

## Earnings Conference Call First Quarter 2016

May 5, 2016

#### Safe Harbor

Some of the matters discussed in this presentation may contain forward-looking statements that are subject to certain risks, uncertainties and assumptions. Such forward-looking statements are intended to be identified in this document by the words "anticipate", "believe", "estimate", "expect", "intend", "objective", "plan", "possible", "potential", "project" and similar expressions. Actual results may vary materially. Factors that could cause actual results to differ materially include, but are not limited to: general economic conditions, including the availability of credit, access to existing lines of credit, access to the commercial paper markets, actions of rating agencies and their impact on capital expenditures; the ability of the Company and its subsidiaries to access the capital markets and obtain financing on favorable terms as well as inflation rates and monetary fluctuations; prices and availability of electricity, coal, natural gas and natural gas liquids; the timing and extent of changes in commodity prices, particularly natural gas and natural gas liquids, the competitive effects of the available pipeline capacity in the regions Enable Midstream Partners serves, and the effects of geographic and seasonal commodity price differentials, including the effects of these circumstances on re-contracting available capacity on Enable Midstream Partners' interstate pipelines; the timing and extent of changes in the supply of natural gas, particularly supplies available for gathering by Enable Midstream Partners' gathering and processing business and transporting by Enable Midstream Partners' interstate pipelines, including the impact of natural gas and natural gas liquids prices on the level of drilling and production activities in the regions Enable Midstream Partners serves; business conditions in the energy and natural gas midstream industries including the demand for natural gas, natural gas liquids, crude oil, and midstream services; competitive factors including the extent and timing of the entry of additional competition in the markets served by the Company; unusual weather; availability and prices of raw materials for current and future construction projects; Federal or state legislation and regulatory decisions and initiatives that affect cost and investment recovery, have an impact on rate structures or affect the speed and degree to which competition enters the Company's markets; environmental laws and regulations that may impact the Company's operations; changes in accounting standards, rules or guidelines; the discontinuance of accounting principles for certain types of rate-regulated activities; the cost of protecting assets against, or damage due to, terrorism or cyber-attacks and other catastrophic events; advances in technology; creditworthiness of suppliers, customers and other contractual parties; difficulty in making accurate assumptions and projections regarding future revenues and costs associated with the Company's equity investment in Enable Midstream Partners that the Company does not control; and other risk factors listed in the reports filed by the Company with the Securities and Exchange Commission including those listed in Risk Factors and Exhibit 99.01 to the Company's Form 10-K for the year ended December 31, 2015.





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#### First Quarter EPS Results

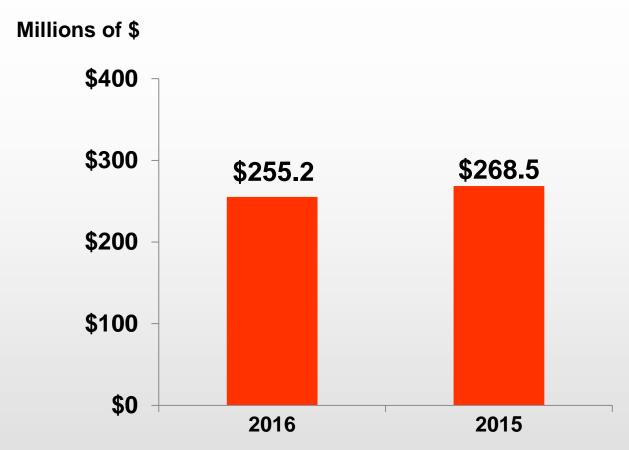
	<u>1Q 2016</u>	<u>1Q 2015</u>
OG&E	\$0.03	\$0.09
OGE Holdings (Natural Gas Midstream Operations)	0.09	0.11
Hold. Co.	0.01	0.02
Consolidated	\$0.13	\$0.22

#### First Quarter Results – OG&E

Net income for OG&E was \$6 million or \$0.03 per share in 2016 as compared to net income of \$17 million or \$0.09 per share in 2015. Primary drivers include:

In Millions of \$	1Q 2016	<u>1Q 2015</u>	<u>Variance</u> <u>Fav/(Unfav)</u>
Gross Margin	255.2	268.5	(13.3)
Operation & Maintenance	116.3	114.3	(2.0)
<b>Depreciation &amp; Amortization</b>	76.7	73.8	(2.9)
Other Income	4.0	1.7	2.3
Income Tax Expense	2.3	6.3	4.0

