted for Flotation Costs
ALLETE, Inc.	ALE	\$2.71	\$54.18	5.00%	5.19%	5.40%	6.00%	8.10%	8.10%	7.40%	12.59%	12.80%
Alliant Energy Corporation	LNT	\$1.81	\$49.32	3.67%	3.79%	3.94%	6.50%	6.65%	6.30%	6.48%	10.27%	10.43%
Ameren Corporation	AEE	\$2.52	\$76.88	3.28%	3.38%	3.52%	6.50%	6.20%	6.60%	6.43%	9.82%	9.96%
American Electric Power Company, Inc.	AEP	\$3.52	\$76.65	4.59%	4.71%	4.90%	6.50%	3.70%	4.80%	5.00%	9.71%	9.90%
Avista Corporation	AVA	\$1.84	\$33.32	5.52%	5.69%	5.92%	6.00%	5.90%	5.90%	5.93%	11.62%	11.85%
CMS Energy Corporation	CMS	\$1.95	\$55.46	3.52%	3.64%	3.79%	6.50%	7.70%	7.50%	7.23%	10.88%	11.03%
Duke Energy Corporation	DUK	\$4.10	\$88.52	4.63%	4.77%	4.96%	5.00%	6.55%	6.10%	5.88%	10.65%	10.85%
Entergy Corporation	ETR	\$4.52	\$96.53	4.68%	4.82%	5.02%	0.50%	11.00%	6.40%	5.97%	10.79%	10.99%
Evergy, Inc.	EVRG	\$2.57	\$49.33	5.21%	5.33%	5.55%	7.50%	2.50%	4.30%	4.77%	10.10%	10.32%
IDACORP, Inc.	IDA	\$3.32	\$96.12	3.45%	3.52%	3.67%	4.00%	3.70%	4.10%	3.93%	7.46%	7.60%
NextEra Energy, Inc.	NEE	\$1.87	\$56.48	3.31%	3.45%	3.60%	9.50%	8.15%	8.20%	8.62%	12.07%	12.21%
NorthWestern Corporation	NWE	\$2.56	\$49.46	5.18%	5.29%	5.50%	3.50%	4.08%	5.20%	4.26%	9.55%	9.76%
Pinnacle West Capital Corporation	PNW	\$3.52	\$72.98	4.82%	4.94%	5.14%	2.50%	5.90%	5.90%	4.77%	9.70%	9.91%
Portland General Electric Company	POR	\$1.90	\$40.73	4.66%	4.79%	4.98%	5.00%	4.60%	6.00%	5.20%	9.99%	10.18%
Southern Company	SO	\$2.80	\$68.05	4.11%	4.24%	4.41%	6.50%	7.10%	4.00%	5.87%	10.10%	10.28%
Xcel Energy Inc.	XEL	\$2.08	\$59.77	3.48%	3.59%	3.74%	6.00%	6.80%	6.10%	6.30%	9.89%	10.04%
Median											10.10%	10.30%
Flotation Cost Adjustment											[12]	0.20%

Notes:

[1] Bloomberg Professional

[2] Bloomberg Professional, equals 30-day average as of November 30, 2023

[3] Equals [1] / [2]

[4] Equals [3] x (1 + 0.5 x [9])

[5] Equals [4] / (1 - Flotation Cost)

[6] Value Line

[7] Yahoo! Finance

[8] Zacks

[9] Equals Average ([6], [7], [8])

[10] Equals [4] + [9]

[11] Equals [5] + [9]

[12] Equals Average ([11]) - Average ([10])

CAPITAL STRUCTURE ANALYSIS

Proxy Group Company	Ticker	Most Recent 8 Quarters (2021Q3 - 2023Q2)			Total Capitalization
		Common Equity Ratio	Long-Term Debt Ratio	Preferred Equity Ratio	
ALLETE, Inc.	ALE	58.62%	41.38%	0.00%	100.00%
Alliant Energy Corporation	LNT	52.09%	47.71%	0.19%	100.00%
Ameren Corporation	AEE	53.17%	46.26%	0.57%	100.00%
American Electric Power Company, Inc.	AEP	47.90%	52.10%	0.00%	100.00%
Avista Corporation	AVA	49.76%	50.24%	0.00%	100.00%
CMS Energy Corporation	CMS	51.59%	48.21%	0.19%	100.00%
Duke Energy Corporation	DUK	52.80%	47.20%	0.00%	100.00%
Entergy Corporation	ETR	47.31%	52.59%	0.10%	100.00%
Evergy, Inc.	EVRG	61.10%	38.90%	0.00%	100.00%
IDACORP, Inc.	IDA	53.66%	46.34%	0.00%	100.00%
NextEra Energy, Inc.	NEE	61.29%	38.71%	0.00%	100.00%
NorthWestern Corporation	NWE	49.29%	50.71%	0.00%	100.00%
Pinnacle West Capital Corporation	PNW	50.99%	49.01%	0.00%	100.00%
Portland General Electric Company	POR	45.52%	54.48%	0.00%	100.00%
Southern Company	SO	55.56%	44.20%	0.24%	100.00%
Xcel Energy Inc.	XEL	54.44%	45.56%	0.00%	100.00%
	Average	52.82%	47.10%	0.08%	
	Median	52.44%	47.46%	0.00%	
	Maximum	61.29%	54.48%	0.57%	
	Minimum	45.52%	38.71%	0.00%	

Notes:

[1] Ratios are weighted by actual common capital, preferred capital, and long-term debt of the operating subsidiaries.

[2] Electric operating subsidiaries with data listed as N/A from S&P Capital IQ Pro have been excluded from the analysis.

AFFIDAVIT

COMMONWEALTH OF MASSACHUSETTS)
)
COUNTY OF SUFFOLK)

On the 12th day of December 2023, before me appeared Ann E. Bulkley, to me personally known, who, being by me first duly sworn, states that she is a Principal for The Brattle Group and acknowledges that she has read the above and foregoing document and believes that the statements therein are true and correct to the best of her information, knowledge, and belief.

Print Ann E. Bulkley

Signature Ann E. Bulkley

Subscribed and sworn to before this 11th day of December, 2023.

[Signature]
Notary Public

My commission expires: March 22, 2030

