

**BEFORE THE ARKANSAS PUBLIC SERVICE COMMISSION**

IN THE MATTER OF THE APPLICATION OF )  
OKLAHOMA GAS AND ELECTRIC COMPANY )  
FOR A CERTIFICATE OF PUBLIC )  
CONVENIENCE AND NECESSITY ) DOCKET NO. 20-037-U  
AUTHORIZING THE CONSTRUCTION AND )  
OPERATION OF A RENEWABLE ENERGY )  
RESOURCE AND ASSOCIATED TARIFF )

**REDACTED VERSION**

**DIRECT EXHIBITS**

**OF**

**DONALD R. ROWLETT**

**ON BEHALF OF**

**OKLAHOMA GAS AND ELECTRIC COMPANY**

# **Direct Exhibit DRR-1**

OG&E Arkansas Customer Interest in Solar Power Survey

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**Thank you for being a valued OG&E customer!**

**The following survey asks about your opinions and interest regarding solar-generated power. All responses will be kept strictly confidential and only reported in the aggregate (i.e., all responses will be combined). Near the end of the survey, you will have the opportunity to join the Arkansas Solar Power Waiting List.**

**To begin the survey, please click "Next."**

(End of Page 1)

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***The first set of questions asks about your opinions regarding solar-generated power. Note: Solar-generated power is a form of renewable energy that is generated by harnessing the power of the sun.***

**1.** When thinking about solar-generated power, what **one** word first comes to mind?

\_\_\_\_\_

**2.** It is important to me that the energy I consume comes from solar-generated power.

- ☐ Strongly agree
- ☐ Agree
- ☐ Neither agree nor disagree
- ☐ Disagree
- ☐ Strongly disagree

**Direct Exhibit DRR-1**

This Question is Conditionally Shown if: (19 [randomly generated key] = "1")

**3.** Within the next 5-10 years, it is important to me that **100%** of the energy I consume comes from solar-generated power.

- ☐ Strongly agree
- ☐ Agree
- ☐ Neither agree nor disagree
- ☐ Disagree
- ☐ Strongly disagree

This Question is Conditionally Shown if: (19 [randomly generated key] = "2")

**4.** Within the next 10-15 years, it is important to me that **100%** of the energy I consume comes from solar-generated power.

- ☐ Strongly agree
- ☐ Agree
- ☐ Neither agree nor disagree
- ☐ Disagree
- ☐ Strongly disagree

**5.** I believe that OG&E is committed to increasing its use of solar-generated power.

- ☐ Strongly agree
- ☐ Agree
- ☐ Neither agree nor disagree
- ☐ Disagree
- ☐ Strongly disagree

(End of Page 2)

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***Now, think about if you would be willing to pay more on your electric bill to increase the percentage of your energy consumption that comes from solar-generated power.***

**6.** Would you be willing to pay at least \$2 more per month on your electric bill to support solar-generated power?

- ☐ Yes
- ☐ No

This Text Block is Conditionally Shown if: ( 6 = Yes)

***The following questions ask how much more you would be willing to pay on your monthly electric bill to increase the percentage of your energy consumption that comes from solar-generated power.***

This Question is Conditionally Shown if: (6 = Yes)

**7. For 10% of the energy that you consume to come from solar-generated power, how much more per month** would you be willing to pay on your electric bill?

- ☐ \$2
- ☐ \$5
- ☐ \$10
- ☐ \$25

This Question is Conditionally Shown if: (6 = Yes)

**8. For 25% of the energy that you consume to come from solar-generated power, how much more per month** would you be willing to pay on your electric bill?

- ☐ \$2
- ☐ \$5
- ☐ \$10
- ☐ \$25

This Question is Conditionally Shown if: (6 = Yes)

**9. For 50% of the energy that you consume to come from solar-generated power, how much more per month** would you be willing to pay on your electric bill?

- ☐ \$2
- ☐ \$5
- ☐ \$10
- ☐ \$25

This Question is Conditionally Shown if: (6 = Yes)

**10. For 100% of the energy that you consume to come from solar-generated power, how much more per month** would you be willing to pay on your electric bill?

- ☐ \$2
- ☐ \$5
- ☐ \$10
- ☐ \$25

***If you are interested, you have the opportunity to add your name to the Arkansas Solar Power Waiting List.***

**18.** In the coming years, OG&E intends to increase the availability of solar-generated power in Arkansas. If you are interested in joining the Arkansas Solar Power Waiting List, please provide your contact information below.