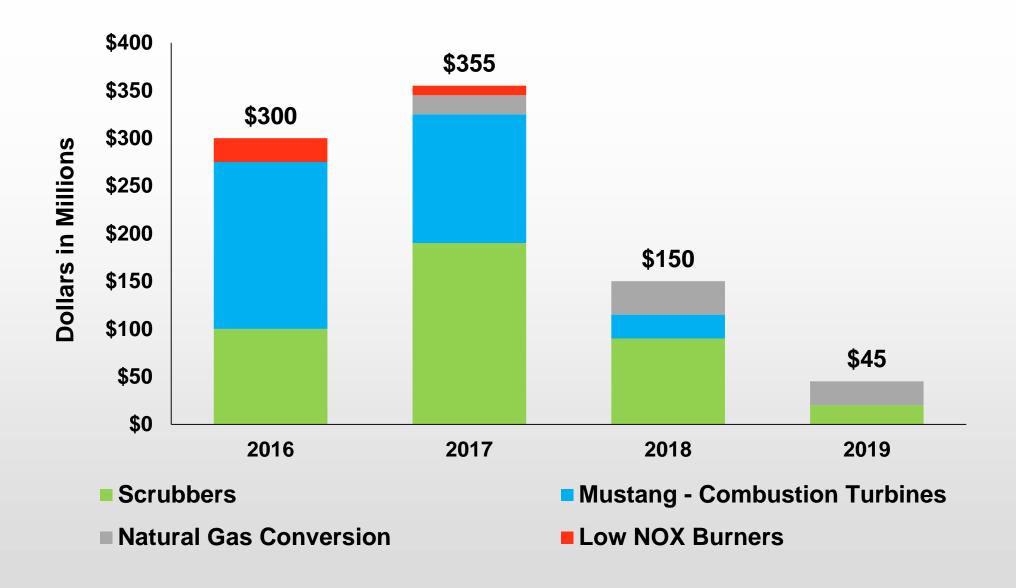
#### First Quarter Results - OG&E Gross Margin



#### **Gross Margin Drivers:**

- Expired Wholesale Contract ↓
- Weather ↓
- Demand Revenue ↓
- Wholesale Transmission
  Revenue ↓
- Growth ↑

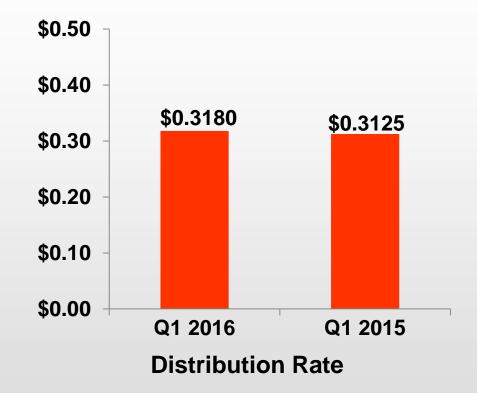
#### Projected Environmental & Mustang Modernization Expenditures 2016 - 2019



### First Quarter Results - ENABLE (OGE Holdings)

Enable Midstream made cash distributions of approximately \$35 million to OGE in 2016 compared to \$34 million in 2015 and contributed earnings of \$18 million or \$.09 per share compared to \$23 million or \$.11 per share in 2015.





#### 2016 Outlook

- OG&E is projected to earn between approximately \$288 million to \$300 million of net income or \$1.44 to \$1.50 per average diluted share assuming normal weather.
- OGE Enogex Holdings projects the earnings contribution from its ownership interest in Enable Midstream to be approximately \$56 million to \$66 million or \$0.28 to \$0.33 per average diluted share.
- OGE's dividend growth rate is projected to be 10% per year through 2019.





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# OGE

**Appendix** 

#### Reg. G Reconciliation of Gross Margin to Revenue

	_	Three Months Ended March 31,				
(In millions)		2016		2015		
Operating revenues	\$	433.1	\$	480.1		
Fuel and purchased power		177.9		211.6		
Gross Margin	\$	255.2	\$	268.5		

Gross Margin is defined by OG&E as operating revenues less fuel, purchased power and certain transmission expenses. Gross margin is a non-GAAP financial measure because it excludes depreciation and amortization, and other operation and maintenance expenses. Expenses for fuel and purchased power are recovered through fuel adjustment clauses and as a result changes in these expenses are offset in operating revenues with no impact on net income. OG&E believes gross margin provides a more meaningful basis for evaluating its operations across periods than operating revenues because gross margin excludes the revenue effect of fluctuations in these expenses. Gross margin is used internally to measure performance against budget and in reports for management and the Board of Directors. OG&E's definition of gross margin may be different from similar terms used by other companies.

#### **Projected Capital Expenditures 2016 – 2020**

Dollars in millions	2016		2017		2018		2019		2020	
OG&E Base Transmission	\$	50	\$	30	\$	30	\$	30	\$	30
OG&E Base Distribution		190		175		175		175		175
OG&E Base Generation		60		75		75		75		75
OG&E Other		40		25		25		25		25
Total OG&E Base T&D, Gen & Other		340		305		305		305		305
OG&E Known and Committed Projects:										
Transmission Projects										
Regionally Allocated Base Projects (1)		45		30		20		20		20
ITP 10-year Projects (2)		20		150		20		-		
Total Transmission Projects		65		180		40		20		20
Other Projects:										
Environmental - Low NOX		25		10		-		-		-
Environmental - Natural Gas Conversion		-		20		35		25		-
Environmental - Scrubbers		100		190		90		20		-
Combustion Turbines - Musting		175		135		25		-		
Total Other Projects		300		355		150		45		-
Total Known and Committed Projects		365		535		190		65		20
Total OG&E		705		840		495		370		325

<sup>(2)</sup> Typically 300kV and above projects. Approximately 85% of revenue requirement allocated to SPP members other than OG&E.





<sup>(1)</sup> Typically 100kV to 299kV projects. Approximately 30% of revenue requirement allocated to SPP members other than OG&E.