**Disclaimer: While OG&E intends to offer solar-generated power to its Arkansas customers in the future, the company cannot guarantee when solar-generated power will become available in the state. Also, please note that providing your contact information does not represent a commitment on your behalf. Rather, your name will be added to a waiting list, and you will have the opportunity to opt-out of receiving solar-generated power when it becomes available in Arkansas.**

Name: \_\_\_\_\_  
Street Address: \_\_\_\_\_  
City: \_\_\_\_\_  
State: \_\_\_\_\_  
Zip Code: \_\_\_\_\_  
Phone Number: \_\_\_\_\_  
Email Address: \_\_\_\_\_

(End of Page 3)

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***The final questions ask about your perceptions of OG&E. Also, please consider responding to a handful of optional demographic questions.***

**11.** Assuming everyone could choose their utility providers, what is the likelihood you would recommend OG&E to a friend or colleague?

- ☐ 0 - Not at all likely
- ☐ 1
- ☐ 2
- ☐ 3
- ☐ 4
- ☐ 5
- ☐ 6
- ☐ 7
- ☐ 8
- ☐ 9
- ☐ 10 - Extremely likely

**12.** Why did you give that rating?

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***Please consider responding to the demographic questions below.***

**14.** How old are you?

- ☐ Under 18 years old
- ☐ 18 - 24 years old
- ☐ 25 - 34 years old
- ☐ 35 - 44 years old
- ☐ 45 - 54 years old
- ☐ 55 - 64 years old
- ☐ 65 - 74 years old
- ☐ 75 years old or older

**15.** What is your gender?

- ☐ Female
- ☐ Male
- ☐ Non-binary/third gender
- ☐ Prefer to self-describe: \_\_\_\_\_

**16.** What is the highest degree or level of school that you have completed?

*Note: If you are currently enrolled in school, please indicate the highest degree that you have received.*

- ☐ Less than a high school diploma
- ☐ High school degree or equivalent
- ☐ Vocational training
- ☐ Bachelor's degree (e.g., BA, BS)
- ☐ Master's degree (e.g., MA, MS, MEd)
- ☐ Doctorate (e.g., PhD, EdD)
- ☐ Professional degree (e.g., MD, JD)

**17. What is your annual household income?**

- ☐ Less than \$35,000
- ☐ \$35,000 - \$49,999
- ☐ \$50,000 - \$74,999
- ☐ \$75,000 - \$99,999
- ☐ \$100,000 - \$149,999
- ☐ \$150,000 or more
- ☐ Prefer not to answer

(End of Page 4)

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# **Direct Exhibit DRR-2**

**BEFORE THE  
ARKANSAS PUBLIC SERVICE COMMISSION**

**IN THE MATTER OF THE APPLICATION OF )  
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**DOCKET NO. 20-037-U**

**Direct Exhibit DRR-2**

This exhibit contains Highly Sensitive Protected Information and is subject to the provisions of  
Order No. 1

# **Direct Exhibit DRR-3**



## Oklahoma Gas and Electric Branch Solar Request for Proposal

## Request for Proposal

for

## [Oklahoma Gas and Electric Branch Solar Request for Proposal]

## 1 Event Details

Name of the event: **Oklahoma Gas and Electric Branch Solar Request for Proposal**

This event is applicable for Goods & Services of type: **MATERIALS-RENEWABLES > SERVICES-ELECTRICAL > SERVICES-RENEWABLES > MATERIALS - SOLAR > MATERIALS - WIND TURBINE > OTHER RENEWABLE MATERIALS > COMPRESSOR MAINTENANCE > CONTROL SYSTEM SERVICES > ELECTRICAL INSPECTION SERVICES > EQUIPMENT MAINTENANCE & REPAIR > MOTOR REPAIR > NEW ELECTRICAL INSTALLATION > OTHER ELECTRICAL SERVICES > SWITCHGEAR REPAIR > TRANSFORMER REPAIR > TURBINE GENERATOR REPAIR > A/E ENGINEERING > TECHNICAL FIELD ADVISORS > CHILLER MAINTENANCE > MECHANICAL EQUIPMENT INSTALLATION SERVICES > OTHER RENEWABLE SERVICES > SOLAR SERVICES > WIND SERVICES > SOLAR MATERIAL > WIND TURBINE MATL > RENEWABLE-OTHER > SVC-COMPRESSOR MAINT > SVC-ELEC-CONTROL SYS > SVC-ELEC-INSPECTION > SVC-ELEC-MAINT/REP > SVC-ELEC-MOTOR REP > SVC-ELEC-INSTALL > SVC-ELEC-OTHER > SVC-ELEC-SWTCHGR REP > SVC-ELEC-XFRMR REP > SVC-ELEC-TURBINE REP > SVC-ENGG-ARCH/ENG > SVC-ENGG-FIELDADVISR > SVC-FACI-CHILLER > SVC-MECH-INSTALL > SVC-RENEWABLE OTHER > SVC-RENEWABLE SOLAR > SVC-RENEWABLE WIND**

Business Unit **0001 OGE Energy Corp > 0100 Power Supply > 0200 Power Delivery > 0210 Retail Energy** across **Oklahoma**

Event Currency is **USD** & Event value is **0.00**

Event type is: **Request for Proposal**

### 1.1 Description:

OG&E is exploring the possibility of a one or more Solar Projects in Eastern Arkansas



## 1.2 Settings

Confidential Event : No
Sealed Event : No
Enable Price Sheet level scoring : No
Enable Price Sheet scoring : No
Enable Item level scoring : No
Enable Skip Score for Team Members : No
Line Item Coverage weightage : 50%
Line Item Savings weightage : 50%
Consider scoring for analysis result : No
Overall Score weightage : 0%
NDA Enabled : Yes
Event Preview before NDA acceptance : No
Supplier acknowledgment before participation : No

**Direct Exhibit DRR-3**

## Oklahoma Gas and Electric Branch Solar Request for Proposal

**1.3 Timeline**

Timeline	Start Date & Time	End Date & Time	Show timeline to supplier
Creation	2/10/2020 10:36:00 AM	3/2/2020 12:07:00 PM	No
Response	3/2/2020 12:22:00 PM	4/6/2020 10:15:00 AM	No



## Oklahoma Gas and Electric Branch Solar Request for Proposal

## 2 Guidelines

### 1 Confidential RFP

This Request for Proposal (RFP) document contains information that may not be released outside of your organization without prior written permission from OGE Energy Corp. (OGE). The information contained herein is privileged or otherwise confidential and is restricted to your company's use in responding to this OGE RFP.

### 2 Company Background

**OGE Energy Corp.** ([NYSE: OGE](#)), with headquarters in [downtown Oklahoma City](#), is the parent company of Oklahoma Gas and Electric Company, a regulated electric utility

Oklahoma Gas & Electric (OG&E) was founded in 1902 and is now Oklahoma's largest regulated electric utility in the state with over 801,000 customers in both Oklahoma and Arkansas.

### 3 Project Overview

OG&E is issuing this Request for Proposal (RFP) as part of a strategic sourcing initiative to find a suitable partner or partners to complete multiple community solar installations in the Oklahoma Gas & Electric Service Territory. We are requesting information regarding your company background, experience, and capabilities as well as requesting a proposal for the scope of work provided. Because we are very interested in your ingenuity in how to best execute this endeavor, the scope of work is focused more on the desired project results than the means taken to execute. We have also asked for detailed pricing in your proposal so that we can learn about how changes to the scope can impact the cost of the project. We appreciate your openness in providing the information as requested. If there are pre-determined factors that will impact the execution or pricing of your proposal, please clearly describe these items.

OGE Energy Corp appreciates your participation in this process. If you have any questions with regard to this Request for Information, please do not hesitate the Official Project Contact.

### 4 Pre Bid Meeting

3/9/2020: Due to the potential of inclement weather, we will NO LONGER be hosting a pre-bid site visit on March 11, 2020 at 10:30 AM.

You are encouraged, but not required, to visit the site on your own. The site is located in Branch, Franklin County, AR Just west of Branch School or 1.5 miles east of Branch on Hwy 22. (67.45 acres).

**Oklahoma Gas and Electric Branch Solar Request for Proposal**

In lieu of a on site meeting, we will be hosting a pre-bid call on March 16, 2020 at 2:00 PM Central Time.

The call in number is

+1 669 900 6833 US (San Jose)

+1 646 558 8656 US (New York)

Meeting ID: 290 491 492

If you would like an Outlook Calendar invite, please send a request to [howellar@oge.com](mailto:howellar@oge.com).

## **5 Project Location**

The Project locations is: Branch, Franklin County, AR Just west of Branch School or 1.5 miles east of Branch on Hwy 22. (67.45 acres). The survey and geo-technical reports for both sites are attached. Please review to assist in developing your response

The surveys and geo-technical reports for both sites are attached. Please review to assist in developing your response.

## **6 Project Questions/ Information**

Should a Bidder find discrepancies or have any questions as to the meaning of any portion of the Bid Documents, the Bidder shall submit all questions in writing to the official contact (AMY HOWELL) via email at [howellar@oge.com](mailto:howellar@oge.com).

OG&E shall not be responsible for any other explanations or interpretations of the Bid Documents. Bidder shall not visit the OG&E offices nor make any oral or written contact with any OG&E employee regarding this RFP without the Official Contact's written consent. Failure to obtain written consent may cause the Bidder's Proposal to be automatically rejected. Any interpretation, clarification or correction of the Bid Documents will be made to all Bidders invited to submit a Proposal.

## **7 Official Contact**

**OFFICIAL CONTACT** All responses with regard to this "Request for Proposal" should be made through this GEP Sourcing Tool. Any other contact and questions with respect to

OGE





Oklahoma Gas and Electric Branch Solar Request for Proposal

this process must be made in writing and submitted to the OGE representative name below:

Amy Howell

Lead Commodity Manager  
Enterprise Supply Chain  
OGE Energy Corp.  
[howellar@oge.com](mailto:howellar@oge.com)

Please provide a designated contact person below including name, mailing address, e-mail address, and phone number(s). This person will be the official contact for all correspondence between OG&E and the Contractor.

Correspondence from the Contractor shall include the following heading:  
Branch Solar Project RFP

## 8 Sourcing Timeline

Request for Proposal Opened.....3/2/2020

Last day for questions to [howellar@oge.com](mailto:howellar@oge.com).....3/25/2020

Pre-Bid Call.....3/16/2020 at 2:00 PM Central Time

Request for Proposals Closed.....4/6/2020 10:00 AM Central Time

Project Award(s).....on or around 9/5/2020

Preferred Completion Date.....6/30/2021



## Oklahoma Gas and Electric Branch Solar Request for Proposal

**3 Questionnaire****1 General****1. Full Legal Name of Company***Response Type : Free Form - Single line Text***2. Address***Response Type : Free Form - Single line Text***3. Phone Number***Response Type : Free Form - Single line Text***4. Website Address***Response Type : Free Form - Single line Text***5. Please provide the name, job title, email address and phone number of the project contact person.\****Response Type : Free Form - Single line Text***6. Is your company a certified minority or women owned business?[15%]**

Yes

**1. Please attach the applicable certificate.***Response Type : Free Form - Single line Text*

No

**7. Please indicate the states in which you are licensed to work.[15%]***Response Type : Check Boxes - Multiple Answer*☐ Arkansas☐ Oklahoma**8. What was your total revenue for 2017, 2018, and 2019?[14%]***Response Type : Combination Matrix*

	Total Annual Revenue	Percent of revenue generated from customers in Oklahoma or Arkansas
2017		
2018		



## Oklahoma Gas and Electric Branch Solar Request for Proposal

2019		
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**9. On average, what percent of annual revenue is generated from solar panel installations?[14%]**

- Less than 25%
- 25% - 50%
- 51% - 75%
- 76%- 100%

**10. Provide three (3) references that utilize your services.**

*Response Type : Free Form - Multi line Text*

**11. Please indicate the type of organization that best represents your company.**

Public Corporation

**1. Please list the corporate officers**

*Response Type : Free Form - Single line Text*

- Partnership
- Sole Proprietorship
- Alliance
- Private Corporation

**1. Please list the principal(s) of the company**

*Response Type : Free Form - Multi line Text*

Other

**12. How many years has your company been in business?[14%]**

- Less than 2 years
- 2 - 4 years
- 4 - 6 years
- 6 - 8 years
- 8 - 10 years
- 10 - 15 years
- 15 - 20 years
- More than 20 years

**13. How many years of experience with Solar EPC Projects?[14%]**

- Less than 2 years
- 2 - 5 years

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## Oklahoma Gas and Electric Branch Solar Request for Proposal

- 5 - 10 years
- 10 or more years
- 8 - 10 years
- 10 - 15 years
- 15 - 20 years
- More than 20 years

**14. Is your company a subsidiary of another entity?**

Yes

**1. Please provide the parent corporation's name and the longevity of the relationship. You are encouraged to attach a corporate organizational chart to help explain your positioning in the larger corporation.**

*Response Type : Free Form - Single line Text*

No

**15. Do you have professional engineers (PE) on staff?[14%]**

*Response Type : Check Boxes - Multiple Answer*

- ☐ Yes, Oklahoma Licenced
- ☐ Yes, Arkansas Licensed
- ☐ No

**16. Please provide your D&B number and attach your most recent D&B report**

*Response Type : Free Form - Single line Text*

**17. Please provide copies of your audited financial statements for the two most recent years.**

*Response Type : Free Form - Single line Text*

**2 Safety/ Insurance**

**1. ISNetworld OG&E utilizes a third party, ISNetworld, to collect and manage the required documentation for contractor safety and insurance for those suppliers providing services to OG&E. The objective is a safer, more efficient operation with reduced risk for both OG&E members and suppliers. ISNetworld subscription will be required of suppliers providing services to OG&E and the subscription shall be maintained throughout the entire term of any agreement OG&E may eventually reach with the selected contractor for the project, as well as any extension of the Agreement term. Please acknowledge your acceptance of this requirement.**

I accept

I do not accept

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## Oklahoma Gas and Electric Branch Solar Request for Proposal

**2. Are you a member of ISNetWorld?[25%]**

Yes

**1. What is your current score in ISNetworld?***Response Type : Free Form - Single line Text*

No

**1. Please provide your TRIR, DART, and EMR for the last three years***Response Type : Matrix Of Text Fields*

	TRIR	DART	EMR
2017			
2018			
2019			

**3. What is your NAICS code for the work you normally perform?***Response Type : Free Form - Single line Text***4. The anticipated insurance requirements for this project are attached. Because ISNetworld establishes insurance requirements based on your company capabilities and scope, not specific projects, the insurance requirements in ISN may vary. Do you agree to have the most stringent of all required insurance coverage prior to project start?\*[25%]**

Yes

No

**5. Contractor shall develop and provide to Owner, a Site-Specific Environmental, Health & Safety, and Security Plan within thirty (30) Days prior to mobilization of construction staff. The Plan shall be prepared in accordance with the safety and health requirements contained herein, Occupational Safety and Health Administration (OSHA) regulations, and other applicable Laws and shall include the following: A. Staffing plan, including subcontractors B. Emergency evacuation plan C. Weather safety plan, including a specific plan for tornadoes.\*[25%]**

I will provide a safety plan within 30 days prior to construction mobilization if awarded this project

I will not provide a safety plan within 30 days prior to construction mobilization if awarded this project.

**1. Please provide a justification for why a safety plan will not be provided.**



## Oklahoma Gas and Electric Branch Solar Request for Proposal

*Response Type : Free Form - Multi line Text*

**6. Contractor will be required to conform to all OG&E and OSHA safety practices and policies. In the event of conflicting policies, the contractor will be required to follow the more stringent of the two policies. Do you agree to this requirement?[25%]**

Yes

No

### 3 Proposal

**1. Please review the attached Project Introduction and check the box(es) below for the options you are interested in bidding on. All proposals must take the following into consideration: 1. Land purchase costs should not be included 2. Do not include OG&E distribution line cost or substation modification costs. OG&E will extend distribution conductor to the point of connection. 3. OG&E will file for federal investment tax credit 4. Minimum 1.20 DC to AC Ratio[17%]**

*Response Type : Check Boxes - Multiple Answer*

☐ Branch option 1: 1 site not to exceed 5MW AC (34.5kV interconnection voltage) reserving space for a second phase at a later date

**1. Please complete the table below for all materials and equipment that will be used for Branch Option 1. Please attach technical data sheets for all materials used. Please save the technical data sheets in the format "COMPANY NAME COMPONENT TYPE"**

*Response Type : Matrix Of Text Fields*

	Manufacturer Name	Physical Description	Quantity to be used	Warranty provisions (assuring minimum length requirements are met)	Cost for additional warranty coverage, if offered.	Expected Life
Panels - must have minimum of 10 years materials and workmanship and minimum of						



## Oklahoma Gas and Electric Branch Solar Request for Proposal

25 years performance						
Inverter - must have minimum of 5 year warranty						
Monitoring System						
Racking/ Trackers - must have minimum of 10 year warranty						
Other						

**2. Assuming award on September 5, 2020, please attach a milestone schedule for Branch Option 1. Please save as COMPANY NAME BRANCH 1 SCHEDULE. Please build in time for contract negotiation and execution, noting potential ease of contract negotiation will be considered in the evaluation of all proposals.**

*Response Type : Free Form - Single line Text*

**3. Using the attached spreadsheet, please provide MWs AC & DC, DC to AC ratio, Capacity Factor, Price per AC watt and pricing for the total installed cost of 5MW(ac) for Option 1. Your proposal must adhere to all the requirements found in the project requirements document found in this RFP. Please save your proposal of "COMPANY NAME OPTION `1 PRICING PROPOSAL"**

*Response Type : Free Form - Single line Text*

**4. Please attach a loss analysis for Option 1. Please save as COMPANY NAME OPTION 1 LOSS ANALYSIS.**

*Response Type : Free Form - Single line Text*

**5. What is the proposal annual degradation of output for Branch Option 1?**

*Response Type : Free Form - Single line Text*

**6. Please attach an annual hourly energy profile (8760 data 1x8760 format) for Branch Option 1. Please save as COMPANY NAME BRANCH OPTION 1 8760.**

*Response Type : Free Form - Single line Text*



## Oklahoma Gas and Electric Branch Solar Request for Proposal

**7. Please attach a proposed site layout for Branch Option 1 ensuring the layout accommodates future expansion of up to another 5 MWs. Please save as COMPANY NAME BRANCH OPTION 1 SITE LAYOUT.**

*Response Type : Free Form - Single line Text*

☐ Branch option 2: 1 site with the maximum solar capacity installed not to exceed 10MW AC or a GCR of 35% (34.5kV interconnection voltage)

**1. Please attach annual hourly energy profiles (8760 data 1x8760 format) for Branch Option 2 Please save as COMPANY NAME BRANCH OPTION 2 8760**

*Response Type : Free Form - Single line Text*

**2. What is the proposal annual degradation of output for Branch Option 2?**

*Response Type : Matrix Of Text Fields*

	Annual degradation of output
Site One (5MWs)	
Site Two (5MWs)	

**3. Using the attached spreadsheet, please provide MWs AC & DC, DC to AC ratio, Capacity Factor, Price per AC watt and pricing for the total installed cost of 5MW(ac) for Branch Option 2. Your proposal must adhere to all the requirements found in the project requirements document found in this RFP. Please save your proposal as COMPANY NAME BRANCH OPTION 2 PRICING PROPOSAL"**

*Response Type : Free Form - Single line Text*

**4. Please attach a loss analysis for Branch Option 2. Please save as COMPANY NAME BRANCH OPTION 2 LOSS ANALYSIS.**

*Response Type : Free Form - Single line Text*

**5. Please attach a proposed site layout for Branch Option 2. Please save as COMPANY NAME BRANCH OPTION 2 SITE LAYOUT.**

*Response Type : Free Form - Single line Text*

**6. Assuming award on September 5, 2020 please attach a milestone schedule for Branch Option 2. Please save as COMPANY NAME BRANCH 2 SCHEDULE. Please build in time for contract negotiation and execution, noting potential ease of contract negotiation will be considered in the evaluation of all proposals.**

*Response Type : Free Form - Multi line Text*





## Oklahoma Gas and Electric Branch Solar Request for Proposal

**7. Please complete the table below for all materials and equipment that will be used for Branch Option 2. Please attach technical sheets for all materials used. Please save the technical data sheets as COMPANY NAME COMPONENT TYPE.**

*Response Type : Matrix Of Text Fields*

	Manufacturer Name	Physical Description	Quantity to be used	Warranty provisions (assuring minimum length requirements are met)	Cost for additional warranty coverage, if offered.	Expected Life
Panels - must have minimum of 10 years materials and workmanship and minimum of 25 years of performance						
Inverter - must have minimum of 5 year warranty						
Monitoring System						
Racking/ Trackers - must have minimum of 10 year warranty						
Other						

**2. In addition to the other requirements herein, your proposal will also be evaluated on your willingness to accept the terms of the contract. Please review the attached agreement and provide redlines to suit your business needs. If redlines are required, please save as COMPANY NAME EPC CONTRACT DATE (mm dd yy).**

I have attached a contract redline

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## Oklahoma Gas and Electric Branch Solar Request for Proposal

I am agreeable to the contract terms as written.

**3. Please use this space to attach or describe any other information you would like OG&E to consider when evaluating your proposal.[16%]**

*Response Type : Free Form - Multi line Text*

**4 Experience/ Personnel**

**1. Please complete the table below about which portions of a project are generally performed in house and what portions are subcontracted.[50%]**

*Response Type : Combination Matrix*

	Subcontracted?	Self Performed?	If applicable, please list subcontractors used and briefly describe your relationship.
Engineering/ Design	<input type="checkbox"/>	<input type="checkbox"/>	
Panel/ Inverter/ Materials Manufacturing	<input type="checkbox"/>	<input type="checkbox"/>	
Materials Procurement	<input type="checkbox"/>	<input type="checkbox"/>	
Panel/ Inverter Installation	<input type="checkbox"/>	<input type="checkbox"/>	
Construction Management	<input type="checkbox"/>	<input type="checkbox"/>	
Post Construction O&M Support	<input type="checkbox"/>	<input type="checkbox"/>	
Site Prep/ Civil Work	<input type="checkbox"/>	<input type="checkbox"/>	
Electrical Installation	<input type="checkbox"/>	<input type="checkbox"/>	
Civil/ Structural Engineering	<input type="checkbox"/>	<input type="checkbox"/>	
Geotechnical Design	<input type="checkbox"/>	<input type="checkbox"/>	



## Oklahoma Gas and Electric Branch Solar Request for Proposal

Surveying	<input type="checkbox"/>	<input type="checkbox"/>	
Project layout/ design	<input type="checkbox"/>	<input type="checkbox"/>	
Electrical Design	<input type="checkbox"/>	<input type="checkbox"/>	
Electrical Work	<input type="checkbox"/>	<input type="checkbox"/>	
Optimal Panel Selection and Configuration	<input type="checkbox"/>	<input type="checkbox"/>	
Material Procurement	<input type="checkbox"/>	<input type="checkbox"/>	
Panel / Racking Installation	<input type="checkbox"/>	<input type="checkbox"/>	
IT/ Telecom Connections	<input type="checkbox"/>	<input type="checkbox"/>	
Monitoring System Installation	<input type="checkbox"/>	<input type="checkbox"/>	
Post Construction Operations and Maintenance	<input type="checkbox"/>	<input type="checkbox"/>	

**2. Please complete the table below with information about your most recent solar installations that were over 4 megawatts.[50%]**

*Response Type : Combination Matrix*

	Project Name	Customer (Company, Contact, Phone Number,	Location	Engineering services provided?	Procurement services provided?	Construction services provided?	Planned Duration	Actual Duration (with start and finish)	Planned Cost	Actual Cost	Size in kilowatts/megawatts	Project Description (panel specifications, monitoring system,
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## Oklahoma Gas and Electric Branch Solar Request for Proposal

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Pr oje ct 1				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>						
Pr oje ct 2				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>						
Pr oje ct 3				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>						
Pr oje ct 4				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>						
Pr oje ct 5				<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>						

## 5 Post Construction Support

### 1. Do you offer Post Construction Support (Operations & Maintenance)?[100%]

Yes

#### 1. Please provide an annual cost for O&M Support for 5MW of Solar Generation.

*Response Type : Free Form - Multi line Text*

#### 2. Do you perform Operations & Maintenance or is it subcontracted to a third party?

- ☐ Self Perform
- ☐ Subcontracted

#### 3. How long would it take for on-site support to arrive to one of our locations?

OGE



*Response Type : Free Form - Single line Text*

**4. Please describe what services your typical O&M support offers.**

*Response Type : Free Form - Multi line Text*

No

Not at this time, but would consider it in the future



## Oklahoma Gas and Electric Branch Solar Request for Proposal

## 5 Supplier Name

Supplier Name	Contact	Email	Phone
BOYD JONES CONSTRUCTION CO.	JOHN	jhenning@boydjones.biz	402-550-1842
GenPro Energy Solutions, LLC	MOLLY	molly@genproenergy.com	605-545-5559
VALMONT INDUSTRIES INC	Chyanne	cdearing@preferred-sales.com	918-695-3643
AEV SOLAR	JOHN	support@aevsolar.com	
PREFERRED SALES	BRANDON	bhayes@preferred-sales.com	918-695-3643
Natural Environments, Inc	BILL	bill@stellarsun.com	501-993-0032
SCENIC HILL SOLAR	BILL	bill.halter@scenichillsolar.com	5015549668
UNITED RENEWABLE ENERGY LLC	William	silvaw@u-renew.com	678-881-0014
SHINE SOLAR	FAITH	fames@shinesolar.com	
LIBCO SOLAR	CHUCK	chuck@libcosolar.com	
KOONTZ ELECTRIC COMPANY INC	Michelle	Michelle.Ashmore@koontzelectric.com	501-354-2526
AMERESCO	JEFF	jcurtis@amersco.com	
ELECTRICAL CONSULTANTS INC	Eugene	eugene.jenkins@eciokc.com	405-608-5045
AZIMUTH ENERGY	Paul	paul@Azimuth.Energy	13145028497
Black & Veatch Corporation	KEITH	SmallKD@bv.com	913-458-6361
FRANCIS SOLAR LLC	Seth	schrist@frerenewable.com	800-206-4258
MOSS SOLAR	Brad	bwilson@mosscom.com	561-239-1855
INOVATEUS SOLAR LLC	Austin	austin.williams@inovateus.com	



## Oklahoma Gas and Electric Branch Solar Request for Proposal

MCCARTHY BUILDING COMPANIES	DHRUV	dpatel@mccarthy.com	4804494700
SILICON RANCH CORPORATION	John	john.marcarelli@siliconranchcorp.com	615-577-4608
CLEAN ENERGY COLLECTIVE	Tom	tom.feiler@easycleanenergy.com	720-460-5108
INOVATEUS SOLAR LLC	TJ	tj.kanczuzewski@inovateus.com	
BLATTNER ENERGY INC	Amanda	AmandaR@blattnerenergy.com	320-356-2008
CANADIAN SOLAR (USA) Inc	NICHOLE	nichole.koontz@canadiansolar.com	480-236-4117
J&S Development Partners	Dave	dave@jsdevelopmentpartnersllc.com	2108526304
Ameresco Solar LLC	Jeff	jcurtis@ameresco.com	972-377-7341
First Solar	Matthew	Matthew.Beltz@firstsolar.com	281-509-6258
Standard Solar	Mike	mike.hartley@standardsolar.com	301-802-6139
HDR Engineering, Inc.	Matt	Matt.Ferguson@hdrinc.com	4023994934
Hecate Energy	Preston	pschultz@hecateenergy.com	415-999-1427
BURNS & MCDONNELL ENGR CO INC	Ken	kekstrom@burnsmcd.com	0000000000
Black & Veatch Corporation	Sean	kearneysr@bv.com	913-458-6229
Sun Power	Arnold	arnold.mactangay@sunpower.com	02-849-4600
Sun Power	Andrew	andrew.hamilton@sunpower.com	510-260-8382
RES-Americas	Shalini	Shalini.Ramanathan@res-group.com	
RES Americas	Philip	philip.moore@res-americas.com	512-617-3549
Mortenson Construction	Ole	ole.munson@mortenson.com	480-339-7809



## Oklahoma Gas and Electric Branch Solar Request for Proposal

True Blue	Bob	bcaccia@trueblue.com	702-696-8490
Blattner Energy, Inc.	Matt	mattd@blattnerenergy.com	320-356-2045
Blue Oak Energy, Inc.	Mark	mbrill@blueoakenergy.com	570-510-4053
REC Solar Commercial Corporation	Jon	jmillier@RECSolar.com	503-701-0792
Signal Energy Constructors	Tyler	tyler.phipps@signalenergy.com	423-443-4190
White Construction Inc.	Israel	iborrero@iea.net	8122303656
Alpha Energy	Nathan	nforman@alpha.com	480-686-3625
Harvest Solar Energy llc	John	john@harvestsolar.net	9187432299





**6 Team Members**

Team Members	View	Co-Author	Scoring	Approve
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\* -Buyer Contact Detail



## Oklahoma Gas and Electric Branch Solar Request for Proposal

**7 Attachments**

Attachment Name	Uploaded Date	Uploaded by	Attachment Size
Pre bid questions.docx	3/19/2020 2:49:07 PM	Amy Howell	0KB

# **Direct Exhibit DRR-4**

**BEFORE THE  
ARKANSAS PUBLIC SERVICE COMMISSION**

**IN THE MATTER OF THE APPLICATION OF )  
OKLAHOMA GAS AND ELECTRIC COMPANY )  
FOR A CERTIFICATE OF PUBLIC )  
CONVENIENCE AND NECESSITY )  
AUTHORIZING THE CONSTRUCTION AND )  
OPERATION OF A RENEWABLE ENERGY )  
RESOURCE AND ASSOCIATED TARIFF )**

**DOCKET NO. 20-037-U**

**Direct Exhibit DRR-4**

This exhibit contains Highly Sensitive Protected Information and is subject to the provisions of  
Order No. 1

# **Direct Exhibit DRR-5**

